

1 UNITED STATES COURT OF APPEALS

2 FOR THE SECOND CIRCUIT

3 - - - - -

4 August Term, 2004

5 (Argued: April 22, 2005

Decided: April 18, 2006)

6 Final briefs submitted: May 3, 2005

7
8 Docket Nos. 03-1244(L), -1487, -1567, -1569

9

10 UNITED STATES OF AMERICA,

11 Appellee,

12 - v. -

13 LIONEL REIFLER, GLENN B. LAKEN, JOHN M. BLACK, JR.,

14 Defendants-Appellants.

15

16 Before: KEARSE, JACOBS, and CALABRESI, Circuit Judges.

17 Appeals from judgments and amended judgments entered in
18 the United States District Court for the Southern District of New
19 York, convicting defendants of various fraud-related offenses in
20 connection with investment of pension funds and manipulation of
21 securities prices, see 18 U.S.C. §§ 371, 1343, 1346, 1954, 1962(d);
22 15 U.S.C. § 1644(a), and ordering certain defendants to pay
23 restitution to fraud victims.

24 Affirmed in part; vacated and remanded in part.

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28 Southern District of New York, Christopher

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14 KEARSE, Circuit Judge:

15 Defendants Glenn B. Laken and John M. Black, Jr., charged
16 along with more than a dozen other individuals in a 26-count
17 indictment that was eventually redacted at trial to seven counts,
18 appeal from judgments entered in the United States District Court
19 for the Southern District of New York (A) convicting both Laken and
20 Black, following a jury trial before William H. Pauley III, Judge,
21 on one count of racketeering conspiracy, in violation of 18 U.S.C.
22 § 1962(d) (Count One) ("RICO conspiracy"), one count of wire fraud,
23 in violation of 18 U.S.C. §§ 1343 and 2 (Count Five), one count of
24 wire fraud, in violation of 18 U.S.C. §§ 1343, 1346, and 2 (Count
25 Three), two counts of illegal kickbacks, in violation of 18 U.S.C.
26 §§ 1954 and 2 (Counts Four and Seven), one count of theft of honest
27 services, in violation of 18 U.S.C. §§ 1343, 1346, and 2 (Count
28 Six), and one count of conspiracy to commit the above substantive

1 offenses and to commit union pension fund fraud, securities fraud,
2 and fraud by an investment advisor, in violation of 18 U.S.C. § 371
3 (Count Two) (the "pension fund fraud/kickbacks conspiracy"); and (B)
4 convicting Laken, following his plea of guilty before Sidney H.
5 Stein, Judge, on one count of conspiracy to commit securities fraud,
6 wire fraud, and commercial bribery in connection with stock issued
7 by FinancialWeb.com, Incorporated ("FWEB"), in violation of
8 18 U.S.C. § 371 (the "FWEB conspiracy"). Judge Pauley sentenced
9 Black principally to serve 37 months' imprisonment, to be followed
10 by a three-year term of supervised release. Laken's offenses were
11 consolidated for sentencing before Judge Pauley, who entered
12 judgment ordering Laken principally to serve a total of 63 months'
13 imprisonment, to be followed by a two-year term of supervised
14 release, and entered an amended judgment ordering him also to pay
15 \$6,620,675.33 in restitution to victims of the FWEB conspiracy.

16 Defendant Lionel Reifler appeals from a judgment, entered
17 in the same court following his plea of guilty before Judge Stein,
18 convicting him on one count of conspiracy--the FWEB conspiracy--to
19 commit securities fraud, wire fraud, and commercial bribery, in
20 violation of 18 U.S.C. § 371, and two counts of credit card fraud,
21 in violation of 15 U.S.C. § 1644(a). Judge Stein entered judgment
22 sentencing Reifler principally to 63 months' imprisonment, to be
23 followed by a three-year term of supervised release, and entered an
24 amended judgment ordering him also to pay \$2 million in restitution

1 to victims of the FWEB conspiracy.

2 On appeal, Laken and Black contend principally (1) that
3 the district court (a) violated their Sixth Amendment rights of
4 confrontation by admitting in evidence the plea allocutions of two
5 of their alleged coconspirators, and (b) deprived them of a fair
6 trial by allowing the government to introduce certain evidence,
7 including evidence that Black and others had ties to organized
8 crime; (2) that the evidence was insufficient to support their
9 convictions on (a) the RICO conspiracy count, (b) one of the wire
10 fraud counts, and (c) both of the illegal kickbacks counts; and (3)
11 that the insufficiency of the evidence to support their convictions
12 on those counts requires, on a theory of retroactive misjoinder, the
13 invalidation of their convictions on all other counts. All three
14 appellants (a) challenge various aspects of the sentencing judges'
15 calculations under the United States Sentencing Guidelines
16 ("Guidelines") (2000), and (b) seek remands for resentencing in
17 light of United States v. Booker, 543 U.S. 220, 244, 259 (2005)
18 (invalidating mandatory application of the Guidelines), and United
19 States v. Crosby, 397 F.3d 103, 119 (2d Cir. 2005) ("Crosby")
20 (establishing procedures in connection with Booker error). In
21 addition, Laken and Reifler make several challenges, including a
22 Booker challenge, to the orders of restitution.

23 For the reasons that follow we find no basis for reversal
24 of any of appellants' convictions; we remand for consideration of

1 resentencing in accordance with Crosby; and we vacate the
2 restitution orders imposed on Laken and Reifler and remand for
3 further proceedings in accordance with 18 U.S.C. §§ 3663A and 3664.

4 I. BACKGROUND

5 The prosecutions at issue on these appeals arose out of a
6 lengthy securities-fraud investigation by the Federal Bureau of
7 Investigation ("FBI"), culminating in the June 2000 arrests of
8 approximately 120 persons, including Laken, Black, and Reifler, and
9 the filing of more than a score of indictments and criminal
10 complaints. Laken and Black were indicted and tried on charges that
11 they, along with others, engaged in a scheme to bribe officials of
12 unions to invest pension fund assets in corrupt investment vehicles.
13 In one format, coconspirators employed in the securities industry
14 planned to receive substantial sums from excessive commissions
15 generated by the churning of securities in a corrupt hedge fund. In
16 another format, they planned simply to retain some 10-20 percent of
17 the amount that each pension fund meant to invest, and they hoped
18 that sufficiently profitable returns on the moneys actually invested
19 would mask that initial diversion. In either case, those
20 coconspirators were to use part of the illegally gained moneys to
21 fund their bribery payments to the union officials. In addition,
22 the indictment alleged that the coconspirators schemed to manipulate

1 the prices of various securities and to pay secret bribes to brokers
2 in furtherance of those schemes.

3 A separate indictment charged Laken and Reifler with,
4 inter alia, conspiring to manipulate the price of FWEB stock.

5 A. The Pension Fund Fraud/Kickbacks Trial

6 Laken and Black were tried in a 15-week trial in 2001-
7 2002, along with defendants William M. Stephens, Gene Phillips, and
8 A. Cal Rossi, all of whom won acquittals on all counts. Defendant
9 Angelo Calvello also began the trial, but prior to its conclusion he
10 entered into a plea agreement with the government. At trial, the
11 principal government witness was Jeffrey Pokross.

12 Pokross, until he was arrested in 1996 and agreed to
13 cooperate with the government, had been an associate of the Bonanno
14 organized crime family (see Trial Transcript ("Trial Tr.") at 2504-
15 05). Pokross was a principal in DMN Capital Investments, Inc. ("DMN
16 Capital" or "DMN"), a small firm in Manhattan that provided
17 investment banking and stock promotion services to small companies.
18 His partners in that firm included James ("Jimmy") Labate, "a high
19 level . . . associate" of the Gambino Crime Family (id. at 2504);
20 and the affairs of DMN Capital were overseen by Robert Lino, a
21 "captain or capo in the Bonan[n]o crime family" (id. at 2930). With
22 Pokross's cooperation many conversations were recorded, as the
23 government obtained court authorization to install microphones in

1 DMN Capital's offices, and Pokross wore a wire for meetings at other
2 locations. The resulting tapes introduced as government exhibits
3 with the prefixes "GX Conf," "GX Desk," or "GX" were recordings of
4 conversations that took place in the DMN conference room, in the DMN
5 desk area, or beyond DMN's premises, respectively; transcripts given
6 to the jury as aids in listening to the tapes bear the corresponding
7 numbers and prefixes, with the further designation "-T" (and with
8 "... " denoting a pause and "UI" signifying that some words were
9 unintelligible).

10 The tape recordings and the testimony of Pokross were the
11 principal evidence at trial. Taken in the light most favorable to
12 the government, the trial evidence showed the following.

13 1. The Targeted Union Pension Funds

14 Laken, Black, Labate, and others schemed principally to
15 engage in fraudulent activity with respect to the pension funds of
16 three unions: Local 400 of the Production Workers Union ("Local
17 400"); the Detectives' Endowment Association ("DEA"), which handled
18 an annuity fund for Detectives in the New York City Police
19 Department; and Local 137 of the Operating Engineers Union ("Local
20 137"). Pokross described the beginnings and progress of the scheme
21 with respect to each of these unions, and recordings of pertinent
22 conversations were played for the jury. Except where indicated, all
23 of the events described below took place in 2000.

1 a. Local 400

2 Prior to 1999, Pokross had worked on a number of stock
3 deals with Frank A. Persico ("Persico"), whom Pokross described at
4 trial as "a corrupt stockbroker" who would "readily take bribes,"
5 make "unrealistic predictions" to promote house stocks (i.e.,
6 thinly-traded stocks for which his firm was a market maker), arrange
7 undisclosed compensation to brokers, and "run[] the crew[s] of other
8 corrupt stockbrokers" (Trial Tr. 2536). Persico, a neighbor of
9 Labate, was an associate of the Colombo Crime Family. (See id.)

10 In 1999, Persico gained control of Local 400 and contacted
11 Pokross to discuss the possibility of DMN Capital's finding ways to
12 invest Local 400 pension fund assets that would be profitable for
13 Persico personally. Meeting with Labate in late 1999, Persico said
14 he had "t[aken] over and was running Production Workers Local 400"
15 and "had \$20 million that he wanted to put into a product to earn
16 money on." (Id. at 2613.) On January 13, 2000, Persico, Pokross,
17 and Labate discussed various types of investment vehicles, including
18 bonds, preferred stock, and real-estate investment trusts ("REITs"),
19 and hypothetical maturity dates for those investments. Pokross
20 stated, and Persico agreed, that "[t]he longer the thing goes, the
21 more fat there is, for us. The shorter it goes, the less fat." (GX
22 30A Conf-T at 3.) They also discussed the means by which, and the
23 frequency with which, an investment advisor could pay them. (See,
24 e.g., id. at 4 ("PERSICO: So, how, how is this guy gonna

1 get...get... raise the money? That's what I wanna know?").) Labate
2 suggested simply taking a portion of the money at the outset. (See
3 id. at 5 ("Take first money...And you let the fund replenish the
4 money that you took.")) Persico, however, preferred receiving a
5 sum of money annually, suggesting that their approach to an
6 investment advisor should be "'we want "this", every year. I don't
7 care what you get, maybe you gonna get "this", but we want "this",
8 Can that be done?'" (Id. at 4.) Persico said, "[w]e'll tell them
9 we want 200,000," "[e]very year though!" (Id. at 5.) On January
10 19, 2000, Persico, Pokross, and Labate met at Labate's home and
11 "discussed a plan for the investment" of Local 400 assets "and
12 getting some splits, some commission sharing." (Trial Tr. 2752-53.)

13 There followed several weeks of noncommunication between
14 Persico and Pokross; and in a February 25, 2000 conversation with
15 Pokross and Labate, Lino asked whether Persico had lost interest.
16 Pokross said he thought not, pointing out that Persico had asked
17 them to "find a friendly" investment advisor who would do what they
18 wanted. (GX 57C Conf-T at 2.) Lino suggested that perhaps the plan
19 was simply being delayed because "[t]his kid's got heat," i.e.,
20 because Persico was receiving attention from law enforcement agents
21 (id. at 10). Thereafter, Lino inquired of the underboss of the
22 Colombo Crime Family (see Trial Tr. 3039)--whose "boss" was
23 Persico's "cousin, Alley Boy Persico" (id. at 2536)--and reported to
24 Labate and Pokross on March 2 that the Colombo Crime Family was

1 still interested in pursuing the scheme to defraud Local 400 (see GX
2 61C Desk-T at 3). Pokross testified that the union pension fund
3 scheme was also discussed with Persico at a meeting on April 25 (see
4 Trial Tr. 3151-52) and that Persico confirmed "[t]hat the scheme was
5 going to continue to move forward" (id. at 3152).

6 b. The DEA

7 In January 2000, Labate had suggested that additional
8 unions be approached with respect to the possibility of their making
9 pension fund investment arrangements similar to that envisioned by
10 Persico for Local 400. (See GX 33E Conf-T at 3-5.) In particular,
11 Labate targeted the DEA, whose president and treasurer, Thomas J.
12 Scotto and Stephen ("Steve") Gardell, respectively, were also
13 neighbors of Labate (see id.; Trial Tr. 2749-50). Labate knew that
14 Gardell lived beyond his means and had a gambling problem. (See,
15 e.g., GX 318-T at 12; Trial Tr. 3670.)

16 Pokross testified that on February 8, 2000, Labate
17 reported that he had informed Gardell on the previous evening that
18 "[Gardell] would be getting 50,000 per million back as kickback."
19 (Id. at 2968-69.)

20 c. Local 137

21 Local 137 of the Operating Engineers Union, sometimes

1 referred to as the Operating Engineers, the Westchester Operating
2 Engineers, or simply the Engineers, was controlled by its business
3 manager, Nicholas Signorelli Sr. Calvello, a member of Local 137
4 who sometimes received remuneration from DMN Capital for bringing it
5 clients (see GX 88C Desk-T at 2), and who was a good friend of
6 Nicholas Signorelli Jr., Local 137's president (a figurehead
7 position, according to Calvello) (see id. at 5), had discussions
8 with Pokross and Labate in March and April about the possible
9 fraudulent investment of Local 137's pension fund assets (see, e.g.,
10 id. at 6-9; Trial Tr. 4163). Calvello said there was "a lot of
11 money in the Fund" (GX 88C Desk-T at 6); Labate told Calvello that
12 if Local 137 would "do 500,000 dollars, you got yourself 20 grand
13 more money" (id. at 17).

14 Labate hypothesized that Local 137 "is a billion dollar
15 Fund" (id. at 6), and he and Pokross explained that the plan would
16 be to seek the placement of \$100 million with an investment advisor;
17 the advisor would put \$90 million of that into secure investments
18 and put the remaining \$10 million into an investment vehicle from
19 which 10 percent, or \$1 million, could be skimmed for payments to
20 the individuals (see id. at 6-8; id. at 8 ("10 million gets a
21 million dollars... the right way for a chop")). Labate told
22 Calvello that DMN would be happy with a "60/40" split of the \$1
23 million, and the Signorellis could "walk away with 200,000 apiece."
24 (Id.)

1 2. The Participation of Laken and Black

2 In early 2000, Black had introduced Pokross and Labate to
3 Laken. Black, a corrupt securities broker dealer in Manhattan (see
4 Trial Tr. 2644), was a self-described associate of the Luchese Crime
5 Family (see id. at 2692-93). Black's friend Laken was an
6 experienced Chicago-based commodities trader who planned to open a
7 hedge fund called Trade Venture Fund. On or about February 7, 2000,
8 Black approached Labate and proposed that DMN Capital find investors
9 for Laken's hedge fund, in return for which Laken would pay DMN
10 secret commissions. (See GX 44A Conf(2)-T at 2.) Pokross testified
11 that the plan to "bribe [DMN] to find investors for
12 Trade[]Venture[]Fund" was originated by "Mr. Black and then Mr.
13 Laken." (Trial Tr. 5199.)

14 Labate responded to this proposal by telling Black that
15 DMN had "access to 2" possible investors for Laken's fund (GX 44B
16 Conf-T at 3), which were "[u]nions" (id. at 4). Labate cautioned
17 Black, however, that Laken must be instructed not to disclose that
18 Black had secured the union pension fund investments through Labate
19 and his associates:

20 LABATE: And it's gotta stop at you. If anybody ever
21 asks him questions, it goes to him or I got it
22 through you. "Where did you get it from"?

23 BLACK: Right. (UI) I mean, that could be it. "Where
24 did I get it from"? "I got it from"...

25 LABATE: []You, you, you started investigating it. You
26 started investigating with unions (UI). You
27 seen an open market because of CIGNA taking

1 over Unions, and you're seeing all these other
2 companies...

3 BLACK: Give me the script. Tell me what I gotta do.

4 (Id. at 7.)

5 In conversations with Pokross and Labate on February 7, 8,
6 and 9, Black described the process by which Laken, using his own
7 clearing firm, would churn a pension fund's account by making
8 matching purchases and sales of securities (see GX 46C Conf(1)-T at
9 12), which Black referred to as "round trips" (GX 44A Conf(2)-T at
10 2) and "in and outs and in and outs" (GX 45B Conf-T at 3), and which
11 Laken called "round turns" (GX 46C Conf(1)-T at 12). On February 7,
12 for example, Black stated that Laken would pay commissions of
13 \$150,000 to \$200,000 each year for every million dollars invested by
14 DMN-produced investors, with a portion of those commissions going to
15 Black. Black stated:

16 [F]or every, for every million dollars uh,
17 about a buck fifty to 200 a year they'll give
18 back. Alright? And that's after they make 40
19 something percent. It's just on the clearing
20 side... 'cause he owns the clearing. The Fund
21 has got...

22 LABATE: 10 million would be a \$1,500,000 a year coming
23 back.

24 BLACK: Yeah. That's what I said.

25 LABATE: And that's guaranteed.

26 BLACK: He'll put it in writing.

27 LABATE: What would you want out of that.

28 BLACK: Give me a little smidgeon. You know....

1 LABATE: []Yeah, 'cause the guy's gonna want 60%.

2 BLACK: I mean, we'll... however, however we gotta take
3 care of it. You know?

4 (GX 44A Conf(2)-T at 2.)

5 On February 8, Black reiterated to Pokross and Labate that
6 for every \$1 million that a pension fund introduced by DMN Capital
7 put into Laken's hedge fund, Black and DMN, collectively, would
8 receive approximately \$150,000 a year. (See GX 45B Conf-T at 2.)

9 Black said,

10 what it is, you're getting basically the majority of
11 the commissions. What happens is, he owns... He's
12 gonna be managing the Fund. The Fund's a separate
13 entity. All of the commissions that are generated
14 off the Fund are gonna be done through a clearing
15 firm that he owns. Alright. That's how he's gonna
16 pay us.

17 (Id. at 3.)

18 Labate and Black then debated how much DMN Capital would
19 have to pay the corrupt union officials in bribes in order to get
20 them to invest in Laken's fund. In their conversation on February
21 7, Labate had speculated that an official would want 60 percent of
22 the amounts generated through churning. (See GX 44A Conf(2)-T at
23 2.) On February 8, Labate questioned whether the plan would be
24 financially worthwhile for DMN if the bribe amounts had to be as
25 much as 80 percent of what they received from Laken. (See GX 45B
26 Conf-T at 4.) They calculated that at the rate of \$150,000 per
27 million dollars invested, an investment of \$20 million would get
28 them \$3 million from Laken; and if they were required to pay 80

1 percent of that \$3 million, or \$2.4 million, in bribes, Black and
2 DMN would be left to share \$600,000. (See id. at 5-6.) Black and
3 Labate considered whether they could give the officials a smaller
4 percentage, with Labate cautioning, "we gotta make it sensible for
5 them to do it" (id. at 6):

6 BLACK: I mean, I think 80's very sensible for them to
7 do it. For them to get 2.6 million a year...
8 2.4 million a year. That's pretty sensible.

9 LABATE: Are we happy with the, with...

10 BLACK: I think we should get a little bit more...
11 Alright...

12 LABATE: []How much money...

13 BLACK: []I mean, not so much you...

14 LABATE: []Do we wanna get 30%[?]

15 (Id.) They settled on a proposed aggregate of 30 percent for Black
16 and DMN Capital, amounting to \$900,000, to be divided \$300,000 for
17 Black and \$600,000 for DMN. (See id. at 7-8.)

18 Laken was due to come to New York to meet with Pokross and
19 Labate the next day, February 9, and Black, Pokross, and Labate
20 proceeded to discuss plans for that meeting. (See GX 45B Conf-T at
21 12.) Pokross told Black that the head of the DEA would be there.
22 (See id. at 13.) In an ensuing conference call in which Black,
23 Labate, Pokross, and Laken participated, Pokross told Laken that the
24 DEA retirement fund assets totaled some \$300 million:

25 POKROSS: Okay, we have a very, very near and dear friend
26 of ours who runs the Detectives uh, Retirement
27 Fund... that's got about 300 million dollars in

1 it.

2 LAKEN: Yup.

3 POKROSS: A very, very close friend. Okay?

4 LAKEN: Right.

5 POKROSS: So, keep it quiet. You know, I think John had
6 mentioned that to you.

7 LAKEN: Yes he did.

8 (Id. at 16.)

9 On February 9, Laken met with Black, Pokross, and Labate
10 in New York at the DMN office to describe his hedge fund. (See
11 Trial Tr. 2969.) Pokross told Laken that "there are a couple of
12 Pension Funds who we happen to be very friendly with the Treasury,
13 the Treasurers and Board of Trustees," mentioning in particular the
14 "Detective's [sic] Endowment Fund [with] 300 million dollars," and
15 "another particular Pension Fund with" "60 million dollars in it."
16 (GX 46C Conf(1)-T at 3.) Pokross said that "a lot of these
17 particular Pension[]" funds were "mostly in the construction"
18 industry. (Id. at 22.) At that meeting, Laken confirmed Black's
19 explanation that Laken would clear trades below the normal \$9-\$11
20 cost through a clearing house in which Laken was a partner, stating
21 that "[a]t the end of the day what's in it for you is this" very
22 substantial "kick back":

23 My charge will be somewhere around 8 bucks. At
24 8 bucks, I have the ability to probably kick
25 back, or pay in commission flow as opposed to
26 kick back, any way you want to slice it.[]

1 POKROSS: []I'm from Brooklyn. Kick back is fine by me.

2 LAKEN: Okay. Kick... I have the ability to kick back
3 around a buck and a half a round turn. Trading
4 the way that I trade, a buck and a half a round
5 turn can amount to a very, very substantive
6 number very quickly.

7 (GX 46C Conf(1)-T at 12.)

8 Pokross asked Laken to quantify "what the yield" would be,
9 explaining that

10 [s]ome of these guys like to live a little
11 nicer than their means.

12 LAKEN: I'm sure of it.

13 POKROSS: Okay, and we will be responsible for some
14 sharing of those commission arrangements...

15 LAKEN: I got you.

16 POKROSS: ...With them.[]

17 LAKEN: I'm not at all, I'm not at all surprised.

18 (Id. at 17-18.) Pokross indicated that Laken would not need to be
19 involved in making those sharing arrangements, and Laken indicated
20 that he would make payments to DMN Capital "to do whatever it is you
21 need to do." (Id. at 18.)

22 Pokross said he would deal with the necessary officials
23 [v]ery quietly. For instance... Without
24 getting specific, there's a specific individual
25 who runs 300 million dollars.

26 LAKEN: Yes.

27 POKROSS: All these guys, they make 80, a 100 grand a
28 year.

29 LAKEN: Yes.

1 POKROSS: They like to live a little.
2 LAKEN: Yes.
3 POKROSS: Junkets... Gambling...
4 LAKEN: Yes.
5 POKROSS: Whatever.... They, these degenerate (UI) guys.
6 So, obviously, for him to get into something so
7 speculative... let, let's say the, the, the
8 grease, the wheels have to be greased a little
9 bit.
10 LAKEN: Yeah.[]
11 POKROSS: But I... They will never wanna deal with you on
12 that. They'll only deal with me and or
13 Jimmy.[]
14 LAKEN: I, and I'm only too happy for it to be that way
15 because I don't have an interest in dealing
16 with it.
17 POKROSS: No, they'd be reluctant and you'd, you wouldn't
18 want to.
19 LAKEN: Yes, precisely.

20 (GX 46C Conf(1)-T at 18-19.)

21 Pressing Laken to "quantify something up front" as to the
22 payments DMN Capital could expect (id. at 19), Pokross explained
23 that what he wanted to be able to do was "say to a guy 'okay, for
24 every million we'll give you 80 a year. It'll be here. Go there on
25 vacation with your family and you can go look at it any time you
26 want'" (id. at 20). Laken responded that he was not prepared to
27 give a precise number but that he could say that "it w[ould] be a
28 very generous commission throw back on the monies raised." (Id. at
29 21.) Laken predicted that not only would the pension funds make a

1 lot of money, but DMN's "friends w[ould] make a lot of money."
2 (Id.)

3 At that February 9 meeting, Pokross stated that he was
4 friendly with trustees of "a lot of" pension funds, principally
5 associated with "the construction" industry and "the Detectives"
6 (id. at 22). Pokross asked whether Laken could recommend "a very
7 friendly Investment Advisor" whom the trustees could retain (id. at
8 23) and who would recommend investing pension fund assets in Laken's
9 hedge fund, and Black endorsed that approach:

10 BLACK: That could be done, right?

11 LAKEN: I believe so. Yes.

12 POKROSS: That's the key to the kingdom.

13 (Id. at 24; see also GX 44B Conf-T at 2-4 (February 7 discussion
14 among Black, Pokross, and Labate of union pension fund trustees'
15 need for, in the words of Black, a "professional Investment Advisor"
16 with "some credibility," who would recommend "that they put their
17 money in certain deals").)

18 Laken asked how quickly an investment could be expected
19 "from [the time of] finding a friendly Investment Advisor." (GX 46C
20 Conf(1)-T at 26.) Pokross responded:

21 Well, if you were making 80 grand a year and
22 you lived a lifestyle that was like you spent
23 400,000 a year...

24 LAKEN: Yeah.

25 POKROSS: ...How quickly do you think it's gonna move
26 forward?

1 LAKEN: Probably very quickly.

2 (Id.)

3 On February 29, 2000, Black telephoned Pokross to say that
4 Black and Laken had enlisted defendant Stephens, a San Francisco-
5 based investment advisor, to be their friendly investment advisor.
6 Pokross testified that Black said, "I have the investment advisor,
7 I spoke to Glenn, Bill Stephens is going to be on board with what we
8 are doing." (Trial Tr. 2992.) Black had mentioned Stephens to
9 Labate and Pokross on February 7 during the discussion of the need
10 to find someone to serve as an investment advisor to union pension
11 fund trustees and recommend investment vehicles that were controlled
12 by the coconspirators. (See GX 44B Conf-T at 3-4.)

13 On March 1, Pokross prepared for a telephone conference
14 call with Stephens by asking Black to "[w]alk [Pokross] through"
15 what Black's "understanding [wa]s with Bill." (GX 60D Conf-T at 2.)
16 Black responded:

17 My understanding is, is that, is the Detectives
18 Endowment Fund...alright... Steve Gardella
19 [sic] is the Treasurer.

20 POKROSS: Gardell.

21 BLACK: Gardell. He needs somebody as an investment
22 advisor, alright, that knows that he's gonna be
23 pushed in the direction of certain investments.
24 Alright, and his job is to say, "yes, that's a
25 good investment". Alright... for that, he's
26 gonna receive some remuneration, which I never
27 disclose...

28 (Id. at 2-3.) Pokross added:

1 We are very friendly with certain labor unions
2 and whatnot, who have pension funds ranging
3 from 60 to 300 million.

4 BLACK: Go ahead.

5 POKROSS: They're friends of the family, if you
6 understand what I'm saying.

7 BLACK: Sure.

8 POKROSS: Okay?

9 BLACK: Uh huh.

10 POKROSS: We can have carte blanche at these joints,
11 'cause we're all friendly with the trustees,
12 who are hand picked by the wiseguys.

13 BLACK: Right.

14 (Id. at 5; see also Trial Tr. 2513 (explaining that "'wise guy'" is
15 a term for an initiated member of a crime family).) "[W]ith the
16 Detectives Union," Pokross stated, "[a]ll these guys, Gardell, and
17 even... you know, the other one...Scotto," "[t]hey all wanna earn."
18 (GX 60D Conf-T at 8.) Pokross reminded Black that, as to Laken's
19 hedge fund, Pokross and Black "were talking about a 150,000 per
20 million," and they could just "give Steve [Gardell] a fucking...30, [
21]40, 50,000 dollars a year...in a bag." (Id.)

22 On March 2, Laken confirmed to Pokross and Labate that
23 Stephens could be relied on to advise union officials to invest in
24 Laken's hedge fund. Laken said, "I spoke to Bill Stephens at some
25 length last night, and uh, he, he understands." (GX 61A Conf-T at
26 2.) Laken said he had emphasized to Stephens, "'you're getting this
27 job through a friend of mine. And one of the prerequisites is that

1 you're friendly.'" (Id. at 4.) On March 2, Stephens faxed his
2 resumé from California to Pokross in New York.

3 In a telephone conversation on March 8, Pokross and Laken
4 discussed the asset sizes of the various pension funds that were
5 targeted because they were operated by DMN's "friends" (GX 309-T at
6 3):

7 POKROSS: The biggest union we have is the Detective's
8 [sic] Pension Fund.

9 LAKEN: Which is how much?

10 POKROSS: Uh, four hundred and fifty to five hundred
11 mill.

12 LAKEN: That one alone is that big?

13 POKROSS: Yeah.

14 (Id. at 2.) Pokross added:

15 Then we go to the other side of the fence. We
16 got Local... Production Local Number 400.
17 That's sixty mill. We got the Operating
18 Engineers Union, which is probably about four
19 hundred mill. Okay, and so on and so forth.
20 So we have a whole dichotomy.

21 LAKEN: []To say the least.

22 POKROSS: We have the Detectives to, to, to the Labor
23 Unions. Okay?

24 LAKEN: Yep.

25 POKROSS: But those are all our friends.

26 LAKEN: Right.

27 (Id. at 3.) Pokross also explained how his "very, very good friend"
28 (id. at 4), referring to (though not naming) Persico, had come to

1 have control of Local 400:

2 POKROSS: Okay. In regard to the Production Local,
3 okay... Our very, very good friend has that.
4 And he has that on default, because the guy
5 that ran it is, ya know, is ah no longer with
6 us.

7 LAKEN: Oh, he's gonzo, huh?

8 POKROSS: Yeah, lead poisoning, so...

9 LAKEN: Lead poisoning.

10 POKROSS: Yeah, none the less, Jimmy and I, Jimmy and I
11 uh...

12 LAKEN: []How many pieces of lead poisoned him?

13 POKROSS: Well, I don't know. Well several.

14 LAKEN: []Several.

15 POKROSS: []I don't think, I don't think they found
16 him... but I, you know... whatever.

17 LAKEN: Who did he piss off?

18 POKROSS: I don't wanna get into what certain cousins...

19 LAKEN: []Okay.

20 POKROSS: []But none the less, one of the cousins now has
21 the Union. He's Business Manager. So...

22 LAKEN: Right.

23 (Id. at 4-5.)

24 In a subsequent telephone conference call on March 8 among
25 Laken, Pokross, and Stephens, Laken told Stephens that Pokross was
26 lining up a number of pension funds that might subscribe to
27 Stephens's investment advisory services. Laken said,

28 I know, from the discussions that I've had with

1 Jeffrey, that your potential advisory services
2 are blooming. That through Jeffrey's network
3 of individuals and the people that he has
4 spoken to uh, he's developing and fertilizing a
5 number of potential relationships for you.

6 STEPHENS: Pre-tenderizing?

7 LAKEN: Pre-tenderizing.

8 (GX 307-T at 6.) Laken predicted that investment recommendations by
9 Stephens would encounter little resistance from the trustees of the
10 pension funds in question (see id. at 20), "like this Detectives
11 Endowment Fund," "[a]nd the Operating Engineers" (id. at 21);
12 Pokross added to that list other unions, including "Local 400"
13 (id.).

14 On March 22, Laken and Stephens met with Pokross and
15 others in New York. Pokross emphasized the need to bribe--and the
16 ease of bribing--DEA Treasurer Steve Gardell:

17 You gotta remember something. These guys make about
18 80, 90,000 dollars a year. Tommy [Scotto] lives in
19 a million dollar house across the street from Jimmy
20 [Labate]. Gardell's got a gambling problem. Okay.
21 He makes about 80-90 grand a year. We take care of
22 Steve. We do what ever we have to do. So Steve
23 lives a lifestyle... he needs 500,000 a year. Okay?

24 (GX 318-T at 12.) Laken said, "if the money is gonna come to me to
25 do this... you know what I mean, to do this venture... I'm more than
26 willing to do what I need to do so that everybody gets fed
27 appropriately." (Id. at 14 (emphasis added).) Pokross continued:

28 [W]ith Steve Gardell... okay... with Jimmy and I
29 giving him 50,000 a year for every million... in a
30 fucking Speed Racer lunch box. That's what's
31 important for Steve Gardell. 'Cause we send him to

1 Atlantic City. We make him reservations. We got
2 him hotel suites... and his play doesn't deserve
3 that. That's what's important to Steve.

4 (Id. at 15.) Pokross reiterated that "Steve wants his 50,000
5 dollars per million or his 25,000 per million. Whatever we're gonna
6 pay him," to which Laken responded, "Right." (Id.) Pokross
7 compared Gardell's demands with those that could be expected from
8 others such as Labate's cousin Ralph Gargiulo (who "was an executive
9 at the Operating Engineers Local in Staten Island" (Trial Tr. 3014;
10 see also GX 74B Conf-T at 18-19)). Pokross told Laken, "a guy like
11 Steve, we gotta kick him back 25, 35 grand. His [Labate's] cousin
12 Ralphie, with the Operating Engineers [of Staten Island], he gives
13 us 5 million dollars, I gotta give him a fucking bag... a 150,000 in
14 cash." (GX 318-T at 24.) Laken responded, "Right." (Id. at 25.)

15 When Stephens asked on March 22 what was needed of him
16 while he was in New York, Labate indicated that they would try to
17 set up a conference call with "Sig[n]ore[lli]" of "the Wes[t]chester
18 Operating Engineers." (GX 74B Conf-T at 11-12.) Although it is
19 unclear whether such a call was arranged at that time, Labate sent
20 Calvello materials containing information on Stephens's firm on
21 March 28 (see GX 849; Trial Tr. 4163), and in an April 11 meeting
22 with Labate, Pokross, Black, and others, Calvello stated that he had
23 spoken by telephone to Stephens and had passed the Stephens
24 materials on to the Signorellis (see, e.g., GX 88C Desk-T at 18).
25 On April 18, Calvello reported that Signorelli Jr. had read the

1 Stephens materials (see GX 93A Conf-T at 3) and would try to get
2 Calvello an appointment with Signorelli Sr. (see id. at 5).

3 On April 26, Calvello reported to Pokross that he had
4 spoken that day to both Signorellis (see GX 98E Conf-T at 2) about
5 the possibility of investing "'through very dear friends'" (id.) at
6 a return rate of "18 or 20 or 30%" (id. at 3 (internal quotation
7 marks omitted)); that "they like[d] what they heard" (id. at 4); and
8 that Signorelli Sr. "was very impressed" (id. at 2). Signorelli
9 Sr., who in Calvello's view was not generally cordial, invited
10 Calvello to come to see him (see id. at 4), which Calvello planned
11 to do in the near future (see id. at 5). Calvello stated that he
12 had not provided details of the investment plan to Signorelli Sr.
13 that day because Signorelli Jr. was present, and Calvello "would
14 never mention anything with 2 people around" (id.).

15 On May 4, Calvello informed Pokross that Signorelli Jr.
16 thought the plan "look[ed] so good" (GX 104B Conf-T at 6), but that
17 Calvello had not yet been able to meet with Signorelli Sr. alone
18 (see id.). He stated that he was hoping to meet with Signorelli Sr.
19 the following week because Labate had told him Stephens would be in
20 town. (See id.; see also GX 103D Conf-T at 10 (Labate stating to
21 Pokross, Laken, and others on May 3, 2000, that "when Stephens comes
22 in on the 15th, we're gonna make him meet with the Engineers in
23 Westchester").)

24 In the meantime, on March 23, Stephens had made a

1 presentation to Gardell to persuade him to retain Stephens as
2 investment advisor for the DEA. At the end of that presentation,
3 Gardell stated, "I can tell you 90% it looks pretty good," and that
4 he would be able to commence the retention of Stephens around July
5 1. (GX 75B Conf-T at 20.) Gardell said he would like to meet with
6 Stephens in San Francisco. Stephens agreed, and he arranged and
7 paid for round-trip flights for Gardell and his secretary, as well
8 as hotel accommodations for five days. (See, e.g., GX 925; GX 90C
9 Conf-T at 2; Trial Tr. 3108-11.) On April 13, 2000, Stephens sent
10 Pokross, by fax, a travel itinerary and a receipt for E-tickets for
11 Gardell's trip. (See GX 925; Trial Tr. 3110.)

12 On April 26, Pokross reported to Black that Gardell was
13 then in San Francisco, meeting with Stephens.

14 BLACK: Have we gotten any word back?

15 POKROSS: I'm gonna get it later, or certainly tomorrow.
16 They were out for dinner last night. I don't
17 need word how their uh... Dungeness crab was.

18 BLACK: Well, you figure, you know...

19 POKROSS: I know how it's gonna go. Meaning, I know the
20 outcome of it in advance.

21 BLACK: Alright. So you're saying it's a done deal?

22 POKROSS: It's impossible to fuck it up.

23 (GX 98B Conf-T at 2.) Black responded approvingly, stating that he
24 wanted Laken's hedge fund launched by June. (See id. at 3.) The
25 discussion then turned to other pension funds whose trustees might
26 be persuaded to invest their pension fund assets in Laken's hedge

1 fund if Gardell so invested DEA funds:

2 BLACK: And how about the other ones from... Baker and,
3 and Operating...?

4 POKROSS: We're working.

5 BLACK: Alright.

6 POKROSS: We got em all lit up. Let him come back, so I
7 can point to him.

8 BLACK: Alright. Okay.

9 POKROSS: And then we have Local 137 in play... up in
10 Westchester.

11 (Id. at 4.)

12 Laken expressed the same views, both as to the likely
13 success of the meeting between Gardell and Stephens and as to the
14 persuasive effect that an agreement with Gardell would have on the
15 other targeted unions. Although on April 26 Laken said he had not
16 yet received a report from Stephens as to how the meeting with
17 Gardell had gone, Laken said he had had

18 an extended chat with Bill on Sunday night at
19 home.

20 POKROSS: Yeah, go ahead.

21 LAKEN: ...And, and I told him pretty much that. I
22 said, you know... I, I said... you know, "this
23 is pretty much idiot proof. This guy is the
24 Number One domino in a number of dominos."

25 (GX 98B Conf-T at 13.) Pokross said that before Gardell left for
26 San Francisco to meet with Stephens, Pokross "took a visit to his
27 house early one morning" to ensure that Gardell was "well equipped
28 to do shopping and uh, have spending money." (Id. at 14.) Laken

1 responded, "Well, I figured he was pre-tenderized." (Id.)

2 Later on April 26, Gardell telephoned Pokross to say that
3 the meeting with Stephens had gone well and that the investment of
4 DEA assets with Stephens was "99.9 a go." (GX 98D Conf-T at 3.) On
5 May 3, Laken reported that Gardell had told Stephens that "it was a
6 done deal." (GX 103D Conf-T at 2.)

7 3. The Allegations Against Phillips and Rossi

8 The indictment alleged that the scheme to defraud union
9 pension plans and to pay illegal kickbacks to union officials also
10 envisioned use of a second corrupt investment vehicle, to wit,
11 American Realty Trust ("ARB"), a REIT controlled by Basic Capital
12 Management Inc. ("Basic"). Basic was an advisory firm controlled
13 and managed by defendants Phillips and Rossi, respectively. The
14 indictment alleged that the defendants agreed that Phillips would
15 have ARB issue a series of preferred stock that would appear to be
16 suitable for investment by a pension fund; that Stephens would
17 recommend investments in that ARB preferred stock (as well as in
18 Laken's hedge fund); and that Rossi would structure the offering of
19 the preferred stock to allow a portion of the proceeds to be paid to
20 the coconspirators. The alleged agreement was that out of every \$10
21 million of union pension funds invested in the fraudulently issued
22 ARB preferred stock, the enterprise would secretly be paid some \$2
23 million. A portion of that \$2 million was to be used to pay off the

1 corrupt union officials.

2 4. The End of the Scheme; the Redacted Indictment

3 The scheme came to a halt in June 2000, when the FBI
4 concluded its investigation and arrested Laken and Black (and many
5 others) before any pension fund moneys had actually been invested in
6 the corrupt investment vehicles or diverted. As eventually redacted
7 and submitted to the jury, the pension fund fraud/kickbacks
8 indictment at issue here charged Laken and Black, along with
9 Stephens, Phillips, and Rossi, in seven counts:

10 Count One: RICO conspiracy to violate 18 U.S.C.
11 § 1962(c) by conducting the affairs of an enterprise
12 (described as the association of DMN Capital, the
13 defendant individuals, and others) through a pattern of
14 racketeering activity, to wit, wire fraud and illegal
15 kickbacks, in violation of 18 U.S.C. § 1962(d);

16 Count Two: conspiracy to commit securities fraud,
17 wire fraud, and fraud by an investment advisor, and to pay
18 illegal kickbacks, in violation of 18 U.S.C. § 371;

19 Count Three: wire fraud in connection with the
20 scheme to defraud Local 400, in violation of 18 U.S.C.
21 §§ 1343, 1346, and 2;

22 Count Four: offering or promising illegal kickbacks
23 to officials of Local 400, in violation of 18 U.S.C.
24 §§ 1954 and 2;

25 Count Five: wire fraud in connection with the scheme
26 to defraud the DEA, in violation of 18 U.S.C. §§ 1343 and
27 2;

28 Count Six: theft of the honest services of a DEA
29 official, specifically Gardell, in violation of 18 U.S.C.
30 §§ 1343, 1346, and 2; and

31 Count Seven: offering or promising illegal kickbacks

1 to officials of Local 137, in violation of 18 U.S.C.
2 §§ 1954 and 2.

3 5. The Plea Allocutions of Lino and Labate

4 The defendants named in the original indictment also
5 included Persico, Gardell, Lino, and Labate. Those four defendants
6 entered pleas of guilty prior to trial. Over objection, portions of
7 the plea allocutions of Lino and Labate were introduced at the trial
8 of Laken, Black, Stephens, Phillips, and Rossi. As discussed in
9 greater detail in Part II.A. below, those allocutions stated, to the
10 extent pertinent to the pension fund fraud/kickbacks charges, that
11 there had existed a conspiracy to bribe union pension fund officials
12 and that the DEA and Locals 400 and 137 were targets of that
13 conspiracy.

14 6. The Verdicts

15 The jury returned verdicts of guilty on all counts as to
16 Laken and Black. Stephens, who presented a defense of entrapment,
17 was acquitted on all counts. Phillips and Rossi were also acquitted
18 on all counts.

19 B. The FWEB Conspiracy and Other Charges Against Reifler

20 FWEB, a small company whose stock was traded over-the-
21 counter, was purportedly engaged in the business of providing
22 investment-related services on the Internet, including information

1 on stocks. One of its featured services, "The Stock Detective,"
2 offered to advise subscribing investors of suspicious circumstances
3 involving the stocks of other companies. The FWEB conspiracy
4 indictment, which was assigned to Judge Stein, alleged that Laken,
5 personally or through nominees, controlled large blocks of FWEB
6 stock. It alleged that Reifler was in the business of promoting
7 stocks through, inter alia, Internet promotions and mass mailings of
8 newsletters to investors and that he had described to Laken a
9 fraudulent newsletter program and his past track record in
10 generating high trading volume in over-the-counter stocks at
11 inflated prices.

12 This indictment alleged that beginning in or about
13 February 2000, Laken sought to sell blocks of FWEB stock under his
14 control, that he and others conspired to inflate the price of FWEB
15 stock artificially in order to permit Laken to sell his shares at a
16 profit, and that Reifler joined the conspiracy in or about April
17 2000. Count 1 alleged that Laken paid his coconspirators by
18 secretly giving them blocks of free-trading FWEB stock, that retail
19 brokers were so paid to induce them to create trading volume in the
20 stock, and that neither the fact of those payments nor the fact that
21 Laken would be the true party to the sales transactions was
22 disclosed to the public. That count charged Laken, Reifler, and
23 others with conspiring to commit securities fraud, wire fraud,
24 commercial bribery, and fraudulent failure to disclose compensation

1 for stock promotion, in violation of 18 U.S.C. § 371. Count 2 of
2 the indictment charged Laken, Reifler, and others with securities
3 fraud; count 5 charged those defendants with wire fraud. Counts 3
4 and 4 charged Laken and others, not including Reifler, with
5 fraudulent concealment of compensation for stock promotion.

6 After this indictment was made public, the price of FWEB
7 shares plunged. FWEB shareholders lost millions of dollars.

8 In February 2002, following the conclusion of his trial on
9 the pension fund fraud/kickbacks charges, Laken entered a plea of
10 guilty to Count 1 of the FWEB conspiracy indictment in satisfaction
11 of all of the charges against him in that indictment. In his plea
12 allocution, he stated, "I agreed with others [to] inflate the price
13 of FWEB stock above its market value." (Laken Plea Transcript,
14 February 25, 2002 ("Laken Plea Tr."), at 34-35.) Laken also
15 asserted that at the time of that conduct, he "didn't know it was
16 illegal." (Id. at 41.)

17 Reifler agreed to the filing of a three-count information
18 against him superseding the FWEB conspiracy indictment. The
19 information charged him with the FWEB conspiracy, in violation of 18
20 U.S.C. § 371, and two apparently unrelated counts of credit card
21 fraud, in violation of 15 U.S.C. § 1644(a). In March 2002, Reifler
22 pleaded guilty to those three charges. In his plea allocution with
23 respect to the FWEB conspiracy charge, Reifler said:

24 I agreed with others to attempt to artificially
25 raise the price of the F Web stock through internet

1 and other promotions. These individuals were doing
2 this in a manner which failed to disclose that Glen
3 [sic] Lakin [sic], a shareholder in F Web, was the
4 driving force behind the promotion and that he
5 planned to sell all his stock at these inflated
6 profits if the profits could be achieved.

7 (Reifler Plea Transcript, March 12, 2002 ("Reifler Plea Tr."),
8 at 24.)

9 C. The Sentences and the Issues on Appeal

10 All three appellants received Guidelines sentences based
11 on calculations discussed in greater detail in Part III below.
12 Judge Pauley sentenced Black principally to 37 months' imprisonment.
13 Laken's convictions of the pension-fund-related offenses following
14 his trial before Judge Pauley and his conviction of the FWEB
15 conspiracy following his plea of guilty before Judge Stein were
16 consolidated for sentencing before Judge Pauley, who sentenced Laken
17 principally to a total of 63 months' imprisonment and ordered him to
18 pay \$6,620,675.33 in restitution to victims of the FWEB conspiracy.
19 Judge Stein sentenced Reifler principally to 63 months' imprisonment
20 and ordered him to pay \$2 million in restitution to victims of the
21 FWEB conspiracy.

22 As discussed in Part II below, Laken and Black challenge
23 their pension-fund-related convictions, alleging constitutional and
24 evidentiary errors at trial and contesting the sufficiency of the
25 evidence on several counts. As set forth in Part III below, all
26 three appellants make a variety of challenges to their sentences,

1 complaining of interpretations of specific guidelines and, in any
2 event, seeking resentencing pursuant to Booker and Crosby on the
3 ground that the district court considered application of the
4 Guidelines to be mandatory. As set forth in Part IV below, Laken
5 and Reifler also make several challenges, including statutory-
6 interpretation and Booker challenges, to the orders for restitution.

7 II. CHALLENGES BY LAKEN AND BLACK TO THEIR CONVICTIONS

8 In challenging their convictions, Laken and Black contend
9 principally (A) that the trial court's admission of codefendants'
10 plea allocutions violated their Sixth Amendment rights of
11 confrontation as enunciated in Crawford v. Washington, 541 U.S. 36
12 (2004); (B) that the admission of references to organized crime and
13 to additional other-act evidence denied them a fair trial; (C) that
14 the evidence was insufficient to support their convictions on Count
15 Three (wire fraud in connection with Local 400), Count Four
16 (offering or promising illegal kickbacks in connection with Local
17 400), Count Seven (offering or promising illegal kickbacks in
18 connection with Local 137), and two of the three predicate
19 racketeering acts (i.e., wire fraud and/or illegal kickbacks with
20 respect to Locals 400 and 137) alleged in the Count One RICO
21 conspiracy charge; and (D), assuming the merit of their
22 insufficiency challenges, that the convictions on the remaining

1 counts should be vacated on the ground of retroactive misjoinder.
2 For the reasons that follow, we conclude that these contentions
3 provide no basis for reversal.

4 A. The Crawford Error

5 At the pension fund fraud/kickbacks trial, the government
6 was allowed, over objection, to introduce portions of the
7 allocutions given by Lino and Labate in entering pleas of guilty to
8 RICO conspiracy and a substantive RICO violation. Each allocution
9 dealt with the fraudulent operations of DMN Capital from 1995 to
10 2000 and with the expansion of its operations in late 1999 to
11 include the union pension fund fraud/kickbacks scheme. Lino's
12 admissions were as follows:

13 "From 1995 up until June 2000, I and others were
14 involved with financial advisory company called DMN
15 Capital Incorporated located in Manhattan. DMN
16 Capital was in the business of promoting stocks of
17 various companies and raising money for those
18 companies. I knew that it was a part of business of
19 DMN Capital to line up brokers to work on these
20 deals and these brokers would receive secret
21 payments, cash under the table, to sell these stocks
22 to their customers. Brokers were supposed to
23 discourage customers from selling in return for
24 these payments.

25 "I was informed of and approved deals with
26 certain groups of brokers at various stock brokerage
27 firms in Manhattan and New Jersey. I also knew that
28 DMN Capital and another secretly controlled firm in
29 Manhattan called Monitor Investment Group in 1995
30 and 1996. I helped to settle disputes between DMN
31 Capital and various brokers at these firms and
32 others about how much monies they were owed. I also
33 helped settle disputes about failures of brokers to

1 pay money that was owed to DMN. I also occasionally
2 brought deals to DMN Capital and asked the partners
3 to work on them.

4 "Later, in approximately 1997, I helped to
5 arrange DMN Capital control over two branches of
6 First Liberty Investment Group in Manhattan. I knew
7 that the secret payments to brokers were wrong and
8 against the law and the investors were defrauded
9 because they wound up paying too much for these
10 stocks. I didn't know the names of all these stocks
11 that DMN Capital worked on. I do not dispute that
12 the stocks identified in racketeering acts one
13 through four of Count One of the indictment were DMN
14 Capital deals.

15 "In return for my assistance the manipulation
16 of stocks with DMN Capital and others tha[n] DMN
17 Capital partners paid me a weekly salary in cash. I
18 understood this . . . money came from the proceeds
19 of illegal stock sales and that DMN Capital had
20 engaged in financial transactions to generate this
21 cash. I knew that these financial transactions were
22 wrong and against the law.

23 "In late 1999 the business arrangement that I
24 had with DMN Capital and others expanded to include
25 a plan to defraud several unions' pension funds. We
26 agreed that DMN Capital and others would market
27 fraudulent investments to these pension funds. I
28 understood that DMN Capital and others entered into
29 agreements that would result in large kickbacks, and
30 part of that money would be used to pay off union
31 officials to get the pension officials to invest in
32 these deals.

33 "Two of these unions were the Detectives'
34 Endowment Association and the Local 400. I also
35 knew there were several others. I knew that this
36 plan to defraud the pension funds was wrong and
37 against the law."

38 (Trial Tr. 2475-77 (quoting GX 855, at 18-21 (emphases ours)).) The
39 admitted portion of the Labate plea allocution was similar:

40 "I was a principal at DMN Capital from '95
41 through June of 2000. I, with others, participated

1 in the promotion of the sale of stock of various
2 companies and raised money for those companies. I
3 participated with others in getting stockbrokers to
4 work on these deals, and we paid these brokers
5 secret commissions to sell stock to their customer.
6 We also agreed that these brokers would prevent
7 their customers from selling stock they had
8 purchased. Reclaim, in racketeering act two, was a
9 stock on which we paid secret money to stockbrokers.

10 "DMN, of which I was a principal, controlled
11 the brokerage firm, Monitor Investment Group. In
12 1995 through 1996 we used Monitor to further our
13 ability to fraudulently sell stock to the public by
14 paying secret commissions to brokers to prevent
15 customers from selling their stock they had
16 purchased.

17 "Monitor and various brokers working with us
18 sold stock in Beachport International Stock named in
19 the racketeering act three and four. Brokers were
20 paid cash for excessive commission.

21 "I knew it was wrong to pay secret payments to
22 brokers and against the law to defraud investors.
23 As to racketeering act nine, we engaged in financial
24 transactions and to hide the illegal activity and
25 unlawful payment for brokers and others. I knew
26 this was wrong and I did it in violation of law.

27 "In 1996 Monitor was shut down and DMN had to
28 look for another retail outlet for the stock deals.
29 In 1996 and early '97 we negotiated to obtain First
30 Liberty Investment Group in Manhattan. We did this
31 secretly with two stockbrokers acting as a front for
32 DMN. With their help we sold Globus International
33 by manipulating the market for Globus so that
34 customer paid more than the stock was worth. I also
35 knew there was a large commission on Globus at First
36 Liberty.

37 "In early 2000 I, with others at DMN, attempted
38 to defraud various union pension funds. We agreed
39 that DMN and others would market fraudulent
40 investments to these pension funds. We agreed with
41 others who are behind the deal that DMN would get
42 large kickbacks from delivering pension funds as
43 clients would invest in these deals.

1 "We also agreed with the people behind these
2 deals that we would use part of the kickbacks to pay
3 off union officials to influence pension funds in
4 their investment decision. The unions were
5 Production Workers Local 400, Detectives' Endowment,
6 and Operating Engineers of Local 137. I knew this
7 plan was wrong and in violation of the law."

8 And in response to a question posed by the
9 Court: "Did you understand that commissions being
10 paid with respect to the Globus International
11 Securities transaction were secret and excessive?"

12 The defendant answered: "Yes."

13 (Trial Tr. 2477-79 (quoting GX 856, at 19-22 (emphases ours)).) The
14 racketeering acts cited by Lino and Labate in the above allocutions
15 referred to an indictment that preceded the redacted indictment;
16 although those acts paralleled certain of the redacted indictment's
17 allegations as to the means and methods of operation of the RICO
18 enterprise, they were not among the racketeering acts alleged in the
19 redacted indictment.

20 In accordance with this Court's then-prevailing holdings,
21 see, e.g., United States v. Dolah, 245 F.3d 98, 104-05 (2d Cir.
22 2001); United States v. Petrillo, 237 F.3d 119, 122-23 (2d Cir.
23 2000); United States v. Moskowitz, 215 F.3d 265, 268-70 (2d Cir.
24 2000); United States v. Gallego, 191 F.3d 156, 166-68 (2d Cir.
25 1999), cert. denied, 530 U.S. 1216 (2000), the district court
26 allowed these allocution statements to be introduced on the limited
27 issues of whether either conspiracy alleged in the indictment
28 existed and what acts Lino or Labate had performed in furtherance of
29 such a conspiracy if it existed. Upon admitting the allocutions,

1 the court instructed the jury that the statements could be
2 considered for those purposes only:

3 Members of the jury, please understand that you may
4 consider these guilty plea proceedings of Robert
5 Lino and James S. Labate only on the following two
6 issues:

7 First, whether there was a racketeering
8 conspiracy or a conspiracy to defraud union pension
9 funds; and second, what, if anything, a defendant
10 who pled guilty did, in order to further the objects
11 of any of those conspiracies if you find that one or
12 both existed.

13 However, the question of whether any one of the
14 defendants on trial before you was also a member of
15 either one or both of the charged conspiracies is an
16 issue for which you will have to rely on other
17 evidence. There is no evidence in these statements
18 naming any other defendant or co-conspirator.

19 (Trial Tr. 2479-80 (emphasis added).) The court emphasized that the
20 matter of "whether any defendant on trial was a part of the alleged
21 conspiracy" was "a separate question" that the jury must decide
22 "based entirely on the other evidence in the case," and that
23 "[t]here is nothing in these statements from Mr. Lino and Mr. Labate
24 that answers that question one way or the other." (*Id.* at 2480.)
25 These limitations were reiterated in the court's general charge to
26 the jury prior to deliberations (see id. at 8252-53) and again in
27 supplemental instructions when the plea allocutions were among the
28 exhibits requested by the jury during deliberations (see id. at
29 8514, 8519-20).

30 In 2004, Crawford v. Washington established that, in the
31 trial of a criminal case, the Confrontation Clause of the Sixth

1 Amendment bars the admission of an out-of-court testimonial
2 statement against the defendant unless the declarant is unavailable
3 and the defendant had a prior opportunity to cross-examine him. See
4 541 U.S. at 68. While "leav[ing] for another day any effort to
5 spell out a comprehensive definition of 'testimonial,'" the Crawford
6 Court stated that "[w]hatever else the term covers, it applies at a
7 minimum to prior testimony at a preliminary hearing, before a grand
8 jury, or at a former trial; and to police interrogations." Id.

9 In the wake of Crawford, we have held that a plea
10 allocution is a testimonial statement, "as it is formally given in
11 court, under oath, and in response to questions by the court or the
12 prosecutor." United States v. McClain, 377 F.3d 219, 221 (2d Cir.
13 2004). "Therefore, a plea allocution by a co-conspirator who does
14 not testify at trial may not be introduced as substantive evidence
15 against a defendant unless the co-conspirator is unavailable and
16 there has been a prior opportunity for cross-examination." Id. at
17 222.

18 In the present case, there is no suggestion that Laken or
19 Black had any opportunity to cross-examine Lino or Labate with
20 respect to their plea allocutions, and the government concedes that,
21 in light of Crawford, the admission of those allocutions violated
22 the rights of Laken and Black to confrontation. The government
23 contends, however, that the error provides no basis for relief
24 because it was harmless, see Fed. R. Crim. P. 52(a) ("Any error

1 . . . that does not affect substantial rights must be
2 disregarded."). For the reasons that follow, we agree.

3 Prior to Crawford, it was established that violations of
4 the Confrontation Clause, when preserved for appellate review, are
5 subject to harmless-error review, see, e.g., Coy v. Iowa, 487 U.S.
6 1012, 1021 (1988); Delaware v. Van Arsdall, 475 U.S. 673, 684
7 (1986), and we have interpreted Crawford as not altering that
8 principle, see, e.g., Gutierrez v. McGinnis, 389 F.3d 300, 302-03
9 (2d Cir. 2004); United States v. McClain, 377 F.3d at 222. In order
10 to disregard an error of constitutional dimension, we must be
11 convinced that the error was harmless beyond a reasonable doubt.
12 See Chapman v. California, 386 U.S. 18, 24 (1967). In assessing the
13 error's likely impact, we consider the nature of the violation and
14 the context in which it occurred, see, e.g., United States v.
15 Casamento, 887 F.2d 1141, 1179 (2d Cir. 1989), cert. denied, 493
16 U.S. 1081 (1990), taking into account, in this case, the strength of
17 the government's case, the degree to which the statement was
18 material to a critical issue, the extent to which the statement was
19 cumulative, and the degree to which the government emphasized the
20 erroneously admitted evidence in its presentation of the case. See
21 generally Van Arsdall, 475 U.S. at 684; Gutierrez v. McGinnis, 389
22 F.3d at 308-09. No one factor is dispositive. See generally id. at
23 309 (hypothetically erroneous admission was harmless "[g]iven the
24 overall strength of the prosecution's case" and the fact that "the

1 prosecutor highlighted [the challenged evidence] as only one of
2 several important pieces of evidence . . . during his lengthy
3 summation") (emphasis in original); United States v. McClain, 377
4 F.3d at 222-23 (erroneous admission of plea allocutions held to be
5 harmless where "[t]he evidence of . . . guilt was overwhelming" and
6 "the plea allocutions were cumulative"). However, "[t]he strength
7 of the prosecution's case is probably the single most critical
8 factor." Latine v. Mann, 25 F.3d 1162, 1167-68 (2d Cir. 1994)
9 (internal quotation marks omitted), cert. denied, 514 U.S. 1006
10 (1995).

11 Assessing these factors in the present case, we find no
12 basis for reversal. First, there was little emphasis on the plea
13 allocutions of Lino and Labate by the government at trial. The
14 government referred to the allocutions in only one paragraph of its
15 lengthy summation, citing them as evidence consistent with the
16 testimony of Pokross as to the existence of an enterprise and the
17 targeting of the DEA and Locals 400 and 137:

18 The enterprise, as we've said, is DMN Capital
19 and the stock fraud business that it was in all the
20 way up from '95 into 2000. You have heard Jeffrey
21 Pokross testify about the business that he was in,
22 and you heard a lot about that on cross-examination,
23 and I think you have a pretty clear idea about the
24 kind of activity that he was involved in with his
25 partners back in '95 and '96 and that his partners
26 continued in while he was cooperating.

27 You know the enterprise existed not just from
28 what Mr. Pokross told you. You know it because you
29 heard the plea allocutions of Robert Lino and James
30 Labate. Their statements when they pleaded guilty

1 show that there really was a criminal stock fraud
2 business from '95 to 2000, that it really was
3 involved in all those deals that Pokross told you
4 about, and that it really was involved in '99 and
5 2000 in a criminal scheme to bribe union officials
6 and defraud union members, including to defraud and
7 bribe people at the Detectives Endowment
8 Association, Local 400 of the Production Workers and
9 Local 137 of the Operating Engineers union. So
10 there should be no question in any of your minds
11 that there really was an enterprise here, there
12 really was a criminal business.

13 (Trial Tr. 7606-07 (emphases added).) There was no other mention of
14 the plea allocutions in the government's main summation, which
15 covered more than 110 pages of transcript (see id. at 7592-7645,
16 7650-7709); and there was no mention of the allocutions in the
17 government's 52-page rebuttal summation (see id. at 8052-8103).

18 Second, although the plea allocution statements bore on
19 two essential elements of the conspiracy charges--to wit, (1) the
20 existence of a RICO "enterprise," which is defined to "include[] any
21 individual, partnership, corporation, association, or other legal
22 entity, and any union or group of individuals associated in fact
23 although not a legal entity," 18 U.S.C. § 1961(4); and (2) the
24 existence, for purposes of 18 U.S.C. § 371, of an agreement between
25 or among two or more persons to commit a federal offense--and
26 although the plea allocutions identified some of the targets of
27 those alleged conspiracies, they were plainly cumulative. Each fact
28 they stated with respect to these issues was the subject of
29 testimony by Pokross and of recorded conversations that were
30 properly introduced at trial.

1 Third, the government's permissible evidence supporting
2 the elements alluded to in the admitted portions of the plea
3 allocutions was abundant. As set forth in detail in Parts I.A.1.
4 and 2. above and summarized below, the trial record included
5 recordings of Laken's and Black's own conversations showing that DMN
6 Capital, Laken, Labate, Black, and others constituted an
7 association; that Laken, Labate, Black, and others agreed to defraud
8 union pension funds by, inter alia, bribing and offering or
9 promising kickbacks to union officials; and that the targeted
10 pension funds included those of the DEA, Local 400, and Local 137.

11 As to the existence of a RICO enterprise and of a
12 fraud/kickbacks conspiracy, and as to the membership of Laken and
13 Black in the enterprise and the conspiracy--leaving aside the
14 identities of the targets--the record included taped evidence

15 - that Black promised that if DMN Capital found
16 investors for Laken's planned hedge fund, Laken
17 would pay DMN secret commissions amounting to
18 \$150,000 to \$200,000 a year for every million
19 dollars invested (see, e.g., GX 44A Conf(2)-T at 2);
20 and that when Labate pointed out that "the guy's
21 gonna want 60%," Black responded, "we'll... however,
22 however we gotta take care of it" (id.);

23 - that Black stated that he expected to receive
24 a share of the secret commissions (see GX 44A
25 Conf(2)-T at 2; GX 45B Conf-T at 7);

26 - that Black viewed himself as participating in
27 a joint venture with DMN and Labate, stating that
28 Laken would generate excess commissions and
29 "[t]hat's how he's gonna pay us" (GX 45B Conf-T at
30 3);

31 - that Black agreed that paying union officials

1 70 percent of the secret commissions would leave DMN
2 and Black with a share that was worthwhile (see GX
3 45B Conf-T at 4-8);

4 - that Laken stated to Labate and Black (and to
5 Pokross, who could not be a member of the conspiracy
6 because he was cooperating with the government) that
7 "[a]t the end of the day what's in it for you" is a
8 "kick back" (GX 46C Conf(1)-T at 12);

9 - that while Laken demurred somewhat from
10 Black's prediction as to the amount of the
11 kickbacks, Laken stated that he would churn the
12 invested moneys to such an extent that "a buck and a
13 half a round turn c[ould] amount to a very, very
14 substantive number very quickly" (GX 46C Conf(1)-T
15 at 12), and that "it w[ould] be a very generous
16 commission throw back on the monies raised" (id. at
17 21);

18 - that Laken said DMN's "friends will make a
19 lot of money" (GX 46C Conf(1)-T at 21);

20 - and that, in a discussion as to the amounts
21 of cash that would be expected by various union
22 officials for investing in Laken's hedge fund, Laken
23 said, "I'm more than willing to do what I need to do
24 so that everybody gets fed appropriately" (GX 318-T
25 at 14).

26 As evidence that three unions whose pension funds were targeted were
27 the DEA (also referred to as the "Detectives" Pension Fund or
28 Endowment Fund or Retirement Fund), Local 400 (also referred to as
29 the "Production Workers" union), and Local 137 (also referred to as
30 the "Operating Engineers" or the "Operating" union), the recorded
31 conversations to which Laken and/or Black were parties showed

32 - that at the outset, Pokross told Laken, "we
33 have a very, very near and dear friend of ours who
34 runs the Detectives uh, Retirement Fund... that's
35 got about 300 million dollars in it" (GX 45B Conf-T
36 at 16);

1 - that thereafter, Pokross described "the
2 Detective's [sic] Pension Fund" to Laken as "[t]he
3 biggest union we have" (GX 309-T at 2) and said, in
4 addition, "[w]e got Local... Production Local Number
5 400" and "[w]e got the Operating Engineers Union"
6 (id. at 3);

7 - that Black stated his "understanding" that
8 one of the targeted funds "[wa]s the Detectives
9 Endowment Fund," of which "Gardella [sic] [wa]s the
10 Treasurer" (GX 60D Conf-T at 2);

11 - that Black attended a meeting in which
12 Pokross, describing how Stephens would distribute
13 pension fund investments between ARB and "Laken's"
14 hedge fund (GX 69C Conf(1)-T at 22), stated that
15 they were dealing with the "Production Workers" and
16 the "Operating Engineers" (id. at 18), and stated
17 that Stephens was "tickled pink" at the prospect of
18 dealing with the assets of pension funds "like [the]
19 Production Workers[and the] Operating Engineers"
20 (id. at 21);

21 - that after Gardell's meeting with Stephens in
22 San Francisco, Black sought and received assurance
23 that the DEA investment was "a done deal" (GX 98B
24 Conf-T at 2); that Black then asked, "[a]nd how
25 about the other ones," mentioning the "Operating"
26 union (id. at 4); and that Pokross stated, "we have
27 Local 137 in play... up in Westchester" (id.);

28 - and that Laken, in predicting that Stephens
29 would encounter minimal resistance from the trustees
30 of the targeted pension funds, mentioned the
31 "Detectives Endowment Fund," "[a]nd the Operating
32 Engineers" (GX 307-T at 21); and in that
33 conversation Pokross stated that Local 400 too was
34 in that category (see id.).

35 We think it plain, in light of these recorded
36 conversations of Laken and Black, along with the testimony of
37 Pokross described in Parts I.A.1. and 2. above, that the
38 government's evidence to establish the existence of both the RICO
39 enterprise and the pension fund fraud/kickbacks conspiracy was

1 overwhelming, and that the evidence (a) establishing the targeting
2 of the DEA and Locals 400 and 137, and (b) establishing that Laken
3 and Black were well aware that each of those three unions was a
4 target, was ample without any consideration of the Lino and Labate
5 plea allocutions.

6 Finally, the jury's verdicts themselves strongly indicate
7 that the plea allocutions played no role in the convictions of Laken
8 and Black. The relevant passages of the allocutions did not name
9 any of the defendants who were then on trial. Nor did they indicate
10 the methods by which the scheme to defraud pension funds and give
11 illegal kickbacks to corrupt union officials was to be carried out.
12 There was no mention of a hedge fund; there was no mention of
13 churning a pension fund's account; there was no mention of
14 generating excessive commissions. Rather, the allocutions were
15 equally applicable to both the plan to use Laken's hedge fund to
16 generate excessive commissions and the alleged plan to use Basic to
17 siphon off 20 percent of the pension funds' anticipated investments
18 in the ARB REIT controlled and run by Phillips and Rossi. The jury,
19 however, while convicting Laken and Black, acquitted Phillips and
20 Rossi on all counts. Further, although Stephens, who was recruited
21 by Laken and Black, was alleged to have participated intimately with
22 Laken in the scheme to defraud pension funds by having them invest
23 in, inter alia, Laken's hedge fund, the jury acquitted Stephens on
24 all counts. The jury returned verdicts of guilty only against Laken

1 and Black, whose incriminating conversations permeated the recorded
2 evidence. The jury's differentiation among similarly accused
3 defendants in light of the varying evidence presented against each
4 through the testimony of Pokross and the tape recordings plainly
5 indicates that the jury heeded the court's instructions that the
6 plea allocutions--which were admitted equally against all five of
7 these defendants--could not be relied on as proof, on any count, of
8 the guilt of a defendant who was on trial. We thus see no
9 reasonable possibility that the plea allocutions might have
10 contributed to the convictions of Laken and Black.

11 In sum, given the discerning nature of the verdicts, the
12 brevity of the government's mention of the plea allocutions, the
13 purely cumulative character of the statements, and the strength of
14 the government's case against Laken and Black, we conclude that the
15 Crawford error was, beyond a reasonable doubt, harmless.

16 B. The Evidentiary Challenges

17 As indicated in Parts I.A.1. and 2. above, Pokross
18 testified that he had been an associate of the Bonanno Crime Family
19 and that Black, Labate, Lino, Persico, and others were members or
20 associates of various organized crime families. Pokross explained
21 in general, inter alia, the positions and hierarchy within a crime
22 family and ways in which disputes between or among such families, or

1 between factions within a crime family, are resolved. (See Trial
2 Tr. 2512-13.) In addition, the government was allowed to introduce
3 evidence that Black, contemporaneously with his involvement in the
4 pension fund fraud/kickbacks scheme, was participating in a scheme
5 to manipulate the stock of a company called Motorsports, Inc.
6 ("Motorsports"). (See id. at 3159-66.) Laken and Black contend
7 that they were denied a fair trial by the admission of the organized
8 crime and Motorsports evidence. They argue that such evidence "had
9 little or nothing to do with any fact in issue in this case" (Black
10 brief on appeal at 58) and was unfairly prejudicial (see, e.g., id.
11 at 60; Laken brief on appeal at 66).

12 The principles governing such contentions are well
13 established. Evidence is relevant, and hence normally admissible,
14 if it would tend to make the existence of any material fact more
15 probable or less probable than it would be without that evidence.
16 See Fed. R. Evid. 401, 402. Evidence of other acts or crimes,
17 although not admissible to prove a party's character, may
18 nonetheless be admissible for other purposes, such as proof of
19 knowledge, intent, or absence of mistake. See Fed. R. Evid. 404(b);
20 Huddleston v. United States, 485 U.S. 681, 687-88 (1988); United
21 States v. Gordon, 987 F.2d 902, 908-09 (2d Cir. 1993). Even as to
22 evidence that is plainly relevant and not excludable on grounds such
23 as privilege or hearsay, however, the trial judge retains discretion
24 to exclude the evidence "if its probative value is substantially

1 outweighed by the danger of unfair prejudice." Fed. R. Evid. 403;
2 see, e.g., Huddleston, 485 U.S. at 687-88; United States v. Gordon,
3 987 F.2d at 908.

4 Assessment of proffered evidence in light of Rules 401-404
5 lies within the trial court's discretion. This court will reverse
6 the court's evidentiary ruling "only if there is a clear showing
7 that the court abused its discretion or acted arbitrarily or
8 irrationally." United States v. Salameh, 152 F.3d 88, 110 (2d Cir.
9 1998) (internal quotation marks omitted), cert. denied, 525 U.S.
10 1112 (1999); see, e.g., United States v. Valdez, 16 F.3d 1324, 1332
11 (2d Cir.), cert. denied, 513 U.S. 810 (1994); United States v.
12 Birney, 686 F.2d 102, 106 (2d Cir. 1982). Laken and Black have not
13 met this standard.

14 1. The Organized Crime Evidence

15 Evidence that a defendant had ties to organized crime may
16 be admissible in a variety of circumstances. In order to prove a
17 RICO offense, for example, the government is required to show that
18 there was a "'pattern of racketeering activity,'" 18 U.S.C.
19 § 1961(5), which is interpreted to mean "multiple racketeering
20 predicates--which can be part of a single 'scheme'--that are related
21 and that amount to, or threaten the likelihood of, continued
22 criminal activity," United States v. Coiro, 922 F.2d 1008, 1016 (2d
23 Cir.), cert. denied, 501 U.S. 1217 (1991); see, e.g., H.J. Inc. v.

1 Northwestern Bell Telephone Co., 492 U.S. 229, 239 (1989); United
2 States v. Indelicato, 865 F.2d 1370, 1381-84 (2d Cir.) (en banc),
3 cert. denied, 493 U.S. 811 (1989). Evidence that activities such as
4 bribery were conducted on behalf of organized crime is relevant to
5 establish the requisite relatedness and continuity. See, e.g., H.J.
6 Inc., 492 U.S. at 242-43 (A "threat of continuity is sufficiently
7 established where the predicates can be attributed to a defendant
8 operating as part of a long-term association that exists for
9 criminal purposes. Such associations include . . . those
10 traditionally grouped under the phrase 'organized crime.'").

11 Evidence of a defendant's ties to organized crime or of
12 his other crimes may also be admissible "to provide background for
13 the events alleged in the indictment," United States v. Daly, 842
14 F.2d 1380, 1388 (2d Cir.), cert. denied, 488 U.S. 821 (1988); see,
15 e.g., United States v. Tutino, 883 F.2d 1125, 1138-39 (2d Cir.
16 1989), cert. denied, 493 U.S. 1081 (1990), or to "enable the jury to
17 understand the complete story of the crimes charged," or "how the
18 illegal relationship between [coconspirators] developed," United
19 States v. Brennan, 798 F.2d 581, 590 (2d Cir. 1986), cert. denied,
20 490 U.S. 1022 (1989); see also United States v. Salerno, 868 F.2d
21 524, 536 n.5 (2d Cir.) (evidence of association with organized crime
22 admissible to show "the background of interfamily relationships and
23 the development of interfamily trust in the area of union control"),
24 cert. denied, 493 U.S. 811 (1989). "Background evidence may be

1 admitted to . . . furnish an explanation of the understanding or
2 intent with which certain acts were performed," United States v.
3 Daly, 842 F.2d at 1388, to explain, for example, "the basis for the
4 trust between" coconspirators, United States v. Brennan, 798 F.2d at
5 590; see, e.g., United States v. Salerno, 868 F.2d at 536 n.5. Even
6 as to a defendant who had no ties to organized crime, evidence that
7 one of the other participants had such ties may be admitted if
8 relevant to rebut the defendant's claim that he did not know the
9 activity in which he participated was unlawful. See, e.g., United
10 States v. Santoro, 302 F.3d 76, 82-83 (2d Cir. 2002).

11 In the present case, the evidence that key individuals
12 were members or associates of organized crime families was relevant
13 in a number of ways. First, the government was required to prove
14 that Laken and Black conducted the RICO enterprise through a pattern
15 of racketeering activity. The evidence that Black, Labate, Lino,
16 and Persico were associated with their respective organized crime
17 families was plainly relevant to show a threat of continuity of
18 bribery, wire fraud, and illegal kickbacks, all of which are within
19 the definition of racketeering activity, see 18 U.S.C. § 1961(1).

20 Second, Laken and Black argued to the jury that they had
21 had no intent to participate in any criminal activity and did not
22 know or believe that they were participating in a scheme that was
23 illegal. For example, Laken's attorney, in his opening statement,
24 said that Laken had "no criminal intent" (Trial Tr. 65), no

1 "intention to do anything wrong" (id. at 58). Black's attorney
2 argued similarly that, as to Black, the government would "fail to
3 meet [its] burden of proof with respect to establishing the guilty
4 mind, a mind of intent." (Id. at 149.) The organized crime
5 references in the conversations of Laken and Black, however, belied
6 their claims of guilelessness and ignorance; and some of those
7 references warranted explanatory testimony. For example, when
8 Pokross told Black on March 1, 2000, that "certain labor unions and
9 whatnot" are "friends of the family, if you understand what I'm
10 saying," Black said, "[s]ure"; when Pokross stated that the targeted
11 funds belonged to unions that would be receptive "'cause we're all
12 friendly with the trustees, who are hand picked by the wiseguys,"
13 Black's response was, "[r]ight." (GX 60D Conf-T at 5.) Pokross's
14 testimony that "wise guy" is a term for an initiated member of an
15 organized crime family, and that Black himself was a self-described
16 associate of the Luchese Crime Family, was relevant to show that
17 Black was well aware from this conversation (even had there been no
18 others) that investors for Laken's fund would be recruited through
19 DMN's contacts with members of organized crime and that the union
20 pension fund trustees they were recruiting were influenced by
21 organized crime. Other evidence confirmed that Laken too understood
22 that the "friends" who were to invest in Laken's fund and expect
23 kickbacks had ties to organized crime. For example, when Pokross
24 told Laken that the predecessor of DMN's "friend" at Local 400 was

1 "ah[,] no longer with us" due to "lead poisoning," Laken asked,
2 "[w]ho did he piss off," and "[h]ow many pieces of lead poisoned
3 him?" (GX 309-T at 4-5.)

4 Further, evidence of Black's organized crime connection,
5 along with evidence of Labate's association with the Gambino Crime
6 Family and Pokross's assumed continued association with the Bonanno
7 Crime Family, provided explanations as to (a) why Black could
8 comfortably approach Labate and Pokross with a proposal for a scheme
9 that was explicitly fraudulent, (b) why the participants discussed
10 the planned frauds candidly among themselves, without any apparent
11 concern that one of them might inform law enforcement authorities,
12 and (c) why Labate cautioned Black at the outset that Laken must not
13 reveal to others that Black had secured the investment of union
14 pension funds through Labate and his associates (see GX 44B Conf-T
15 at 7 (and why Black responded, "[g]ive me the script")).

16 Finally, Laken and Black argued at trial that Pokross,
17 having been arrested in 1996, had simply invented scenarios that
18 could be viewed as crimes so that he could cooperate with the
19 government in order to earn a lighter sentence. For example,
20 Laken's attorney, in his opening statement to the jury, argued that
21 "this case is . . . about Pokross's attempts to manufacture a
22 crime." (Trial Tr. 57.) The organized crime evidence was also
23 relevant to refute this argument. For example, the evidence (a)
24 that Persico, who proposed the plan to defraud Local 400, was an

1 associate of the Colombo Crime Family, (b) that Lino was a Bonanno
2 Crime Family capo who could get confirmation from the Colombo
3 family's underboss that the Colombo family wished to pursue that
4 plan, and (c) that Black, who proposed the fraudulent scheme with
5 respect to Laken's hedge fund, was an associate of the Luchese Crime
6 Family and believed that Pokross was associated with the Bonanno
7 Crime Family (see id. at 2692), was relevant to show that the
8 pension fund fraud/kickbacks scheme was not, as Laken and Black
9 contended, simply a figment of Pokross's machinations.

10 2. The Motorsports Evidence

11 The contention that the Motorsports evidence was wrongly
12 admitted does not require extended discussion. Black's attorney, in
13 his opening statement at trial, argued that Black had had no
14 criminal intent because he simply had "not believe[d] what Jeffrey
15 Pokross was saying" about paying bribes to union officials. (Trial
16 Tr. 140.) The Motorsports evidence, however, showed that during the
17 period of the union pension fund fraud/kickbacks scheme Black was in
18 fact consulting Pokross on ways to bribe others in connection with
19 a different matter.

20 Pokross testified that in mid-March 2000, he learned from
21 Black and from Mike Grecco, a Colombo Crime Family associate (see
22 id. at 3159), that there was a dispute between them concerning
23 Motorsports stock. (See, e.g., id. at 3163-65; GX 98B Conf-T at

1 8-9.) Black had asked Grecco to bribe a group of stockbrokers to
2 execute a fraudulent transaction in that stock on behalf of Black
3 (see Trial Tr. 3159-60); the transaction, however, had been botched,
4 and as a result, "[t]he bribe wasn't received" (id. at 3160).
5 Grecco demanded payment; and a "sit down," or meeting to settle the
6 dispute between the Luchese and Colombo crime families (id. at
7 3159), was held. As a result, Black sought to generate money to pay
8 Grecco through a new Motorsports transaction, "a particular deal
9 that was available for bribes" (id. at 3164), and Black approached
10 Pokross for advice and assistance in bribing stockbrokers. The
11 Motorsports evidence was thus plainly relevant, as Black's request
12 for Pokross's assistance to devise a scheme that involved bribery
13 made it highly unlikely that he did not believe that Pokross was
14 suggesting that the pension fund fraud scheme be implemented through
15 bribery.

16 Black indeed essentially concedes that the Motorsports
17 evidence was relevant, arguing that its probative value was
18 "minimal" (Black brief on appeal at 60), rather than nonexistent,
19 and he contends instead that its probative value was outweighed by
20 its potential for unfair prejudice. Given the wealth of evidence in
21 the record as to other bribery plans, we cannot agree, and we
22 conclude that the trial court did not abuse its discretion in
23 admitting this evidence.

1 C. The Sufficiency Challenges

2 Convicted on all seven counts of the redacted indictment,
3 Laken and Black contend that the evidence was insufficient to
4 support their convictions on four of those counts: Count One (RICO
5 conspiracy), Count Three (wire fraud in connection with Local 400),
6 Count Four (kickbacks in connection with Local 400), and Count Seven
7 (kickbacks in connection with Local 137). They do not challenge the
8 sufficiency of the evidence to support their convictions of
9 conspiracy in violation of 18 U.S.C. § 371 to pay illegal kickbacks
10 and to commit securities fraud, wire fraud, union pension fund
11 fraud, and fraud by an investment advisor (Count Two), or of wire
12 fraud and theft of honest services with regard to the DEA (Counts
13 Five and Six). They contend, however, that if we reverse their
14 convictions on Counts One, Three, Four, and Seven, their convictions
15 on Counts Two, Five, and Six should be vacated on the ground of
16 retroactive misjoinder.

17 "In challenging the sufficiency of the evidence to support
18 his conviction, a defendant bears a heavy burden." United States v.
19 Hamilton, 334 F.3d 170, 179 (2d Cir.), cert. denied, 540 U.S. 985
20 (2003); see, e.g., United States v. Best, 219 F.3d 192, 200 (2d Cir.
21 2000), cert. denied, 532 U.S. 1007 (2001); United States v. Autuori,
22 212 F.3d 105, 114 (2d Cir. 2000). In considering such a challenge,
23 we must credit every inference that could have been drawn in the
24 government's favor, see, e.g., United States v. Hamilton, 334 F.3d

1 at 179; United States v. Carson, 702 F.2d 351, 361 (2d Cir.), cert.
2 denied, 462 U.S. 1108 (1983), and affirm the conviction so long as,
3 from the inferences reasonably drawn, the jury might fairly have
4 concluded guilt beyond a reasonable doubt, see, e.g., United States
5 v. Hamilton, 334 F.3d at 179; United States v. Buck, 804 F.2d 239,
6 242 (2d Cir. 1986). "We defer to the jury's determination of the
7 weight of the evidence and the credibility of the witnesses, and to
8 the jury's choice of the competing inferences that can be drawn from
9 the evidence." United States v. Morrison, 153 F.3d 34, 49 (2d Cir.
10 1998). Pieces of evidence must be viewed not in isolation but in
11 conjunction, see, e.g., United States v. Podlog, 35 F.3d 699, 705
12 (2d Cir. 1994), cert. denied, 513 U.S. 1135 (1995); United States v.
13 Brown, 776 F.2d 397, 403 (2d Cir. 1985), cert. denied, 475 U.S. 1141
14 (1986); United States v. Geaney, 417 F.2d 1116, 1121 (2d Cir. 1969),
15 cert. denied, 397 U.S. 1028 (1970), and the conviction must be
16 upheld if "any rational trier of fact could have found the essential
17 elements of the crime beyond a reasonable doubt," Jackson v.
18 Virginia, 443 U.S. 307, 319 (1979) (emphasis in original).

19 Applying these principles to appellants' sufficiency
20 challenges, we conclude that each lacks merit.

21 1. Wire Fraud Targeting Local 400 (Count Three)

22 The federal wire fraud statute makes it unlawful for any
23 person, "having devised or intending to devise any scheme or

1 artifice to defraud, or for obtaining money or property by means of
2 false or fraudulent pretenses, representations, or promises," to
3 "transmit[] or cause[] to be transmitted by means of wire, radio, or
4 television communication in interstate or foreign commerce, any
5 writings . . . or sounds for the purpose of executing such scheme or
6 artifice." 18 U.S.C. § 1343. In addition to encompassing schemes
7 to obtain money and property, "the term 'scheme or artifice to
8 defraud' includes a scheme or artifice to deprive another of the
9 intangible right of honest services." Id. § 1346. In interpreting
10 § 1343, we look not only to cases decided under that section but
11 also to cases involving 18 U.S.C. § 1341, the mail fraud statute, as
12 § 1341 uses the same relevant language in prohibiting the
13 furtherance of fraudulent schemes by use of the mails. See, e.g.,
14 Carpenter v. United States, 484 U.S. 19, 25 n.6 (1987); United
15 States v. Slevin, 106 F.3d 1086, 1088 (2d Cir. 1996) (§§ 1341 and
16 1343 "are analyzed in the same way").

17 In order to convict a given defendant of violating § 1343,
18 the government must show, inter alia, (a) that there was a scheme or
19 artifice to defraud, (b) that the defendant participated in the
20 scheme with fraudulent intent, (c) that there was a wire
21 transmission, (d) that the wire transmission was in furtherance of
22 the scheme, and (e) that the defendant caused that transmission.
23 See, e.g., Schmuck v. United States, 489 U.S. 705, 710-12 (1989)
24 (construing § 1341); United States v. Guadagna, 183 F.3d 122, 129-30

1 (2d Cir. 1999) (construing § 1343); United States v. Altman, 48 F.3d
2 96, 101 (2d Cir. 1995) (construing § 1341); United States v.
3 D'Amato, 39 F.3d 1249, 1256-57 (2d Cir. 1994) (construing § 1341).
4 These requirements are not to be given a cramped or narrow
5 interpretation. Rather, we "consider[] the scope of [the]
6 fraudulent scheme," Schmuck, 489 U.S. at 711, and give appreciation
7 to its "full flavor," id. at 712.

8 The scheme-to-defraud element is construed broadly to
9 encompass "'everything designed to defraud by representations as to
10 the past or present, or suggestions and promises as to the future.'" United States v. Altman, 48 F.3d at 101 (quoting Durland v. United
11 States, 161 U.S. 306, 313 (1896)). To be in furtherance of the
12 fraud, the wire transmission "need not be an essential element of
13 the scheme"; rather, "[i]t is sufficient" if that transmission was
14 "'incident to an essential part of the scheme,' . . . or 'a step in
15 [the] plot.'" Schmuck, 489 U.S. at 710-11 (quoting Badders v.
16 United States, 240 U.S. 391, 394 (1916) (emphasis ours)). Nor need
17 the wire communication itself have been false; even "'innocent'"
18 transmissions, i.e., "ones that contain no false information--may
19 supply the [transmission] element." Schmuck, 489 U.S. at 715; see,
20 e.g., Parr v. United States, 363 U.S. 370, 390 (1960).

22 The requirement that the defendant have been the cause of
23 the wire transmission is also interpreted liberally. "Where one
24 does an act with knowledge that the use of the [wires] will follow

1 in the ordinary course of business, or where such use can reasonably
2 be foreseen, even though not actually intended, then he 'causes' the
3 [wires] to be used." Pereira v. United States, 347 U.S. 1, 8-9
4 (1954) (construing § 1341); see, e.g., United States v. Kenofsky,
5 243 U.S. 440, 443 (1917) (construing predecessor to § 1341); United
6 States v. Altman, 48 F.3d at 103. Moreover, to violate the statute,
7 the defendant need not have completed or succeeded in his scheme to
8 defraud, and the scheme need not have resulted in actual injury to
9 the scheme's victims. See, e.g., United States v. D'Amato, 39 F.3d
10 at 1257. Further, where a necessary consequence of the scheme, if
11 it were successful, would be injury to others, "fraudulent intent
12 may be inferred from the scheme itself." United States v. Guadagna,
13 183 F.3d at 130 (internal quotation marks omitted).

14 Section 2 of Title 18 provides, in part, that whoever aids
15 or abets the commission of an offense against the United States is
16 punishable as a principal. See 18 U.S.C. § 2(a). "Under 18 U.S.C.
17 § 2, a defendant may be convicted of aiding and abetting a given
18 crime where the government proves that the underlying crime was
19 committed by a person other than the defendant, that the defendant
20 knew of the crime, and that the defendant acted with the intent to
21 contribute to the success of the underlying crime." United States
22 v. Hamilton, 334 F.3d at 180; see, e.g., United States v. Pipola, 83
23 F.3d 556, 562 (2d Cir.), cert. denied, 519 U.S. 869 (1996); United
24 States v. Labat, 905 F.2d 18, 23 (2d Cir. 1990). To prove that the

1 defendant acted with that specific intent, the government must show
2 that he knew of the crime, see, e.g., United States v. Gallishaw,
3 428 F.2d 760, 763 (2d Cir. 1970); but it need not show that he knew
4 all of the details of the crime, see, e.g., United States v.
5 Grubczak, 793 F.2d 458, 463 (2d Cir. 1986), so long as the evidence
6 shows that he "joined the venture, [that he] shared in it, and that
7 his efforts contributed towards its success," United States v.
8 Wiley, 846 F.2d 150, 154 (2d Cir. 1988) (internal quotation marks
9 omitted); see, e.g., United States v. Aiello, 864 F.2d 257, 263 (2d
10 Cir. 1988), cert. denied, 525 U.S. 932 (1998); United States v.
11 Grubczak, 793 F.2d at 463.

12 A defendant may not properly be convicted of aiding and
13 abetting a crime that was completed before his accessorial acts were
14 performed. See, e.g., United States v. Hamilton, 334 F.3d at 180;
15 United States v. Daly, 842 F.2d at 1389; United States v. Shulman,
16 624 F.2d 384, 387 (2d Cir. 1980). However, where the crime has more
17 than one stage, the defendant may be convicted of aiding and
18 abetting even if he did not learn of the crime at its inception but
19 knowingly assisted at a later stage. See, e.g., United States v.
20 James, 998 F.2d 74, 79-81 (2d Cir.) (a defendant who learned of a
21 bank robbery only during the escape phase and assisted in the escape
22 may be convicted of aiding and abetting that robbery), cert. denied,
23 510 U.S. 958 (1993).

24 The latter principle has been applied to charges of wire

1 fraud, allowing a defendant to be convicted of that offense on an
2 aiding-and-abetting theory even if the wire transmission preceded
3 his conduct, so long as the fraudulent scheme was ongoing at the
4 time of his conduct. See, e.g., United States v. Westbo, 746 F.2d
5 1022, 1025 (5th Cir. 1984); United States v. Phillips, 688 F.2d 52,
6 54-55 (8th Cir. 1982); United States v. Conte, 349 F.2d 304, 306
7 (6th Cir.), cert. denied, 382 U.S. 926 (1965). In United States v.
8 Phillips, for example, the court ruled that the defendant's act of
9 cashing a money order that had been fraudulently wired aided and
10 abetted the wire fraud, stating that

11 actions taken after the scheme has been devised and
12 after the wire transmission are sufficient to
13 constitute aiding and abetting where, as here, the
14 acts were an integral part of the fraudulent scheme.

15 688 F.2d at 55. See also United States v. Westbo, 746 F.2d at 1025
16 ("Once membership in a scheme to defraud is established, a knowing
17 participant is liable," on "'at least'" an aiding-and-abetting
18 theory, "for any wire communication which subsequently takes place
19 or which previously took place in connection with the scheme."
20 (emphasis added)).

21 Further, the wire fraud statute prohibits a wire
22 transmission for the purpose of executing a fraudulent scheme by a
23 person who either "ha[s] devised" a scheme "or [is] intending to
24 devise" a scheme. 18 U.S.C. § 1343 (emphasis added). Under the
25 latter clause, therefore, a defendant may be convicted of wire fraud
26 even if the wire transmission in furtherance of the fraud occurred

1 while the scheme was still in a formative stage or was incomplete in
2 design.

3 In the present case, Count Three alleged that Laken and
4 Black violated §§ 1343, 1346, and 2 by participating in a fraudulent
5 scheme to obtain money from the Local 400 pension fund by having its
6 trustees invest pension fund assets in, inter alia, Laken's hedge
7 fund, from which kickbacks would be made and bribes would be paid to
8 union pension fund fiduciaries, and by causing an interstate wire
9 transmission in furtherance of that scheme. The wire transmission
10 was the faxing of Stephens's resumé from San Francisco to DMN
11 Capital's offices in New York on or about March 2, 2000.

12 Laken and Black contend that the evidence was insufficient
13 to convict them of wire fraud in connection with Local 400 on the
14 basis of the March 2 fax, arguing principally that that transmission
15 occurred before Laken and Black knew that Local 400 was a target of
16 the scheme; hence, they argue that that transmission was not made
17 for the purpose of executing the scheme to defraud Local 400. (See,
18 e.g., Black brief on appeal at 48.) They also argue that they never
19 met with Persico, who was in control of the pension fund assets of
20 Local 400, or even heard his name (see, e.g., Laken brief on appeal
21 at 42-46); that the last "recorded" conversation with Persico was on
22 February 3, 2000, prior even to Black's February 7 introduction of
23 Laken to the DMN Capital principals (id. at 40-41); and that Persico
24 had made it clear prior to that introduction that he wanted nothing

1 more to do with "[]Pokross[]" (id. at 42). These arguments land far
2 from the mark.

3 Taking them in reverse order, we note first that the
4 record belies the notion that any crime with regard to Local 400 had
5 been either abandoned or completed prior to the involvement of Laken
6 and Black. Although there had been a hiatus in DMN's negotiations
7 with Persico for the corrupt investment of Local 400 pension fund
8 assets, the record contains, inter alia, a conversation recorded on
9 March 2 in which Lino reported to Labate and Pokross that the
10 Colombo Crime Family, with which Persico was associated, remained
11 interested in pursuing the fraudulent scheme. (See GX 61C Desk-T at
12 3.) And Pokross testified that Persico confirmed at a meeting on
13 April 25 "[t]hat the scheme was going to continue to move forward."
14 (Trial Tr. 3151-52.)

15 Further, the government was not required, in order to
16 prove Laken and Black guilty of wire fraud with respect to Local
17 400, to show that they had met with Persico or that they knew
18 Persico's identity as the corrupt official to whom the planned
19 kickbacks were to be offered, promised, or paid. As discussed
20 above, a defendant who acts with intent to contribute to the success
21 of a crime may be convicted of aiding and abetting that crime even
22 if he did not know all of its details. Thus, Laken and Black could
23 have been convicted of wire fraud with respect to Local 400 on an
24 aiding and abetting theory even if the government had not proven

1 that they were integrally involved in the scheme.

2 Finally, even if the March 2 fax was sent before Laken and
3 Black knew that Local 400, in particular, was one of the targets of
4 their fraudulent scheme, that sequence in this case is immaterial.
5 Laken and Black were not merely aiders and abettors; they were prime
6 movers of the scheme. The evidence permitted the jury to find that
7 Black approached Labate in early February 2000 with the proposal,
8 confirmed by Laken, that DMN Capital find investors for Laken's
9 hedge fund in return for Laken's churning the invested funds to such
10 an extent that he could pay DMN "kick back[s]" (GX 46C Conf(1)-T at
11 12) of many thousands, and perhaps millions, of dollars each year
12 (see, e.g., GX 45B Conf-T at 2; GX 44A Conf(2)-T at 2). From the
13 very first conversation between Black, Pokross, and Labate, the
14 focus was on "[u]nions." (GX 44B Conf-T at 4.) In order to
15 implement the scheme, Pokross and Black urged Laken to find "a very
16 friendly Investment Advisor" (GX 46C Conf(1)-T at 23) who could be
17 recommended to union pension fund trustees and who would advise the
18 trustees to invest pension fund assets in Laken's hedge fund (see
19 id. at 23-24); having such an advisor was termed "the key to the
20 kingdom" (id. at 24). On February 29 and March 2, respectively,
21 Black and Laken reported that they had found such an advisor,
22 Stephens. (See Trial Tr. 2991-92; GX 61A Conf-T at 2.) And on
23 March 2, Stephens faxed his resumé from San Francisco to DMN in New
24 York.

1 Plainly, the fraudulent scheme did not end with the
2 transmission of Stephens's resumé; the very purpose of that
3 transmission was to facilitate his retention by corrupt union
4 pension fund trustees who could be bribed to permit the bilking of
5 their funds. As Black had stated, trustees "need[] somebody as an
6 investment advisor, alright, that knows that he's gonna be pushed in
7 the direction of certain investments. Alright, and his job is to
8 say, 'yes, that's a good investment.'" (GX 60D Conf-T at 2-3.) Use
9 of Stephens as an investment advisor was thus an integral part of an
10 ongoing scheme, as his advice would induce investment decisions that
11 would generate profits for the enterprise and the corrupt officials
12 for years to come.

13 Local 400 (as well as Local 137, see Part II.C.3. below)
14 was, along with the DEA, explicitly identified as a target for
15 investment in Laken's hedge fund at least as early as March 8 in two
16 conversations between Pokross and Laken and March 15 in a
17 conversation among Pokross, Black, Rossi, and Labate. In the first
18 conversation on March 8, Pokross told Laken, "We got Local...
19 Production Local Number 400. That's sixty mill." (GX 309-T at 3.)
20 In the second conversation on that date, Laken told Stephens that
21 officials of certain unions had been "[p]re-tenderiz[ed]" (GX 307-T
22 at 6), and Pokross listed among those unions "Local 400" (id. at
23 21). The unions discussed in the March 15 conversation with Black
24 similarly included the "Production Workers." (GX 69C Conf(1)-T at

1 18, 21.) Pokross stated that, with Stephens as investment advisor,
2 the unions' "investments w[ould] be split up between" Rossi's
3 seemingly conservative ARB preferred stock and "this particular
4 Managed Fund of Glenn Laken's" (id. at 22-23), and that "Stephens is
5 uh, is tickled pink" at the prospect of investments by pension funds
6 "like [the] Production Workers" (id. at 21).

7 Thus, the targets of the pension fund fraud/kickbacks
8 scheme of Laken, Black, and DMN explicitly included the Production
9 Workers Local 400, and Stephens's retention was plainly an integral
10 part of the scheme. The fact that Local 400 was not mentioned by
11 name in the recorded conversations until several days after Stephens
12 faxed his resumé from California to New York is of no consequence.
13 Laken and Black having asked DMN Capital to find investors who could
14 be defrauded, having discussed from the start the targeting of
15 unions, and having caused a wire transmission for the express
16 purpose of facilitating investments by corrupt union pension fund
17 trustees, they cannot escape liability for wire fraud by arguing
18 that they did not yet know, at the moment they caused that
19 transmission, precisely which unions they would be defrauding.

20 In sum, the evidence was ample to show that Laken and
21 Black knew in the early stages of their scheme that Local 400 was a
22 target and that the credentials of Stephens would help them achieve
23 their goal. Taking into account the scope of the fraudulent scheme,
24 and appreciating its full flavor, we find the evidence ample to

1 support the convictions of Laken and Black on the Count Three charge
2 of wire fraud with respect to Local 400.

3 2. Illegal Kickbacks Targeting Local 400 (Count Four)

4 The illegal-kickback statute that was the subject of Count
5 Four is violated by "any person who directly or indirectly gives or
6 offers, or promises to give or offer, any . . . kickback,
7 commission, . . . money, or thing of value" to "an administrator,
8 officer, trustee, custodian, counsel, agent, or employee of any
9 employee welfare benefit plan" covered by the Employee Retirement
10 Income Security Act of 1974 ("ERISA"), "with intent to . . .
11 influence[] . . . any of the actions, decisions, or other duties
12 relating to any question or matter concerning such plan," 18 U.S.C.
13 § 1954 (emphases added). This section may be violated even if a
14 bribe or kickback has had no actual effect on the ERISA plan's
15 assets. See United States v. Glick, 142 F.3d 520, 524 (2d Cir.
16 1998).

17 It was stipulated at trial that the pension funds at issue
18 here were covered by ERISA. (See GX 1001.) Laken and Black
19 contend, however, that their convictions on Count Four should be
20 reversed because there was no evidence that they actually offered a
21 bribe or kickback to any pension fund official (see, e.g., Laken
22 brief on appeal at 47-48), or that they intended to make any
23 payments to Local 400 or Persico, who controlled its pension fund,

1 or that they had even heard of Persico (see, e.g., id. at 42). The
2 record reveals, however, ample evidence that both Laken and Black
3 were aware that the scheme was to be accomplished through kickbacks
4 to union officials and that Local 400 was one such union.

5 The evidence as to Local 400 was that Persico wanted an
6 investment advisor who would agree to "commission sharing" (Trial
7 Tr. 2753) in order to give Persico a substantial sum of money
8 annually (see GX 30A Conf-T at 5 ("We'll tell them we want 200,000,"
9 "[e]very year though!")). Although the January 2000 conversations
10 with Persico took place prior to any involvement by Laken and Black,
11 Persico's proposition dovetailed with the scheme for commission
12 sharing that was proposed some three weeks later by Laken and Black
13 (which Laken gratuitously referred to as "kick back[s]"); Laken and
14 Black then recruited Stephens to be the investment advisor who would
15 have the pension fund trustees invest in Laken's hedge fund; and, as
16 discussed in the preceding section, Laken and Black expressly
17 discussed the targeting of Local 400.

18 That the scheme was to function through the payment of
19 kickbacks to union officials was overtly acknowledged by Laken and
20 Black from the outset. Black began to discuss the amounts of those
21 kickbacks on the very day he asked DMN to find investors for Laken's
22 hedge fund. When Labate stated that "the guy's gonna want 60%,"
23 Black said, "we'll... however, however we gotta take care of it.
24 You know?" (GX 44A Conf(2)-T at 2 (emphasis added).) On the

1 following day, Black and Labate discussed whether they might have to
2 pay the union officials as much as 80 percent of the amounts to be
3 generated by Laken and, if so, whether the remaining 20 percent
4 would be worth their while. When Labate asked Black's view, Black
5 said, "What am I gonna say? It's your guy Jim" (GX 45B
6 Conf-T at 6.) Black stated that if Laken generated \$3 million, 80
7 percent would make it "very sensible for them to do it. For them to
8 get 2.6 million a year... 2.4 million a year." (Id.)

9 Laken, in his recorded conversations, likewise
10 acknowledged that the scheme would be accomplished through kickbacks
11 to union officials. In his February 9 meeting with Black, Pokross,
12 and Labate, when Pokross said that "some sharing of . . . commission
13 arrangements" would be needed for "[s]ome of these guys [who] like
14 to live a little nicer than their means" (GX 46C Conf(1)-T at 17),
15 Laken responded that he was "sure of it" (id.) and "not at all
16 surprised" (id. at 18). When Pokross stated that he would take care
17 of making the necessary sharing arrangements with pension fund
18 officials, sparing Laken the task of dealing with the officials
19 directly, Laken indicated his relief at that division of
20 responsibility and stated that he would make "pay[ments]" to DMN
21 Capital "to do whatever it is you need to do" (id. at 18). In a
22 later conversation, Laken stated, "I'm more than willing to do what
23 I need to do so that everybody gets fed appropriately." (GX 318-T
24 at 14.)

1 Finally, in his March 8 telephone call with Pokross and
2 Stephens, Laken told Stephens, "Jeffrey's . . . developing and
3 fertilizing a number of potential relationships for you," a
4 developmental process that both Stephens and Laken referred to as
5 "Pre-tenderizing." (GX 307-T at 6.) And if there had been any
6 question as to what Laken meant by that metaphor, he later dispelled
7 any doubt when Pokross described giving Gardell a bag of cash for
8 Gardell's trip to meet Stephens in San Francisco. Laken responded,
9 "Well, I figured he was pre-tenderized." (GX 98B Conf-T at 14.)

10 In sum, the record provided abundant evidence from which
11 the jury could infer that Labate and DMN Capital had promised
12 Persico kickbacks on the Local 400 pension fund investments, that
13 Laken and Black knew that Local 400 was targeted for investment in
14 Laken's hedge fund, and that the plan was to pay kickbacks to "the
15 guy" at Local 400. Given that § 1954 prohibits even promises to
16 give or offer kickbacks, the evidence was sufficient to support the
17 convictions of Laken and Black for aiding and abetting the violation
18 of that section with respect to Local 400.

19 3. Illegal Kickbacks Targeting Local 137 (Count Seven)

20 Although the discussions with Local 137 officials had not
21 progressed as far as those with Persico for Local 400 or Gardell for
22 the DEA before the June arrests put an end to the scheme, and the

1 Local 137 discussions had been conducted only through an
2 intermediary, the evidence was nonetheless sufficient to support the
3 convictions of Laken and Black under § 1954 with respect to Local
4 137, for that section prohibits an offer or a promise to give or
5 offer kickbacks whether it is made "directly or indirectly," 18
6 U.S.C. § 1954. The record includes evidence that after Black asked
7 DMN Capital to find investors for Laken's hedge fund, and Laken and
8 Black introduced Stephens as an investment advisor who could be
9 relied on to tout that fund, DMN Capital sent offers of kickbacks to
10 officials of Local 137, using Calvello as an intermediary.

11 Less than a week after Stephens was brought in to serve as
12 a friendly investment advisor, Pokross told Laken, "We got the
13 Operating Engineers Union" (GX 309-T at 3; see also id. at 6). In
14 his March 15 conversation with Black, Rossi, and Labate, Pokross
15 similarly stated that the "client list" included "the Operating
16 Engineers Union" (GX 69C Conf(1)-T at 4), and that Stephens was
17 "tickled pink" at the prospect of investment by the "Operating
18 Engineers" (id. at 21; see also id. at 17, 18). Both Laken (see GX
19 307-T at 21) and Black (see GX 98B Conf-T at 4) expressly mentioned
20 Local 137 in their own statements discussing the targets of the
21 fraudulent scheme.

22 In recruiting Local 137, Labate sent Calvello copies of
23 materials describing Stephens's firm; Calvello passed the materials
24 on to the Signorellis, Local 137's president and business manager.

1 Calvello himself discussed Local 137 with Stephens. (See GX 88C
2 Desk-T at 18.) On April 11, as described in Part I.A.1.c. above,
3 Calvello discussed with Pokross and Labate the possibility of
4 getting \$100 million from the Local 137 pension fund, with \$10
5 million of that to be invested with Laken; with \$1 million of the
6 \$10 million to be diverted for the enrichment of Black and the DMN
7 associates (see id. at 6-8); and with 40 percent of the \$1 million
8 to be paid as kickbacks to the Signorellis, who could, Labate
9 predicted, "walk away with 200,000 apiece" (id. at 8).

10 A week later, Calvello stated that Signorelli Jr. had read
11 the Stephens materials and was trying to set up an appointment for
12 Calvello to see Signorelli Sr. (See GX 93A Conf-T at 3, 5.)
13 Calvello was optimistic; he stated that at Christmas time,
14 "contractor guys" routinely gave Signorelli Sr. at least \$25,000 in
15 cash "in an envelope." (Id. at 14-15.) Calvello said that
16 Signorelli Sr. "loves to earn. He loves to earn money." (Id. at
17 14.) A few days later, Calvello reported that both Signorellis
18 "like[d] what they heard" (GX 98E Conf-T at 4) about the possibility
19 of investing "'through very dear friends'" (id. at 2).

20 Given the evidence (1) that Laken and Black (a) had
21 recruited DMN Capital to find corrupt fiduciaries to invest in
22 Laken's hedge fund, (b) had been informed that they needed to have
23 a "friendly" investment advisor to tout Laken's fund, (c) had
24 introduced Stephens as an investment advisor to perform that

1 function, and (d) acknowledged that one of the funds being recruited
2 to invest in Laken's fund was Local 137, (2) that Labate (a) sent
3 materials describing Stephens's firm to officials of Local 137 via
4 Calvello, and (b) told Calvello that each of the Signorellis could
5 walk away with \$200,000, and (3) that Calvello (a) spoke with
6 Stephens about Local 137, (b) spoke with each of the Signorellis
7 about Stephens and the proposed plan, and (c) stated that the
8 Signorellis had read Stephens's materials and were interested in
9 investing "'through very dear friends,'" it was entirely permissible
10 for the jury to find that Laken and Black violated § 1954 by aiding
11 and abetting Labate's promise, communicated through Calvello, of an
12 offer of kickbacks to officials of Local 137.

13 4. RICO Predicate Acts 1 and 3 (Count One)

14 Finally, Laken and Black contend that their convictions of
15 RICO conspiracy should be reversed on the ground that, in order to
16 establish a RICO violation, the government was required to, but did
17 not, prove the commission of at least two predicate acts of
18 racketeering activity. In Count One, the redacted indictment
19 alleged three racketeering act ("RA") predicates. RA-1 alleged both
20 wire fraud and kickbacks with respect to Local 400, alleging that a
21 finding that either crime had been committed would suffice to
22 establish RA-1; RA-2 alleged wire fraud with respect to the DEA; and
23 RA-3 alleged both wire fraud and kickbacks with respect to Local

1 137, alleging that a finding that either of those crimes had been
2 committed would suffice to establish RA-3.

3 The jury returned a special verdict in which it answered
4 10 questions with respect to the alleged predicate acts: five
5 questions as to whether the government had proven against Laken each
6 of the offenses alleged as racketeering activity (i.e., kickbacks
7 and wire fraud against Local 400, kickbacks and wire fraud against
8 Local 137, and wire fraud against the DEA), and five questions as to
9 whether the government had proven those offenses by Black. As to
10 each of those two defendants, the jury found that each offense that
11 could be considered a racketeering act had been proven. (See Trial
12 Tr. 8647-49.)

13 The findings that Laken and Black committed wire fraud
14 against the DEA, as alleged in RA-2, are unchallenged, and the
15 evidence amply supported those findings. However, Laken and Black
16 contend that there was insufficient evidence to establish RA-1 and
17 RA-3, and thus that the requirement that the government prove at
18 least two predicate acts was not met. We reject this contention.

19 As to RA-1, the acts of wire fraud and kickbacks with
20 respect to Local 400 were also alleged as separate substantive
21 offenses in Counts Three and Four, respectively. Since we have
22 concluded in Parts II.C.1. and 2. above that the evidence was
23 sufficient to support the convictions of Laken and Black on Counts
24 Three and Four, the evidence was necessarily sufficient to support

1 the jury's verdict that the acts alleged in RA-1 had been proven.

2 Similarly, the predicate act of illegal kickbacks to
3 officials of Local 137 in RA-3 was alleged as a separate substantive
4 offense in Count Seven. As we have concluded in Part II.C.3. above
5 that the evidence was sufficient to support the convictions of Laken
6 and Black on Count Seven, the evidence was likewise sufficient to
7 support the jury's verdict that RA-3 had been proven. We need not
8 address whether the evidence was also sufficient to support the
9 jury's findings that Laken and Black committed wire fraud with
10 respect to Local 137, which was not alleged as a separate
11 substantive offense, since RA-3 could be established by a finding of
12 either illegal kickbacks or wire fraud with respect to that union.

13 In sum, the evidence against Laken and Black was
14 sufficient with respect to all three alleged racketeering acts, and
15 their challenges to their convictions on the Count One charge of
16 RICO conspiracy are meritless.

17 5. The Claim of Retroactive Misjoinder

18 The contentions of Laken and Black that their convictions
19 on Counts Two, Five, and Six should be vacated on the ground of
20 retroactive misjoinder were contingent on a ruling that the evidence
21 was insufficient to support guilty verdicts on the other counts. As
22 we have found the evidence sufficient on all of the challenged
23 counts, the claim of retroactive misjoinder is moot.

1 III. CHALLENGES TO THE APPLICATION OF THE GUIDELINES

2 In sentencing Laken and Black, Judge Pauley stated that he
3 would employ the 1998 version of the Guidelines; that version is not
4 materially different from the 2000 version, which was used by Judge
5 Stein in sentencing Reifler, and which all parties cite on these
6 appeals as applicable to appellants' offense conduct, all of which
7 took place in 2000. Accordingly, unless otherwise specified, we
8 refer here to the 2000 version of the Guidelines.

9 With respect to Black, the district court found that his
10 base offense level was 6 and that this should be increased
11 by a total of 15 steps: 2 steps pursuant to Guidelines
12 § 2F1.1(b)(2)(B) because the offenses involved a scheme to defraud
13 more than one victim; 2 steps pursuant to § 2F1.1(b)(5)(C) because
14 the scheme used sophisticated means; and 11 steps pursuant to
15 § 2F1.1(b)(1)(L) for an intended loss of \$900,000 with respect to
16 the DEA. In calculating the loss amount, the court found that the
17 trial record, along with evidence presented by the government at a
18 Fatico hearing, indicated that the DEA was to invest approximately
19 \$159 million with Stephens, of which 10 percent, or roughly \$15
20 million, was to go to Laken's proposed hedge fund; and that at least
21 six percent of the moneys to be invested in Laken's hedge fund was
22 to be used as illegal kickbacks. (See Sentencing Transcript, August
23 8, 2003 ("Black/Laken S.Tr."), at 91.) Black's total offense level

1 was thus 21. As his criminal history category ("CHC") was I, the
2 Guidelines-recommended range of imprisonment was 37-46 months. The
3 court imposed a prison term of 37 months.

4 With respect to Laken, whose sentencings for the pension
5 fund fraud/kickbacks offenses and the FWEB conspiracy were
6 consolidated, the court similarly found that the base offense level
7 was 6. The court found that Laken's offense level was to be
8 increased by a total of 20 steps: 2 steps pursuant to Guidelines
9 § 2F1.1(b)(6)(C) because the pension fund fraud/kickbacks scheme
10 involved sophisticated means; 2 steps pursuant to § 2F1.1(b)(3)
11 because the FWEB offense was committed through mass marketing; 2
12 steps pursuant to § 2F1.1(b)(2)(A) because the FWEB offense involved
13 more than minimal planning; and 14 steps pursuant to
14 § 2F1.1(b)(1)(O) for a total loss amount of more than \$5 million but
15 not more than \$10 million. This loss amount aggregated the \$900,000
16 attributable to the pension fund fraud/kickbacks scheme and more
17 than \$5 million in losses suffered by FWEB shareholders. (See
18 Black/Laken S.Tr. at 94, 97-98, 105; Sentencing Transcript,
19 September 3, 2003 ("Laken S.Tr. II"), at 61.) Laken's total offense
20 level was thus 26. (See id. at 65.) As his CHC was I, the
21 Guidelines-recommended range of imprisonment was 63-78 months.
22 Dealing with imprisonment, and postponing its determination of the
23 amount Laken would be required to pay in restitution (see Part IV.B.
24 below), the court sentenced Laken to a total of 63 months'

1 imprisonment for his FWEB and pension fund fraud/kickbacks
2 convictions.

3 With respect to Reifler, who pleaded guilty to the FWEB
4 conspiracy in violation of 18 U.S.C. § 371, and two credit card
5 fraud offenses in violation of 15 U.S.C. § 1644, Judge Stein found
6 that his total offense level was 20, beginning from a base offense
7 level of 6, adjusted by the following: an increase of 2 steps
8 pursuant to Guidelines § 2F1.1(b)(2)(A) because the FWEB offense
9 required more than minimal planning; an increase of 2 steps pursuant
10 to § 2F1.1(b)(4)(C) because that offense involved the violation of
11 a prior injunction obtained by the Securities and Exchange
12 Commission ("SEC") prohibiting Reifler from violating the securities
13 laws; an increase of 13 steps pursuant to § 2F1.1(b)(1)(N), based on
14 a finding that Reifler was responsible for more than \$2.5 million,
15 but not more than \$5 million, of the loss suffered by FWEB
16 shareholders; and a decrease of 3 steps pursuant to §§ 3E1.1(a) and
17 (b) for acceptance of responsibility.

18 Reifler had a record of numerous prior felony convictions.
19 (See Part III.B.6. below.) However, because of their vintage, most
20 of those convictions were disregarded in the strict Guidelines
21 computation of his criminal history category, and Reifler's
22 Guidelines-calculated CHC was III. The district court, finding that
23 category III significantly underrepresented both the seriousness of
24 Reifler's record and the likelihood that he would commit future

1 crimes, departed upward to category V pursuant to Guidelines
2 § 4A1.3. (See Sentencing Transcript, March 21, 2003 ("Reifler
3 S.Tr."), at 35-38.) Given a total offense level of 20 and a CHC of
4 V, the Guidelines-recommended range of imprisonment for Reifler was
5 63-78 months. Because the statutory maximum prison term for
6 conspiracy in violation of § 371 is five years and the statutory
7 maximum for a § 1644 violation is ten years, the court sentenced
8 Reifler to 63 months on the § 1644 counts, and to 60 months on the
9 § 371 count to run concurrently with that 63-month term. The court
10 postponed its determination of the amount that Reifler would be
11 required to pay in restitution (see Part IV.B. below).

12 All three appellants make a variety of challenges to their
13 prison terms. We find potential merit only in the Booker challenge.

14 A. The Booker Challenges to the Mandatory Use of the Guidelines

15 Reifler, Laken, and Black contend principally that they
16 are entitled to be resentenced because the district court sentenced
17 them under the then-mandatory Guidelines regime that was thereafter
18 invalidated by Booker, 543 U.S. at 244, 259. None of the appellants
19 challenged the mandatory application of the Guidelines in the
20 district court. Accordingly, their present Booker argument is
21 subject to plain-error analysis. In accordance with the procedure
22 adopted by this Court in Crosby in the aftermath of Booker, we will
23 remand for the district judges to determine, as to each appellant

1 sentenced by that judge, whether a nontrivially different sentence
2 would have been imposed if, at the time of sentencing, the
3 Guidelines had been advisory, see Crosby, 397 F.3d at 117-18. See
4 also United States v. Garcia, 413 F.3d 201, 226-29 (2d Cir. 2005)
5 (Crosby determination may be made by a different judge if the
6 sentencing judge is unavailable).

7 B. Challenges to the District Court's Guidelines Interpretations

8 Appellants also challenge the district court's
9 interpretation of certain guidelines. As the district court is
10 required to take the Guidelines into account on an advisory basis in
11 deciding whether to resentence, see, e.g., Booker, 543 U.S. at 264
12 ("The district courts, while not bound to apply the Guidelines, must
13 consult those Guidelines and take them into account when
14 sentencing."); Crosby, 397 F.3d at 111, we here address those
15 contentions briefly, bearing in mind that sentences imposed by the
16 district court are now to be reviewed under a standard of
17 "'reasonableness,'" Booker, 543 U.S. at 262.

18 1. Offense Level for Conspiracy

19 In the district court, Laken and Black requested that
20 their base offense levels be reduced by three steps pursuant to
21 Guidelines § 2X1.1(b)(2) on the ground that the pension fund
22 fraud/kickbacks conspiracy was inchoate, i.e., did not achieve its

1 objective. The district court reasonably rejected this request.

2 In general, the Guidelines provide that, in calculating
3 the base offense level for an inchoate offense such as a conspiracy
4 or an attempt, if that offense is not covered by a specific offense
5 guideline the court should refer to the base offense level stated in
6 the guideline for the substantive offense that was the objective of
7 the conspiracy or attempt. See Guidelines § 2X1.1(a). Taking that
8 offense level, the court is then to decrease the base offense level
9 for a conspiracy conviction by three steps, see id. § 2X1.1(b) (2),

10 unless [1] the defendant or a co-conspirator
11 completed all the acts the conspirators believed
12 necessary on their part for the successful
13 completion of the substantive offense or [2] the
14 circumstances demonstrate that the conspirators were
15 about to complete all such acts but for apprehension
16 or interruption by some similar event beyond their
17 control,

18 id. (the "unless clause") (emphases added). Where the "unless
19 clause" is applicable, the court is to use the "greater[of] the
20 offense level for the intended offense minus 3 levels . . . or the
21 offense level for the part of the offense for which the necessary
22 acts were completed," Guidelines § 2X1.1 Application Note 4
23 ("Application Note 4") (emphases added).

24 In United States v. Downing, 297 F.3d 52 (2d Cir. 2002),
25 we held that where a defendant was convicted only of conspiracy, and
26 was not charged with a substantive offense that was an objective of
27 the conspiracy, the § 2X1.1(b) (2) three-step downward adjustment
28 should be made even if, in the course of the incomplete conspiracy,

1 the defendant technically committed a substantive offense that was
2 not the objective of the conspiracy. See id. at 62-64. We stated
3 that the relevant question for purposes of determining how that
4 section is to be applied "is whether the conspiracy 'ripen[ed] into
5 [a] substantially completed offense[]' or 'c[a]me close enough to
6 fruition,'" id. at 62 (quoting United States v. Amato, 46 F.3d 1255,
7 1262 (2d Cir. 1995), cert. denied, 517 U.S. 1126 (1996) (emphasis in
8 original)).

9 In the present case, the district court rejected the
10 contentions of Laken and Black that Downing required that they be
11 granted the § 2X1.1(b)(2) three-step decrease. The court noted,
12 inter alia, that Laken and Black had been charged with and convicted
13 of not only conspiracy but also several substantive offenses that
14 were among the objectives of the conspiracy, including defrauding
15 the DEA. Thus, the court concluded that, under Application Note 4,
16 the proper base offense level was the level for the substantive
17 offense of fraud against the DEA, i.e., 6, rather than the offense
18 level for an inchoate conspiracy whose objectives included that
19 fraud, i.e., 6 minus 3. (See Black/Laken S.Tr. at 94.) Given the
20 convictions of Laken and Black of substantive offenses that were
21 objectives of their conspiracies, the district court properly
22 concluded that the requested offense-level reductions were not
23 required by Downing.

24 Nor was the district court's refusal to grant the

1 reductions otherwise unreasonable. Insofar as the DEA was one of
2 the targets of the pension fund fraud/kickbacks conspiracy, the
3 evidence permitted a determination that the second part of
4 § 2X1.1(b)(2)'s "unless clause" was applicable here, i.e., that a
5 fraudulent investment of DEA pension fund assets in Laken's hedge
6 fund was about to be completed but for the coconspirators' arrests
7 in June 2000. Stephens had made a formal presentation to DEA
8 Treasurer Gardell, and Gardell's response was that he was 90 percent
9 certain to retain Stephens as the DEA's investment advisor; Gardell
10 had then been further persuaded by a free five-day trip for two to
11 San Francisco and a "pre-tenderiz[ing]" bag of cash; Black sought
12 and received assurance that, as a result, the desired DEA investment
13 in Laken's hedge fund was essentially "a done deal"; Laken
14 characterized the deal "[a]s pretty much idiot proof"; and Gardell
15 himself characterized it as "99.9 a go" and "a done deal." Gardell
16 said the DEA's retention of Stephens would begin near the beginning
17 of July.

18 The record thus easily permits the inference that the
19 planned July diversion of DEA funds was thwarted by the arrests in
20 mid-June. We cannot conclude that the court's refusal to grant an
21 inchoate-conspiracy decrease in offense level was unreasonable.

22 2. The Amount of Loss

23 Laken and Reifler also challenge the district court's

1 calculation of their Guidelines offense levels with respect to the
2 amount of loss caused by their participation in the FWEB conspiracy.
3 That stock manipulation scheme, like the union pension fund
4 conspiracy/kickbacks scheme, came to an end with the June 2000
5 arrests. After the FWEB and pension fund conspiracy/kickbacks
6 indictments were filed, the government issued a 12-page press
7 release describing the indictments. With respect to the alleged
8 FWEB conspiracy, the release stated, in part, that

9 [i]n United States v. Laken, et al., 00 Cr. 651, it
10 is alleged that, from February 2000 to June 2000,
11 GLENN B. LAKEN, a hedge fund manager and commodities
12 trader on the Chicago Mercantile Exchange, held a
13 large position in FWEB stock, and enlisted others to
14 fraudulently inflate the price of FWEB stock, and to
15 conceal his identity as the seller.

16 (FBI, New York Office, Press Release dated June 14, 2000, at 6.)

17 After identifying some of Laken's alleged coconspirators and their
18 respective Internet websites, the release stated that,

19 LAKEN also allegedly agreed to use the services of
20 LIONEL REIFLER, President of Fortune Investments,
21 Inc., who allegedly offered a fraudulent newsletter
22 program used to generate high trading volume in OTC
23 securities at inflated prices. According to the
24 Indictment, it was agreed that [DAVID W.] BRUNO,
25 [ADAM] KRIFTCHER and [MICHAEL] PORRICELLI would
26 feature FWEB on websites that they controlled, would
27 promote FWEB by sending bulk E-mails to their
28 website subscribers, and that BRUNO and KRIFTCHER
29 would prepare and post on their websites promotional
30 materials describing FWEB's business and its common
31 stock. LAKEN allegedly agreed to pay BRUNO,
32 KRIFTCHER, REIFLER, and PORRICELLI for their
33 promotional efforts with FWEB stock, and to conceal
34 that fact, as well as LAKEN's involvement in those
35 efforts.

1 (Id.) After the indictments were made public, the price of FWEB
2 stock plummeted. Selling at \$8 a share on June 13, FWEB fell to
3 less than \$3 a share on June 15, and to \$1.38 a share by June 22.

4 The district court determined the FWEB shareholder losses
5 for which Laken and Reifler were responsible after conducting Fatico
6 hearings at which the government called various witnesses,
7 introduced recordings of Laken's conversations with coconspirators,
8 and produced charts listing shareholder losses (see Part IV.B.
9 below). At the Fatico hearing with respect to Reifler, Michael
10 Porricelli, a cooperating codefendant, testified that he was brought
11 into the FWEB scheme in 2000 by a codefendant who introduced him to
12 Pokross and Laken. (See Hearing Transcript, December 10, 2002
13 ("Reifler Fatico Dec. 2002 Tr."), at 22.) Porricelli testified that
14 Laken "appeared to be a large shareholder who had a very large
15 controlling position in the company" (id.), and "[h]e basically
16 wanted us to participate in a pump and dump" (id.), i.e., to inflate
17 the price of FWEB shares so that Laken could sell his stock at a
18 large profit (see id. at 18). Participants in the scheme were to be
19 compensated by Laken's secretly giving them blocks of FWEB stock.
20 (See id. at 27-30). Porricelli himself received 32,500 shares of
21 FWEB stock for his participation (see id. at 29-30), which he
22 promptly sold (see id. at 54-55).

23 Porricelli testified that Laken indicated that he "ha[d]
24 somewhere in the range of 1.5 to 2 million shares that he was

1 looking to dump into the market" (id. at 25), pursuing an "'exit
2 strategy for [him]self and a couple of [his] cohorts'" (id. at 23).
3 Porricelli testified that the price of FWEB shares in the spring of
4 2000 was as low as \$5 a share; Laken sought to sell his FWEB stock
5 for more than \$10 a share. (See id. at 24.)

6 Chapter Two, Part F, of the 2000 Guidelines ("Part F"),
7 which was eliminated from the Guidelines in 2001, with the substance
8 of many of its provisions being moved to Chapter Two, Part B, see
9 Guidelines Appendix C, Vol. II, Amendment 617, at 131-86 (eff. Nov.
10 1, 2001) ("Amendment 617"), provided that the base offense level for
11 a fraud offense was 6, see Guidelines § 2F1.1(a). If the loss
12 resulting from that offense exceeded \$2,000, the district court was
13 to increase the defendant's offense level; the amount of the
14 increase depended on the amount of the resulting loss. See id.
15 § 2F1.1(b)(1).

16 Commentary to § 2F1.1 incorporated by reference the
17 valuation-of-loss commentary to § 2B1.1 and defined "loss" as "the
18 value of the money, property, or services unlawfully taken."
19 Guidelines § 2F1.1 Application Note 8. Other commentary to § 2F1.1
20 stated that "[f]or purposes of subsection (b)(1), the loss need not
21 be determined with precision. The court need only make a reasonable
22 estimate of the loss, given the available information." Guidelines
23 § 2F1.1 Application Note 9; see, e.g., United States v. Carboni, 204
24 F.3d 39, 46 (2d Cir. 2000). The § 2F1.1 commentary also provided

1 that, "[c]onsistent with the provisions of §2X1.1" with regard to
2 conspiracy, inter alia, if the defendant intended to inflict a
3 greater loss than was actually inflicted, and if that intended
4 amount could be determined, "this [intended loss] figure will be
5 used if it is greater than the actual loss." Guidelines § 2F1.1
6 Application Note 8 ("For example, if the fraud consisted of selling
7 or attempting to sell \$40,000 in worthless securities, . . . the
8 loss would be \$40,000." (emphasis added)).

9 The district court determined the loss amounts to be
10 attributed to Laken and Reifler under the Guidelines both by
11 estimating actual shareholder losses as shown by the government's
12 charts and by estimating the loss intended to be inflicted on
13 shareholders by reason of Laken's pump and dump scheme. As
14 indicated above, the district judges increased the offense levels of
15 Laken and Reifler by 14 and 13 steps, respectively, pursuant to
16 Guidelines §§ 2F1.1(b)(1)(O) and (N) after finding that they were
17 responsible for \$5-10 million and \$2.5-\$5 million in shareholder
18 losses, respectively.

19 Laken and Reifler contend that the shareholder losses were
20 the direct result of the government's press release and only an
21 indirect consequence of the conduct of the coconspirators, and that
22 they should not have been held accountable for consequential
23 damages. Consequential damages are generally defined as damages for
24 a loss or injury that does not flow directly and immediately from

1 the act of the party but flows only from some of the consequences or
2 results of the party's act or from the intervention of ordinarily
3 unpredictable special circumstances. See Black's Law Dictionary 390
4 (6th ed. 1990); see also Amendment 617, at 182 (likening the
5 distinction between direct and consequential damages to the "civil
6 law distinction between direct and indirect harms"). Laken and
7 Reifler argue that the 2000 Guidelines barred consideration of
8 consequential damages in cases of securities fraud such as this one.
9 For that proposition, they rely on Guidelines § 2F1.1 Application
10 Note 8(c), which stated, in part, that "[i]n contrast to other types
11 of cases, loss in a procurement fraud or product substitution case
12 includes not only direct damages, but also consequential damages
13 that were reasonably foreseeable," id. (emphasis added), and on the
14 rulings of some courts that Application Note 8(c)'s explicit
15 inclusion of consequential damages in the loss determination for
16 contract procurement and product substitution cases implied that
17 only nonconsequential or direct damages were to be included in all
18 other cases, see, e.g., United States v. Thomas, 62 F.3d 1332, 1346-
19 47 (11th Cir. 1995), cert. denied, 516 U.S. 1166 (1996).

20 This interpretation of § 2F1.1 Application Note 8(c),
21 however, provides no basis for excluding FWEB shareholder losses
22 from consideration, given the Guidelines provision for sentencing a
23 defendant based on his "Relevant Conduct," Guidelines § 1B1.3.
24 Under § 1B1.3(a), the court, in calculating a defendant's offense

1 level, was to take into account, inter alia, the defendant's own
2 acts and omissions, see id. § 1B1.3(a)(1)(A), as well as
3 "all reasonably foreseeable acts and omissions of others in
4 furtherance of the jointly undertaken criminal activity," id.
5 § 1B1.3(a)(1)(B), and "all harm that resulted from the acts and
6 omissions specified in subsection[] (a)(1) . . . above, and all harm
7 that was the object of such acts and omissions," id. § 1B1.3(a)(3)
8 (emphasis added). These provisions required the district court to
9 take into account injuries that were the outcome of the defendant's
10 own offense conduct or of foreseeable acts by his coconspirators in
11 furtherance of the conspiracy. See, e.g., United States v. Molina,
12 106 F.3d 1118, 1123-24 (2d Cir.) (reversing district court's failure
13 to take into account the wounding of a bystander by a guard, a
14 reasonably foreseeable outcome of defendant's coconspirators'
15 "attempt to rob an armored car protected by armed guards on a busy
16 street during the middle of the day"), cert. denied, 520 U.S. 1247
17 (1997); see also id. at 1122 ("Even if Molina hoped that the
18 original plan would be carried out and that no shooting would occur,
19 it was nonetheless reasonable for him to foresee that, in an
20 encounter between armed robbers and armed guards protecting an
21 armored car, a shooting was likely to occur."). As used in
22 § 1B1.3(a)(3), the term "'[h]arm' includes" "monetary loss."
23 Guidelines § 1B1.3 Application Note 4.

24 In the present case, Laken owned or controlled substantial

1 blocks of FWEB stock that he wanted to sell at a large profit, and
2 in his plea allocution he admitted that he had "agreed with others
3 [to] inflate the price of FWEB stock above its market value" (Laken
4 Plea Tr. at 34-35). Reifler, for his part, admitted that he had
5 "agreed with others to attempt to artificially raise the price of F
6 Web stock" and had agreed to conceal the fact that the
7 coconspirators' goal was to allow Laken to sell his stock and
8 receive "inflated profits." (Reifler Plea Tr. at 24.) Necessarily,
9 therefore, the coconspirators intended that FWEB shareholders would
10 suffer some amount of loss--the inflated price paid minus the
11 unmanipulated market value of the shares.

12 Porricelli testified that in the spring of 2000, with the
13 market price of FWEB shares was as low as \$5, the coconspirators'
14 plan was to inflate the price to more than \$10 so that Laken could
15 sell his shares for "'double digits'" (Reifler Fatico Dec. 2002 Tr.
16 at 24). That planned inflation by \$5 a share, given Laken's plan to
17 dump "1.5 to 2 million shares" (id. at 25) at the inflated price,
18 indicated an intended loss to shareholders of \$7.5 million to \$10
19 million. It was thus not an unreasonable interpretation of the
20 Guidelines' loss provisions to find that Laken should be held
21 responsible for more than \$5 million intended loss in connection
22 with the FWEB conspiracy.

23 Nor do we find unreasonable the district judges' findings
24 that the total collapse of FWEB stock was reasonably foreseeable to

1 the coconspirators. As a general matter it is not ordinarily
2 unpredictable that law enforcement authorities will learn of
3 unlawful stock manipulation, put a halt to it, prosecute those
4 accused, and so inform the public. A sell-off is foreseeable when
5 stockholders learn that the prevailing share price may be
6 artificially inflated to some unknown extent. Although such a
7 sequence may not usually put the company whose stock was the target
8 of the manipulation out of business, that consequence was the likely
9 result here, given the nature of FWEB's business. FWEB was a small
10 company that held itself out as being able to help investors discern
11 when the stock of a small company was being manipulated. It was
12 reasonably foreseeable that FWEB would collapse if it were disclosed
13 that FWEB had apparently been unable to recognize manipulation of
14 even its own stock.

15 The district judges who sentenced Laken and Reifler found
16 that the defendants' conduct, not the government's press release,
17 was the cause of the collapse of FWEB's share price. Judge Stein
18 noted that Reifler's contention was, essentially, that "everybody
19 would be better off if only the government hadn't blown the whistle
20 on the fraud" (Reifler S.Tr. at 30), and dismissed it. In rejecting
21 the equivalent argument by Laken, Judge Pauley stated:

22 as to the proximate cause issue, this Court finds
23 that the fraud that Laken pled guilty to was the
24 cause of the collapse of FWEB's share price. . . .
25 It was reasonably foreseeable to defendant Laken
26 that disclosure of this fraud involving FWEB's stock
27 would cause the company's stock price to plummet,

1 particularly due to FWEB's reliance on its
2 credibility as an asset, if not its most important
3 asset. The government's disclosure of that fraud is
4 not an intervening cause of the collapse. The
5 argument that the government caused the losses, or
6 that if only the government had not disclosed the
7 losses as they did then the company would not have
8 been ruined, is absurd.

9 (Black/Laken S.Tr. at 96-97.) Judge Pauley concluded, "this Court
10 finds, as Judge Stein did [in] sentencing [Reifler] in the FWEB
11 fraud, that the fraud itself, and not the government or anything
12 else, was the cause of the decline in the company's stock price and
13 thus the cause of FWEB's shareholder losses." (*Id.* at 97.)

14 We cannot conclude that these rulings, or the methods by
15 which shareholder losses were estimated, were unreasonable. Laken
16 and Reifler intended that FWEB shareholders would suffer losses by
17 purchasing Laken's shares at artificially inflated prices, and they
18 either knew or should have foreseen that losses would also result if
19 their manipulations were exposed. The argument that the shareholder
20 losses were not caused by the conduct of the coconspirators but were
21 instead attributable to the government is merely an attempt to
22 ignore the message and blame the messenger.

23 3. Acceptance of Responsibility

24 Laken contends that the district court erred in refusing
25 to reduce his offense level by three steps pursuant to Guidelines
26 §§ 3E1.1(a) and (b) for acceptance of responsibility. This
27 contention merits swift rejection. In the union pension fund

1 fraud/kickbacks case, Laken earned no acceptance-of-responsibility
2 credit as he insisted on going to trial and proclaimed his
3 innocence every step of the way, despite his own recorded statements
4 promising kickbacks and acknowledging past and anticipated bribery.
5 See Guidelines § 3E1.1 Application Note 2 ("This adjustment is not
6 intended to apply to a defendant who puts the government to its
7 burden of proof at trial by denying the essential factual elements
8 of guilt[and] is convicted," even if he "then admits guilt and
9 expresses remorse.").

10 Further, although Laken pleaded guilty to the FWEB
11 conspiracy, sparing the government the need to conduct a trial in
12 that case, this experienced securities trader (who had completed a
13 year of law school) repeatedly stated in his plea allocution that he
14 had no idea that it was unlawful to manipulate the prices of
15 securities (see Laken Plea Tr. at 35-37), and he continues to
16 maintain that any losses to FWEB shareholders were caused by the
17 government's accusation of his price manipulation, rather than by
18 his own unlawful conduct. The court properly denied Laken any
19 acceptance-of-responsibility credit.

20 4. Requested Downward Departure for Overlapping Adjustments

21 Finally, as to the prison term imposed, Laken contends
22 that the Guidelines upward adjustments in his offense level for mass
23 marketing, more than minimal planning, and use of sophisticated

1 means are closely related and that their overlap caused his total
2 offense level to be unwarrantedly high. He asks that we remand so
3 that the district court may consider granting him a downward
4 departure on this ground.

5 Although Laken did not move for a departure on this basis
6 in the district court, his present request for a remand to permit
7 him to make such a motion is mooted by our Crosby remand. On
8 remand, the court is to determine whether it would have imposed a
9 nontrivially different sentence had the Guidelines not, at the time
10 of sentencing, been mandatory. That determination may include the
11 court's assessment of whether it would have applied all of the
12 adjustments that allegedly overlap.

13 5. Disparities Among Codefendants as to FWEB Loss Amounts

14 The FWEB indictment named as defendants not only Laken,
15 Reifler, and Porricelli, but also David W. Bruno, Adam Kriftcher,
16 and Peter J. Worrell. Prior to February 2004, Bruno, Kriftcher, and
17 Worrell entered into plea agreements with the government and into
18 stipulations as to the amount of loss caused by the FWEB conspiracy,
19 ranging from \$32,000 to \$100,000. Those amounts were used in
20 determining the sentences of those three defendants, and Reifler
21 contends that in light of those amounts, the district court could
22 not properly find that he was responsible for losses in the range of
23 \$2.5 million to \$5 million. We disagree.

1 When a defendant has pleaded guilty, the court sentences
2 him on the basis of his plea allocutions and the record as it exists
3 at that time. If another defendant is sentenced later, and there
4 has been an intervening evidentiary hearing at which additional
5 information has come to light, the court is entitled, in sentencing
6 the second defendant, to take into account information it credits
7 from the intervening hearing. See generally United States v.
8 O'Neil, 118 F.3d 65, 75 (2d Cir. 1997) ("where some co-defendants
9 plead guilty and others go to trial, sentencing disparity may well
10 occur because the relevant sentencing information available to the
11 judge after [a] plea will usually be considerably less than that
12 available after a trial." (internal quotation marks omitted)), cert.
13 denied, 522 U.S. 1064 (1998); United States v. Perez, 904 F.2d 142,
14 147 (2d Cir.) (same), cert. denied, 498 U.S. 905 (1990); cf. Alabama
15 v. Smith, 490 U.S. 794, 801 (1989) (applying this principle to a
16 single defendant who succeeded in having his plea of guilty vacated,
17 went to trial, and thereafter received a sentence more severe than
18 that imposed on the basis of his guilty plea).

19 Here, after Bruno, Kriftcher, and Worrell had entered into
20 their plea agreements with the government and the stipulations as to
21 loss amounts, Porricelli entered into a cooperation agreement.
22 Evidence that was previously inaccessible to the government thereby
23 became available in time for the sentencing of Reifler. Porricelli
24 testified at Reifler's Fatico hearing and provided details as to the

1 operation of the FWEB scheme as a whole and as to Reifler's role in
2 it. The court was entitled to rely on that evidence in sentencing
3 Reifler. Given the increased information provided by Porricelli, we
4 conclude that the disparities between Reifler's sentence and those
5 imposed on Bruno, Kriftcher, and Worrell were not unwarranted.

6 6. Reifler's Objection to the CHC Departure

7 As indicated above, the district court placed Reifler in
8 criminal history category V, an upward departure from the
9 Guidelines-calculated CHC of III. Reifler contends that this
10 departure was an abuse of discretion. We disagree.

11 The Guidelines provisions governing consideration of a
12 defendant's record of past criminal conduct assign specified numbers
13 of points for, inter alia, prior sentences imposed on the defendant,
14 varying principally with the length of the sentence. See generally
15 Guidelines § 4A1.1. However, points are not assigned for a sentence
16 imposing a prison term of more than one year and one month if that
17 sentence was imposed more than 15 years before the defendant's
18 commencement of the instant offense, see id. §§ 4A1.2(e) (1) and (3),
19 unless the defendant's incarceration extended into this 15-year
20 period, see id. § 4A1.1 Application Note 1. Nor are points assigned
21 for a sentence imposing any shorter prison term if that sentence was
22 not imposed within 10 years of the defendant's commencement of the
23 instant offense. See Guidelines §§ 4A1.2(e) (2) and (3).

1 Nonetheless, the Guidelines encourage the court to
2 consider an upward departure from a criminal history category that
3 has been computed strictly pursuant to §§ 4A1.1 and 4A1.2 "[i]f
4 reliable information indicates that the criminal history category
5 does not adequately reflect the seriousness of the defendant's past
6 criminal conduct or the likelihood that the defendant will commit
7 other crimes." Id. § 4A1.3. Such information includes "prior
8 sentence(s) not used in computing the criminal history category."
9 Id. § 4A1.3(a). Thus, if reliable, evidence of sentences imposed
10 more than 15 years prior to the instant crime may be the basis for
11 such a departure. See, e.g., United States v. Delmarle, 99 F.3d 80,
12 85 (2d Cir. 1996) (upholding departure based on 25-year-old
13 conviction), cert. denied, 519 U.S. 1156 (1997). Further, where
14 serious crimes that were committed on different occasions were
15 consolidated for sentencing, thereby resulting in the Guidelines
16 assignment of points for only a single sentence, "the assignment of
17 a single set of points may not adequately reflect the seriousness of
18 the defendant's criminal history," and on this basis too "an upward
19 departure may be warranted." Guidelines § 4A1.2 Application Note 3.

20 Reifler's CHC, calculated under §§ 4A1.1. and 4A1.2(e),
21 was III, based solely on sentences imposed on him in 1991 for
22 conspiracy to commit securities fraud (18 months' imprisonment), and
23 in 1993 for two counts of making false statements on a loan
24 application to a bank in Louisiana, and one count of making false

1 statements to influence a savings and loan association in New York
2 (two years' imprisonment, concurrently). However, Reifler's
3 criminal record also included five additional sentences, imposed in
4 1970, 1972, 1975, and 1976, for a variety of offenses: mail fraud
5 (five counts), making false statements in tax matters, sale of
6 unregistered stock (five counts), selling stock without being a
7 registered dealer or salesman (five counts), fraudulent stock
8 transactions (five counts), interstate transportation of stolen
9 property, and wire fraud. None of these sentences figured in
10 Reifler's Guidelines-calculated CHC because they were beyond the 10-
11 and 15-year periods specified in §§ 4A1.2(e)(2) and (1).

12 Looking at Reifler's record as a whole, the district court
13 stated that "we have a 30-year history of significant felonies and
14 convictions from the time the man was in his very . . . early 30s"
15 and that Reifler could "be fairly characterized as engaging in
16 financial crimes as a way of life." (Reifler S.Tr. at 37.) The
17 court observed that for many of his crimes, Reifler had received
18 lenient punishment as a result of his cooperation with the
19 government, including concurrent sentences or sentences of
20 probation, which had had no apparent deterrent effect. (See id. at
21 36.) The court also noted, inter alia, that Reifler had been
22 enjoined three times in civil enforcement proceedings brought by the
23 SEC and had violated those injunctions. (See id.) The court
24 concluded both that a CHC of III significantly underrepresented the

1 seriousness of Reifler's criminal history and that there was a
2 "substantial likelihood that [Reifler would] commit other crimes."
3 (Id. at 37.) We see no error in this conclusion; in light of
4 Reifler's record, the court's decision to depart to CHC V was
5 reasonable.

6 7. The Sentence for Credit Card Fraud

7 Finally, Reifler contends that the district court erred in
8 imposing a 63-month sentence on him for credit card frauds in
9 violation of 15 U.S.C. § 1644 in the absence of any evidence that
10 the credit card frauds occasioned any loss. In the circumstances of
11 this case, this contention is meritless.

12 As indicated above, under the Guidelines, Reifler's total
13 offense level was 20, and his CHC was V, making the Guidelines-
14 recommended prison range 63-78 months. The statutory maximum prison
15 term for conspiracy in violation of § 371, however, is 60 months,
16 whereas the statutory maximum prison term for violation of § 1644 is
17 120 months. The Guidelines provide that where the Guidelines-
18 recommended sentence exceeds the statutory maximum on some counts
19 but not others, the court should impose no more than the statutory
20 maximum on any one count but should impose the sentences
21 consecutively to the extent necessary to reach the recommended
22 Guidelines range. See Guidelines § 5G1.2(d); United States v.
23 Gordon, 291 F.3d 181, 195 (2d Cir. 2002), cert. denied, 537 U.S.

1 1114 (2003). This was the procedure followed by the district court
2 with respect to Reifler. No calculation of loss with respect to the
3 credit card frauds was necessary, and we see no error in the court's
4 interpretation of the pertinent guidelines.

5 IV. CHALLENGES BY LAKEN AND REIFLER TO RESTITUTION

6 The Mandatory Victims Restitution Act ("MVRA"), see Part
7 IV.B. below, provides, in part, that in sentencing a defendant
8 convicted of a felony committed through fraud or deceit, the court
9 must order the defendant to pay restitution to any identifiable
10 person directly and proximately harmed by the offense of conviction.
11 See 18 U.S.C. § 3663A(a)(2). The procedures to be followed in
12 determining whether, and to what extent, to order restitution
13 pursuant to the MVRA are those set out in 18 U.S.C. § 3664. See id.
14 § 3663A(d). Section 3664 requires, inter alia, that the sentencing
15 court direct the probation officer to prepare a presentence report
16 containing "information sufficient for the court to exercise its
17 discretion in fashioning a restitution order," including, "to the
18 extent practicable, a complete accounting of the losses to each
19 victim." Id. § 3664(a). Section 3664 provides that "[i]n each
20 order of restitution, the court shall order restitution to each
21 victim in the full amount of each victim's losses as determined by
22 the court and without consideration of the economic circumstances of

1 the defendant." Id. § 3664(f)(1)(A). In connection with any
2 proposed order of restitution, the sentencing

3 court may refer any issue . . . to a magistrate
4 judge or special master for proposed findings of
5 fact and recommendations as to disposition, subject
6 to a de novo determination of the issue by the
7 court.

8 Id. § 3664(d)(6). "Any dispute as to the proper amount or type of
9 restitution shall be resolved by the court by the preponderance of
10 the evidence." Id. § 3664(e).

11 As indicated in Part I.C. above, the district court
12 ordered Laken and Reifler to pay totals of \$6,620,675.33 and \$2
13 million, respectively, in restitution to the shareholders of FWEB
14 whose stock became worthless sometime after the filing of the FWEB
15 indictment. Laken and Reifler challenge these orders on the
16 principal grounds (1) that in light of Booker, the district court's
17 entry of such restitution orders in the absence of their own
18 admissions, or of findings by a jury beyond a reasonable doubt, that
19 they caused shareholder losses in these amounts constituted plain
20 error, and (2) that the restitution orders were not authorized by
21 the MVRA. For the reasons that follow, we reject the Booker
22 contention, but we find merit in the contention that the restitution
23 orders did not comply with the MVRA.

24 A. The Booker Challenges to the Restitution Orders

25 Laken and Reifler, who were sentenced in 2003, contended

1 in their initial appellate briefs, filed in 2004 and 2003,
2 respectively, that the district court's restitution orders based on
3 factual findings made by the district judges by a preponderance of
4 the evidence, rather than on findings by a jury beyond a reasonable
5 doubt or on the defendants' own admissions, violated Sixth Amendment
6 principles as enunciated in Blakely v. Washington, 542 U.S. 296
7 (2004). In the wake of the Supreme Court's 2005 decision in Booker,
8 the parties filed supplemental briefs addressing the application of
9 Booker to orders of restitution. Defendants concede that, because
10 they did not argue to the district court that restitution orders
11 based on judge-made findings constituted error under Apprendi v. New
12 Jersey, 530 U.S. 466 (2000), the forerunner to Blakely and Booker,
13 their present contentions are subject to plain-error analysis. A
14 plain error is one that prejudicially affects the defendant's
15 "substantial rights" and "seriously affect[s] the fairness,
16 integrity or public reputation of judicial proceedings." United
17 States v. Olano, 507 U.S. 725, 732 (1993) (internal quotation marks
18 omitted). For the reasons that follow, we conclude that the
19 imposition of restitution orders based on the district judges'
20 findings by a preponderance of the evidence did not constitute error
21 under Apprendi, Blakely, and Booker, much less "plain error."

22 Apprendi involved two New Jersey sentencing statutes, one
23 authorizing a maximum of 10 years' imprisonment for conviction of
24 possession of a firearm for an unlawful purpose, and the other

1 authorizing an increase of the maximum imprisonment to 20 years if
2 the sentencing judge found, by a preponderance of the evidence, that
3 the crime was committed with a purpose to intimidate because of
4 race, color, gender, handicap, religion, sexual orientation, or
5 ethnicity. The defendant had pleaded guilty to possession but had
6 denied any motivating bias; the sentencing judge found against him
7 and imposed a prison term of 12 years. The United States Supreme
8 Court ruled that the imposition of the higher sentence based on the
9 judge's finding violated the defendant's rights under the Due
10 Process Clause, stating that "[o]ther than the fact of a prior
11 conviction, any fact that increases the penalty for a crime beyond
12 the prescribed statutory maximum must be submitted to a jury, and
13 proved beyond a reasonable doubt," 530 U.S. at 490. See also Jones
14 v. United States, 526 U.S. 227, 243 n.6 (1999) ("[U]nder the Due
15 Process Clause of the Fifth Amendment and the notice and jury trial
16 guarantees of the Sixth Amendment, any fact (other than prior
17 conviction) that increases the maximum penalty for a crime must be
18 charged in an indictment, submitted to a jury, and proven beyond a
19 reasonable doubt.").

20 In Blakely, decided four years after Apprendi, the Court
21 dealt with Washington State's sentencing guidelines, which allowed
22 the trial court to impose an "'exceptional'" sentence above the
23 standard prescribed range if it found that there were factors--other
24 than the factors used in computing the standard range for the

1 offense--that constituted substantial and compelling reasons
2 justifying an exceptional sentence. 542 U.S. at 299. The defendant
3 had pleaded guilty to kidnaping, for which the standard range, based
4 on "[t]he facts admitted in his plea," was 49 to 53 months. Id. at
5 298. The state trial court imposed an "'exceptional'" sentence of
6 90 months--more than three years longer than the top of the standard
7 range--after making a judicial determination that the defendant had
8 acted with "'deliberate cruelty.'" Id. at 299-300. The Blakely
9 Court concluded that the imposition of that sentence violated the
10 defendant's Sixth Amendment right to a jury trial. "[A]pply[ing]
11 the rule [it had] expressed in Apprendi," id. at 301, the Blakely
12 Court clarified that

13 the "statutory maximum" for Apprendi purposes is the
14 maximum sentence a judge may impose solely on the
15 basis of the facts reflected in the jury verdict or
16 admitted by the defendant. . . . In other words,
17 the relevant "statutory maximum" is not the maximum
18 sentence a judge may impose after finding additional
19 facts, but the maximum he may impose without any
20 additional findings,

21 id. at 303-04 (emphases in original). The Blakely Court stated that
22 "[w]hen a judge inflicts punishment that the jury's verdict alone
23 does not allow, the jury has not found all the facts which the law
24 makes essential to the punishment, . . . and the judge exceeds his
25 proper authority." Id. at 304 (internal quotation marks omitted).

26 In Booker, the Court held that the Sixth Amendment, as
27 construed in Blakely, applies to the federal Sentencing Guidelines,
28 stating that "[a]ny fact (other than a prior conviction) which is

1 necessary to support a sentence exceeding the maximum authorized by
2 the facts established by a plea of guilty or a jury verdict must be
3 admitted by the defendant or proved to a jury beyond a reasonable
4 doubt." 543 U.S. at 244. The Booker Court concluded that the
5 constitutional flaw in the Guidelines lay in the provisions of the
6 Sentencing Reform Act ("Act" or "SRA") that made the application of
7 the Guidelines mandatory, and it analyzed "the question of which
8 portions of the sentencing statute we must sever and excise as
9 inconsistent with the Court's constitutional requirement." Id. at
10 258 (emphasis in original). Bearing in mind that it should "refrain
11 from invalidating more of the statute than is necessary," and should
12 "retain those portions of the Act that are (1) constitutionally
13 valid, . . . (2) capable of functioning independently, . . . and (3)
14 consistent with Congress' basic objectives in enacting the statute,"
15 id. at 258-59 (internal quotation marks omitted), the Court
16 concluded that the appropriate remedy for the unconstitutional
17 aspect of the Guidelines was to sever and invalidate the statutory
18 provisions that made application of the Guidelines mandatory. See,
19 e.g., id. at 259 ("'[E]veryone agrees that the constitutional issues
20 presented by these cases would have been avoided entirely if
21 Congress had omitted from the [SRA] the provisions that make the
22 Guidelines binding on district judges.'" (Breyer, J., opinion of
23 the Court (quoting id. at 233 (Stevens, J., opinion of the
24 Court)))). The Court accordingly severed 18 U.S.C. § 3553(b)(1),

1 which had "require[d] sentencing courts to impose a sentence within
2 the applicable Guidelines range (in the absence of circumstances
3 that justify a departure)," along with 18 U.S.C. § 3742(e), which
4 had imposed a standard of review that was premised on application of
5 the Guidelines being mandatory. Booker, 543 U.S. at 259.

6 The matter of whether the substantive holding of Booker
7 applies to orders of restitution is not entirely clear from some of
8 the language of Blakely and Booker. When a defendant has been
9 convicted of an offense covered by the MVRA, additional proceedings
10 are normally required in order for the sentencing court to determine
11 the identity of the victims of the offense and the amounts of loss
12 to each that were directly and proximately caused by the defendant's
13 commission of the offense. The procedural provisions incorporated
14 in the MVRA require that, after a defendant is convicted, the court
15 order the probation officer to gather the facts necessary to permit
16 the judge to fashion an appropriate restitution order, including,
17 for example, "to the extent practicable, a complete accounting of
18 the losses to each victim," 18 U.S.C. § 3664(a). As indicated
19 above, however, Blakely stated that "[w]hen a judge inflicts
20 punishment that the jury's verdict alone does not allow, the jury
21 has not found all the facts which the law makes essential to the
22 punishment, . . . and the judge exceeds his proper authority." 542
23 U.S. at 304 (internal quotation marks omitted). And in Booker, the
24 Court stated that "the Sixth Amendment as construed in Blakely does

1 apply to the Sentencing Guidelines," 543 U.S. at 226-27, and that a
2 defendant's Sixth Amendment right "is implicated whenever a judge
3 seeks to impose a sentence that is not solely based on 'facts
4 reflected in the jury verdict or admitted by the defendant,'" id. at
5 232 (quoting Blakely, 542 U.S. at 303 (emphasis omitted by Booker)).
6 It might seem from these statements that the district court would
7 exceed its proper authority in making the posttrial determinations
8 that are prerequisites to a valid order of restitution.

9 These statements, however, must be read in the context of
10 Booker as a whole, rather than in isolation. Booker's analysis of
11 the nature of the Sixth Amendment flaw in the Sentencing Reform Act,
12 and of what is required to cure that flaw, indicates that there is
13 no constitutional requirement that the facts needed for the district
14 court's fashioning of a restitution order be found by a jury or
15 found beyond a reasonable doubt.

16 First, we note that the Booker Court stated that "[m]ost
17 of the statute is perfectly valid," 543 U.S. at 258, and that,
18 omitting the excised sections, "[t]he remainder of the Act
19 function[s] independently," id. (internal quotation marks omitted),
20 and hence need not be invalidated. Among the provisions that the
21 Court considered to be independent and of continued validity, the
22 Court listed the requirement that the sentencing judge "consider
23 . . . the need to provide restitution to victims," id. at 259-60
24 (citing 18 U.S.C. § 3553(a)(7) (in imposing sentence, the court

1 "shall consider . . . the need to provide restitution to any victims
2 of the offense"))).

3 Second, the Booker Court pointed out that "Congress' basic
4 statutory goal" in enacting the Sentencing Reform Act, "a system
5 that diminishes sentencing disparity[,] depends for its success upon
6 judicial efforts to determine, and to base punishment upon, the real
7 conduct that underlies the crime of conviction." 543 U.S. at 250
8 (emphasis in original). Determination of a defendant's "real
9 conduct"

10 is particularly important in the federal system
11 where crimes defined as, for example,
12 "obstruct[ing], delay[ing], or affect[ing] commerce
13 or the movement of any article or commodity in
14 commerce, by . . . extortion," 18 U.S.C. § 1951(a),
15 or, say, using the mail "for the purpose of
16 executing" a "scheme or artifice to defraud," § 1341
17 (2000 ed., Supp. II), can encompass a vast range of
18 very different kinds of underlying conduct.

19 543 U.S. at 250-51. Determination of "real conduct" often depends
20 on the development of facts after trial:

21 Consider[for example] a complex mail fraud
22 conspiracy where a prosecutor may well be uncertain
23 of the amount of harm and of the role each indicted
24 individual played until after conviction--when the
25 offenders may turn over financial records, when it
26 becomes easier to determine who were the leaders and
27 who the followers, when victim interviews are seen
28 to be worth the time.

29 Id. at 253 (emphases added). The Booker Court stated that
30 engrafting a Sixth Amendment right of jury trial onto the

31 sentencing statutes . . . would create a system far
32 more complex than Congress could have
33 intended. . . . Would the indictment in a mail

1 fraud case have to allege the number of victims,
2 their vulnerability, and the amount taken from each?
3 How would a jury measure "loss" in a
4 securities fraud case--a matter so complex as to
5 lead the Commission to instruct judges to make "only
6 . . . a reasonable estimate"? § 2B1.1, comment., n.
7 3(C).

8 Booker, 543 U.S. at 254-55 (emphases added). If all such facts were
9 required to be developed at trial, such a system could produce
10 complexities that are unnecessary and "put a defendant to a set of
11 difficult strategic choices as to which prosecutorial claims he
12 would contest." Id. at 256. Instead,

13 [j]udges have long looked to real conduct when
14 sentencing. Federal judges have long relied upon a
15 presentence report, prepared by a probation officer,
16 for information (often unavailable until after the
17 trial) relevant to the manner in which the convicted
18 offender committed the crime of conviction,

19 id. at 251 (emphasis in original), "Congress expected this system to
20 continue," and the "[Supreme] Court's earlier opinions assumed that
21 this system would continue," id. The Booker Court noted that

22 [t]o engraft the Court's constitutional
23 requirement onto the sentencing statutes . . . would
24 destroy the system. It would prevent a judge from
25 relying upon a presentence report for factual
26 information, relevant to sentencing, uncovered after
27 the trial. In doing so, it would, even compared to
28 pre-Guidelines sentencing, weaken the tie between a
29 sentence and an offender's real conduct. It would
30 thereby undermine the sentencing statute's basic aim
31 of ensuring similar sentences for those who have
32 committed similar crimes in similar ways.

33 Id. at 252. The Court concluded that "patch[ing]" "[t]he Court's
34 constitutional jury trial requirement" onto the Act would, inter
35 alia, "effectively" and inappropriately "deprive the judge of the

1 ability to use post-verdict-acquired real-conduct information." Id.
2 at 256.

3 Finally, we note that the Apprendi principle as applied in
4 Blakely and Booker dealt with "determinate" sentencing systems.

5 In a determinate sentencing regime, a jury finds
6 facts that support a conviction. That conviction,
7 in turn, authorizes the imposition of a sentence
8 within a specified range, established either by
9 statute or administrative guideline, which we call a
10 determinate sentence. Under Booker, a Sixth
11 Amendment violation occurs when a judge increases
12 the punishment beyond that range based upon facts
13 not found by a jury beyond a reasonable doubt.

14 United States v. Fruchter, 411 F.3d 377, 383 (2d Cir.) (noting that
15 criminal forfeiture provisions are not a determinate scheme, and
16 rejecting a Booker challenge to a forfeiture order entered under 18
17 U.S.C. § 1963 based in part on facts found by the district judge by
18 a preponderance of the evidence), cert. denied, 126 S. Ct. 840
19 (2005). Thus, in Booker, the Court had stated that it

20 must decide whether or to what extent, as a matter
21 of severability analysis, the Guidelines as a whole
22 are inapplicable . . . such that the sentencing
23 court must exercise its discretion to sentence the
24 defendant within the maximum and minimum set by
25 statute for the offense of conviction.

26 543 U.S. at 245 (internal quotation marks omitted) (emphasis added).

27 And the Blakely and Booker opinions repeatedly stated that the
28 Apprendi principle is violated when the judge relies on facts not
29 reflected in the jury verdict or admitted by the defendant to impose
30 a sentence above the "maximum" authorized for the admitted or jury-
31 established facts. E.g., Blakely, 542 U.S. at 303 ("the 'statutory

1 maximum' for Apprendi purposes is the maximum sentence a judge may
2 impose solely on the basis of the facts reflected in the jury
3 verdict or admitted by the defendant," quoted in Booker, 543 U.S. at
4 228, 232 (emphases ours) (other emphasis omitted)); Blakely, 542
5 U.S. at 303-04 ("[T]he relevant 'statutory maximum' is not the
6 maximum sentence a judge may impose after finding additional facts,
7 but the maximum he may impose without any additional findings."
8 (emphases ours) (other emphasis omitted)); Booker, 543 U.S. at 242
9 ("'The constitutional safeguards that figure in our analysis concern
10 not the identity of the elements defining criminal liability but
11 only the required procedures for finding the facts that determine
12 the maximum permissible punishment'" (quoting Jones, 526
13 U.S. at 243 n.6) (emphasis ours)).

14 The MVRA, in contrast to the sentencing provisions at
15 issue in Blakely and Booker, is an indeterminate system. Although
16 it makes the imposition of restitution mandatory for a defendant
17 convicted of a felony covered by the MVRA, see 18 U.S.C.
18 § 3663A(a)(1) (the court "shall," unless infeasible or unduly
19 burdensome to the sentencing process, see id. § 3663A(c)(3), order
20 restitution to the victims of the offense), the MVRA fixes no range
21 of permissible restitutionary amounts and sets no maximum amount of
22 restitution that the court may order. Thus, we conclude that the
23 Booker-Blakely principle that jury findings, or admissions by the
24 defendant, establish the "maximum" authorized punishment has no

1 application to MVRA orders of restitution.

2 We note that thus far all of our Sister Circuits that have
3 considered similar challenges to restitution orders entered under
4 the MVRA--or under the Victim and Witness Protection Act ("VWPA"),
5 18 U.S.C. § 3663(a)(1)(A), pursuant to which the sentencing court
6 "may" order restitution to victims of offenses not covered by the
7 MVRA--have concluded that Booker does not apply. Most recently, the
8 Third Circuit, sitting en banc, has concluded that "restitution
9 under the VWPA and the MVRA is not the type of criminal punishment
10 that evokes Sixth Amendment protection under Booker," and hence that
11 "the amount a defendant must restore to his or her victim need not
12 be admitted by the defendant or proved to a jury beyond a reasonable
13 doubt." United States v. Leahy, 438 F.3d 328, 331 (3d Cir. 2006)
14 (en banc). Dissenting members of the court argued that "[a] finding
15 of loss necessarily is a condition precedent to an order of
16 restitution, and under [the MVRA and VWPA], it is the judge who
17 makes the finding," and that "the imposition of this additional
18 criminal penalty based on a fact not found by a jury violates the
19 Sixth Amendment." Id. at 348 (McKee, J., concurring in part and
20 dissenting in part). The Leahy majority, however, reasoned that, as
21 to a defendant convicted of certain specified offenses, the VWPA and
22 the MVRA authorize an order of restitution "as a matter of course
23 'in the full amount of each victim's losses.' 18 U.S.C.
24 § 3664(f)(1)(A)," and "the full amount of loss" is therefore the

1 amount of restitution that is "authorized by a guilty plea or jury
2 verdict." United States v. Leahy, 438 F.3d at 337. Thus, the court
3 concluded that, although judicial fact-finding determines what that
4 full amount is, the sentencing court is "by no means imposing a
5 punishment beyond that authorized by jury-found or admitted facts,"
6 or "beyond the 'statutory maximum' as that term has evolved in the
7 Supreme Court's Sixth Amendment jurisprudence." Id. ("[W]e see the
8 conviction as authorizing restitution of a specific sum, namely the
9 'full amount of each victim's loss'; when the court determines the
10 amount of loss, it is merely giving definite shape to the
11 restitution penalty born out of the conviction."); see also id. at
12 338 ("[E]ven though restitution is a criminal punishment, it does
13 not transform a defendant's punishment into something more severe
14 than that authorized by pleading to, or being convicted of, the
15 crime charged.").

16 Accord United States v. Miller, 419 F.3d 791, 792-93 (8th
17 Cir.) ("the preponderance-of-evidence burden in [MVRA] restitution
18 cases is unchanged by the United States Supreme Court's recent
19 decision in United States v. Booker"), cert. denied, 126 S. Ct. 1379
20 (2006); United States v. Sosebee, 419 F.3d 451, 461 (6th Cir.)
21 ("Booker does not apply to restitution" under the VWPA), cert.
22 denied, 126 S. Ct. 843 (2005); id. at 454 ("restitution is not
23 subject to Booker analysis because the statutes authorizing
24 restitution, unlike ordinary penalty statutes, do not provide a

1 determinate statutory maximum"); United States v. Garza, 429 F.3d
2 165, 170 (5th Cir. 2005) ("We agree with our sister Circuits, who
3 have uniformly held that judicial fact-finding supporting
4 restitution orders does not violate the Sixth Amendment."), cert.
5 denied, 126 S. Ct. 1444 (2006). See also United States v. King, 414
6 F.3d 1329, 1330-31 & n.1 (11th Cir. 2005) (holding that if there was
7 Booker error it was not plain error, given that neither the Supreme
8 Court nor the Eleventh Circuit had addressed the question and that
9 "[e]very circuit that has addressed this issue directly has held
10 that Blakely and Booker do not apply to restitution orders"); United
11 States v. Gordon, 393 F.3d 1044, 1051 n.2 (9th Cir. 2004) ("a
12 'restitution order made by the district court [under the MVRA] . . .
13 is unaffected by Blakely'"), cert. denied, 126 S. Ct. 472 (2005);
14 United States v. Wooten, 377 F.3d 1134, 1144-45 & n.1 (10th Cir.)
15 (rejecting Blakely and Apprendi challenges to restitution orders
16 under the MVRA because "the amount of the restitution award does not
17 exceed any prescribed statutory maximum"), cert. denied, 543 U.S.
18 993 (2004); United States v. Ross, 279 F.3d 600, 609 (8th Cir. 2002)
19 (Apprendi does not apply to orders of restitution because, although
20 the pertinent statutes require that in each order of restitution
21 "[t]he district court must order restitution 'in the full amount of
22 each victim's losses as determined by the court'" (quoting 18 U.S.C.
23 § 3664(f)(1)(A)) (emphasis in Ross), "the full amount authorized by
24 statute will vary," and thus "there isn't really a 'prescribed'

1 maximum." (other internal quotation marks omitted)); United States
2 v. Vera, 278 F.3d 672, 673 (7th Cir.) ("[r]estitution, an[] open-
3 ended component of both criminal and civil judgments, is not
4 affected by Apprendi because there is no 'statutory maximum'"
5 (citing United States v. Behrman, 235 F.3d 1049, 1054 (7th Cir.
6 2000) (holding that restitution is not affected by Apprendi on the
7 additional ground that the Seventh Circuit views restitution as
8 essentially a civil remedy rather than a criminal penalty))), cert.
9 denied, 536 U.S. 911 (2002); United States v. Syme, 276 F.3d 131,
10 159 (3d Cir.) ("[T]he appropriate place to look for the statutory
11 maximum as that term applies in the Apprendi context, is the
12 restitution statute itself. But section 3663 does not specify a
13 maximum amount of restitution that a court may order. The statute
14 provides guidelines that a sentencing judge may use to determine the
15 amount of restitution, but does not prescribe a maximum amount. The
16 Apprendi rule therefore does not apply to restitution orders made
17 pursuant to 18 U.S.C. § 3663, because Apprendi applies only to
18 criminal penalties that increase a defendant's sentence 'beyond the
19 prescribed statutory maximum.'" (quoting Apprendi, 530 U.S. at
20 490)), cert. denied, 537 U.S. 1050 (2002).

21 In sum, Booker saw no Sixth Amendment requirement that the
22 indictment allege and that the jury find beyond a reasonable doubt
23 such facts as "the number of victims" of the defendant's offense or
24 the amount of "loss" in a securities fraud case, or that those facts

1 be admitted by the defendant, in order for those facts to be used by
2 the court in fashioning punishment. And as one of the "perfectly
3 valid" provisions of the SRA the Booker Court cited the requirement
4 that the district court consider the need for restitution--a remedy
5 that manifestly requires findings as to the number and identities of
6 victims and the amount of loss, which are frequently unavailable at
7 the time of trial, are collected by a probation officer after the
8 defendant's conviction, and are not subject to any monetary ceiling.
9 We thus reject the contentions of Laken and Reifler that the orders
10 requiring them to make restitution for loss amounts not admitted in
11 their plea allocutions violated their rights under the Sixth
12 Amendment as enunciated in Booker. We see no Booker error.

13 B. The Challenges to the Application of the MVRA

14 Finally, Laken and Reifler contend that the restitution
15 orders entered against them must be vacated because the orders did
16 not comply with the requirements of the MVRA. We review a district
17 court's order of restitution generally for abuse of discretion.
18 See, e.g., United States v. Lucien, 347 F.3d 45, 52-53 (2d Cir.
19 2003). Where there are challenges to the court's findings of fact,
20 we review for clear error; insofar as the order rests on
21 interpretations of law, we review those interpretations de novo.
22 See, e.g., id. at 53.

1 1. The Provisions of the MVRA

2 The MVRA, codified largely at 18 U.S.C. §§ 3663A and 3664,
3 requires the sentencing court, with limited exceptions, to order
4 restitution to the victims of certain crimes. Section 3663A(a)
5 provides, in pertinent part, that

6 (1) Notwithstanding any other provision of law,
7 when sentencing a defendant convicted of an offense
8 described in subsection (c), the court shall order,
9 in addition to, or in the case of a misdemeanor, in
10 addition to or in lieu of, any other penalty
11 authorized by law, that the defendant make
12 restitution to the victim of the offense

13 (2) For the purposes of this section, the term
14 "victim" means a person directly and proximately
15 harmed as a result of the commission of an offense
16 for which restitution may be ordered including, in
17 the case of an offense that involves as an element a
18 scheme, conspiracy, or pattern of criminal activity,
19 any person directly harmed by the defendant's
20 criminal conduct in the course of the scheme[or]
21 conspiracy

22 18 U.S.C. § 3663A(a) (emphases added). Section 3663A(a) (1) does not
23 authorize the court to order a defendant to pay restitution to any
24 person who was not a victim of the offense of which the defendant
25 was convicted. See, e.g., United States v. Rand, 403 F.3d 489, 493-
26 94 (7th Cir. 2005); see generally Hughey v. United States, 495 U.S.
27 411, 417-20 (1990) (so interpreting authorization in the VWPA for a
28 discretionary order of restitution to the "victim of such offense,"
29 18 U.S.C. § 3663(a) (1) (A)).

30 Subsection (c) of § 3663A, during the period of the FWEB
31 conspiracy, provided that the MVRA applies to, inter alia, "an

1 offense against property under this title, including any offense
2 committed by fraud or deceit," 18 U.S.C. § 3663A(c)(1)(A)(ii)
3 (Supp. IV 1998) (current version at 18 U.S.C. § 3663A(c)(1)(A)(ii)
4 (2000)), "in which an identifiable victim or victims has suffered a
5 . . . pecuniary loss," id. § 3663A(c)(1)(B). We have held that this
6 subsection encompasses offenses involving pump-and-dump schemes.
7 See, e.g., United States v. Catoggio, 326 F.3d 323, 327-28 (2d Cir.)
8 (MVRA applicable to a defendant convicted of conducting a RICO
9 enterprise in violation of 18 U.S.C. § 1962(c) to perpetrate frauds
10 against the investing public in connection with the purchase and
11 sale of certain stocks by creating artificial market demand for
12 those stocks and then selling them at inflated prices), cert.
13 denied, 540 U.S. 939 (2003). Subsection (c) also provides, however,
14 that

15 [t]his section shall not apply in the case of an
16 offense described in paragraph (1)(A)(ii) if the
17 court finds, from facts on the record, that--

18 (A) the number of identifiable victims is so
19 large as to make restitution impracticable; or

20 (B) determining complex issues of fact related
21 to the cause or amount of the victim's losses would
22 complicate or prolong the sentencing process to a
23 degree that the need to provide restitution to any
24 victim is outweighed by the burden on the sentencing
25 process.

26 18 U.S.C. § 3663A(c)(3) (emphases added).

27 Section 3663A provides that "[a]n order of restitution
28 under this section shall be issued and enforced in accordance with

1 section 3664." Id. § 3663A(d). Section 3664 places responsibility
2 for identifying the victims of the defendant's offense on the
3 government. The sentencing court is required to "order the
4 probation officer to obtain and include in its [sic] presentence
5 report, or in a separate report, as the court may direct," inter
6 alia, "to the extent practicable, a complete accounting of the
7 losses to each victim." Id. § 3664(a); see also Fed. R. Crim. P.
8 32(c)(1)(B) ("If the law requires restitution, the probation officer
9 must conduct an investigation and submit a report that contains
10 sufficient information for the court to order restitution."). The
11 probation officer, in turn, is to obtain victim information from the
12 government's attorney, who is required to "consult[], to the extent
13 practicable, with all identified victims" and "promptly provide the
14 probation officer with a listing of the amounts subject to
15 restitution." 18 U.S.C. § 3664(d)(1). "If the number or identity
16 of victims cannot be reasonably ascertained, or other circumstances
17 exist that make this requirement clearly impracticable, the
18 probation officer shall so inform the court." Id. § 3664(a). If
19 victim losses cannot be ascertained by 10 days before sentencing,
20 "the attorney for the Government or the probation officer shall so
21 inform the court, and the court shall set a date for the final
22 determination of the victim's losses, not to exceed 90 days after
23 sentencing." Id. § 3664(d)(5).

24 Section 3664(e) provides that "[t]he burden of

1 demonstrating the amount of the loss sustained by a victim as a
2 result of the offense shall be on the attorney for the Government."
3 Id. § 3664(e). Section 3664(f) provides that, regardless of the
4 defendant's economic circumstances, the court, in its order of
5 restitution, "shall order restitution to each victim in the full
6 amount of each victim's losses as determined by the court." Id.
7 § 3664(f)(1)(A).

8 The district judges here, in connection with both
9 restitution and the Guidelines loss calculations, held a number of
10 Fatico hearings. At those hearings, the government presented
11 several versions of charts purporting to show the losses suffered by
12 victims of the FWEB conspiracy, which the indictment alleged began
13 in or about February 2000 and ended at or about the time of the
14 filing of the indictments, which were announced on June 14, 2000.
15 However, the government "never claimed, nor ha[d] it sought to
16 prove, that Laken actually inflated FWEB's stock price, or that any
17 victim bought stock as a result of representations made by Laken or
18 his coconspirators." (Government Sentencing Memorandum with respect
19 to Laken, dated May 30, 2003 ("Government May 30 Sentencing
20 Memorandum"), at 70.)

21 Rather, the government's theory was that anyone who held
22 FWEB stock when the indictment was announced was a victim of the
23 conspiracy; it contended that the victims' losses occurred "when
24 [the] fraud was revealed" (id. at 71) because, after the FWEB

1 conspiracy indictment was announced, the price of FWEB shares
2 declined, and the company was eventually liquidated, with the
3 expenses of liquidation consuming all of its assets and leaving the
4 shareholders nothing. Accordingly, the government presented charts,
5 prepared by the SEC at the request of the United States Attorney's
6 Office, based on broker-dealer records referred to as "blue sheets"
7 (so-called because of the medium in which such records were
8 maintained prior to the electronic record-keeping age). The blue
9 sheets showed, inter alia, customers' names and addresses; trade
10 dates, settlement dates, and whether the transactions were purchases
11 or sales; and the stock symbol, number of shares, and purchase or
12 sale price. As described in greater detail below, the government
13 represented that the charts listed all persons who had held FWEB
14 common stock at any time during the conspiracy period and showed the
15 amount each person lost as a result of the conspiracy.

16 On these appeals, Laken and Reifler argue principally (a)
17 that the government did not sufficiently identify the supposed
18 victims of their offense or prove the victims' alleged losses, and
19 hence that the restitution orders were beyond the authority
20 conferred by the MVRA, and (b) that FWEB shareholders were not
21 directly harmed by the conduct admitted by Laken and Reifler and
22 hence are not entitled to restitution. For the reasons that follow,
23 we conclude that defects in the government's identification of
24 victims and quantification of losses require that the restitution

1 orders entered against Laken and Reifler be vacated.

2 2. Victim Identification and the Amended Judgment Against Reifler

3 At the Fatico hearing before Judge Stein in December 2002
4 with respect to Reifler, the government introduced a chart
5 identified as Government Exhibit 3, which it described as "detailing
6 the loss to each investor in FWeb as a result of the scheme charged
7 in the indictment." (Reifler Fatico Dec. 2002 Tr. at 6.) According
8 to Government Exhibit 3, the losses suffered by FWEB shareholders
9 totaled \$6,092,174. The government stated that Exhibit 3 displayed
10 "information for each person that the SEC could determine held [FWEB
11 common stock] at any time during the fraud" (id. at 7) and that it
12 not only provided "an actual loss figure or allow[ed] the Court to
13 derive an actual loss figure as a result of the fraud," but also
14 provided "a detailed accounting and identification of each of the
15 victims as to whom restitution is appropriate" (id. at 6).

16 The Assistant United States Attorney ("AUSA") stated that
17 Government Exhibit 3 showed that "people lost between 5 and 6
18 million dollars on the publicly traded common stock of FWeb as a
19 result of this fraud." (Id. at 12.) He explained that for
20 Exhibit 3 an arbitrary cutoff date of June 30, 2000, had been used,
21 with hypothetical losses calculated as of that date. All of the
22 totals shown included as loss the number of shares held by each
23 shareholder on June 30 times the cost of those shares. The two loss

1 totals emphasized by the government were calculated on the
2 assumption that on that date the FWEB shares had a market value of
3 \$0; those shareholder loss totals were \$5,870,952.73, representing
4 unrealized loss without consideration of prior sales, and
5 \$6,092,174.46 representing unrealized loss plus any realized profits
6 or losses. In addition, Exhibit 3 showed lower shareholder loss
7 totals (\$4,510,639.07 and \$4,727,983.71) that took into account the
8 fact that on June 30, the closing market price of FWEB shares was
9 \$1.4063 per share. (See Government Exhibit 3, at 1, 11; Reifler
10 Fatico Dec. 2002 Tr. at 9, 12.)

11 The government added that some of the accounts shown on
12 Exhibit 3 belonged to participants in the FWEB conspiracy, who
13 should not be considered victims, including

14 some nominee accounts . . . we think, that belong to
15 Glenn Laken. We have taken the position that
16 although this is the actual loss and it is over \$5
17 million, because some of the people who lost money
18 may have been co-conspirators, we don't think that
19 it is fair to tag Mr. Reifler with the entire \$5
20 million, so we have taken the position that it is
21 around \$3 million. . . . Our position is just that
22 it is over \$3 million.

23 (Reifler Fatico Dec. 2002 Tr. at 12 (emphases added).) These
24 monetary references were clarified somewhat as follows:

25 THE COURT: Are you saying it is 6,092,000
26 minus whatever the co-conspirators' profits were in
27 that, or losses?

28 [AUSA] CLARK: Losses, that's right, your
29 Honor. It is our position that to the extent that
30 his co-conspirators lost money, that is not
31 something that his sentence should be enhanced by.

1 THE COURT: It shouldn't be part of the loss
2 calculation?

3 MR. CLARK: That's right.

4 THE COURT: How do you quantify that?

5 MR. CLARK: There are identifiable within these
6 names very few but some persons, including Mr.
7 Reifler, nominees, accounts controlled by Mr.
8 Reifler, Mr. Porricelli, and other entities like
9 that such that we know that they are not victims.
10 The rest of the individuals in here are in fact
11 victims.

12 THE COURT: Have you quantified the Porricelli
13 and Reifler accounts here?

14 MR. CLARK: Yes. What we have, it is nowhere
15 near a million dollars. Just trying to be
16 conservative and accounting for the possibility that
17 there are other nominees that we didn't discover in
18 our investigation, we thought that the safest loss
19 estimate was over 3 million.

20 (Id. at 14-15 (emphases added).) Reifler's attorney inquired:

21 Your Honor, I would like to clarify one thing with
22 Mr. Clark, if I might. He said that he is excluding
23 from his loss calculation losses by Mr. Reifler and
24 Mr. Porricelli. I want to make sure that is also
25 excluding losses by Mr. Laken and/or his nominees.

26 MR. CLARK: Your Honor, we actually had
27 discussions with counsel for Mr. Laken. To the
28 extent that we could identify persons on this list
29 that were Mr. Laken's nominees, we have excluded
30 them. My recollection of those discussions with
31 counsel for Mr. Laken is there wasn't, I don't want
32 to quote them, there wasn't a substantial amount of
33 shareholders or shares represented on here that
34 represented nominees of Mr. Laken or Mr. Laken
35 himself, which was a surprise to me. But that is my
36 recollection.

37 (Id. at 16-17 (emphasis added).)

38 Government Exhibit 3 was further discussed at Reifler's

1 March 21, 2003 sentencing hearing, when Reifler objected to entries
2 totaling some \$675,000 in losses on the ground that they represented
3 persons who purchased FWEB stock after the indictments were
4 announced, i.e., after the conspiracy had ended. The government
5 immediately agreed that persons who bought FWEB shares with
6 knowledge of the fraud allegations were not to be considered victims
7 of the fraud. (See Reifler S.Tr. at 6-7.)

8 The AUSA also stated that the \$3 million figure he had
9 mentioned at the February hearing was intended to reflect a
10 conservative number that was lower than the actual total losses:

11 [I]n using 3 million as a term, obviously that was
12 less than was indicated on our [E]xhibit[3], and it
13 was simply me trying to be conservative and
14 accurate. I wasn't saying and never have said the
15 government's position is investor losses in this
16 case were limited to \$3 million.

17 (Id. at 41.)

18 In announcing Reifler's custodial sentence as calculated
19 pursuant to the Guidelines, the court estimated that the loss
20 attributable to Reifler under § 2F1.1(b)(1) was more than \$2.5
21 million but less than \$5 million, stating that "it's an inexact
22 science, and I don't have to determine the loss with precision"
23 (Reifler S.Tr. at 33). In estimating the loss to be less than \$5
24 million, the court stated,

25 I do credit Exhibit 3 from the Fatico hearing, which
26 shows an actual loss of--that's in the third column
27 of approximately \$6 million, but you have to take
28 away from that, let's say, something less than a
29 million. We'll call it a million of coconspirator

1 loss, so that by itself brings it down to 5 million
2 and a little less [sic] than 5 million. So under
3 actual loss, that's true. And crediting the
4 information that I've just been given [by the
5 defense], . . . the loss to investors [who
6 purchased] after the government announcement is
7 approximately 675,000, and I do think it's
8 appropriate that we take that out of the mix. So
9 then it's definitely under 5 million, closer to 4
10 million of the actual loss

11 (Id. at 33-34 (emphases added).)

12 The court asked the parties to submit additional briefing
13 on the restitution issues within 14 days, noting that "[t]his
14 sentencing has gone on for so long, it's time to bring it to a
15 close" (id. at 21). Reifler, in his supplemental memorandum, made
16 no further objection to the accuracy of Government Exhibit 3,
17 arguing only that any restitution order should recognize that
18 Reifler had a substantial negative net worth and should not impose
19 restitution obligations disproportionate to those that Judge Stein
20 had imposed on other FWEB conspiracy participants, ranging from
21 \$32,000 to \$100,000. The government's supplemental submission
22 principally stated its "position that Reifler should be ordered to
23 pay restitution in the amount of \$3.5 [sic] million (the lowest loss
24 amount corresponding to the offense level found by the Court at
25 sentencing) to the victims of the offense identified in Government
26 Exhibit 3 (the FWEB investor loss chart)." (Letter from AUSA Clark
27 to Judge Stein dated April 3, 2003 ("Government's April 2003
28 Letter"), at 1 (emphases added).)

29 Judge Stein ordered Reifler to make restitution in the

1 amount of \$2 million. In entering that order, the court stated, in
2 pertinent part, that it had

3 considered all of the materials set forth at
4 defendant's sentencing as well as the two subsequent
5 submissions . . . , the amount of the losses
6 sustained by the victims as a result of the offense,
7 the financial resources of the defendant, the
8 financial needs and earning ability of the defendant
9 and his dependents, and defendant's future earning
10 ability.

11 IT IS HEREBY ORDERED that defendant Reifler pay
12 restitution in the amount of \$2 million.
13 Restitution shall be paid to the victims of the
14 offense identified in Government Exhibit 3 at the
15 hearing and sentencing--the list of investors who
16 lost money due to defendant's scheme--excluding the
17 co-conspirators.

18 Order dated June 23, 2003, at 1 (emphases added). This second
19 paragraph was incorporated in the amended judgment entered on June
20 23, 2003 ("Reifler Amended Judgment").

21 We have several difficulties with the use of Government
22 Exhibit 3 as identification of the persons to be considered FWEB
23 conspiracy "victims" within the meaning of the MVRA. First,
24 although Exhibit 3 does not reveal the dates on which any of the
25 shares were purchased, it seems clear that notwithstanding Reifler's
26 objection and the government's concession in March 2003, Government
27 Exhibit 3 continues to include as victims those persons who lost a
28 total of \$675,000 by purchasing FWEB stock after the indictments
29 were announced, i.e., after the conspiracy had ended and the fraud
30 charge was a matter of public knowledge. We see no indication that
31 Exhibit 3 was amended to exclude those post-conspiracy-period

1 purchasers--or indeed any of the other persons the government
2 conceded could not be considered victims. As presented to the
3 district court in December 2002, Exhibit 3 showed total shareholder
4 losses of \$6,092,174; as filed with the Reifler Amended Judgment in
5 June 2003, it shows the same total.

6 Second, the government acknowledged at the Reifler Fatico
7 hearing that Government Exhibit 3 included some "accounts controlled
8 by Mr. Reifler, Mr. Porricelli, and other entities like that . . .
9 that we know . . . are not victims." (Reifler Fatico Dec. 2002 Tr.
10 at 14 (emphases added).) According to the government, those
11 accounts were "identifiable" and had been "quantified" by the
12 government at "nowhere near a million dollars." (Id.) The Reifler
13 Amended Judgment's order of restitution contains the phrase
14 "excluding the co-conspirators," but we see no indication in the
15 record that the government ever in fact identified the entries for
16 coconspirators for the court or removed them from Exhibit 3.
17 Rather, Exhibit 3 retains its original totals for shareholder
18 losses, and it includes, inter alia, at least four entries for
19 persons with the surname "Porricelli," two of which are for "Mike
20 Porricelli" (Government Exhibit 3, at 2, 6, 7, 10).

21 Third, the government acknowledged that Government
22 Exhibit 3 also included "some nominee accounts . . . we think, that
23 belong to Glenn Laken." (Reifler Fatico Dec. 2002 Tr. at 12
24 (emphases added).) The AUSA stated that "[t]o the extent that we

1 could identify persons on this list that were Mr. Laken's nominees,
2 we have excluded them." (Id. at 17 (emphasis added).) Although
3 this statement could be interpreted as indicating that the
4 government had excluded Laken's nominees from Government Exhibit 3,
5 we infer that the government instead meant only that it was
6 conceptually excluding them from consideration by requesting that
7 Reifler be held accountable for losses of only \$3 million, rather
8 than the \$6 million shown. We infer that the government had not
9 actually excluded Laken's identifiable nominees from Exhibit 3,
10 given that it had not excluded from Exhibit 3 an entry for Laken
11 himself. (See Government Exhibit 3, at 4 ("Glenn B Laken").) The
12 record contains no indication that the government either specified
13 for the court which of the listed entries--"that [the government]
14 could identify"--were nominees of Laken or amended Exhibit 3 to
15 remove them.

16 Finally, even if all of the inappropriate entries
17 discussed above had been omitted from Government Exhibit 3, the
18 record undercuts the government's assertion that "[t]he rest of the
19 individuals in here are in fact victims" (Reifler Fatico Dec. 2002
20 Tr. at 14). The government argued to the district court at
21 Reifler's Fatico hearing that the total loss to victims of the FWEB
22 conspiracy (assuming the total worthlessness of FWEB stock) was the
23 \$6,092,174 shown on Government Exhibit 3 minus \$1 million in
24 identified coconspirator losses. (See Reifler Fatico Dec. 2002 Tr.

1 at 12-14; but see Part IV.B.3. below with respect to the Laken
2 Fatico hearings, at which the government called Exhibit 3, inter
3 alia, incomplete). Yet a combination of factors in the record
4 suggests that the quantification of coconspirator losses at just
5 \$1 million is implausible. First, the government contended (and
6 Laken's own statements to coconspirators indicated) that "Laken
7 . . . control[led] . . . the vast majority of FWEB's publicly traded
8 shares." (Government May 30 Sentencing Memorandum at 55.) Citing
9 surveillance recordings of Laken's conversations with his
10 coconspirators, the government pointed out that

11 Laken himself estimated that out of a publicly
12 traded float of 2.5 million shares, he controlled
13 approximately 2 million shares. (See FWEB GX 93D
14 Conf, at 2; see also FWEB GX 84D Conf, at 63 (Laken
15 states that he controls all but 350,000 of FWEB's
16 publicly traded shares); id. at 56 (Laken estimates
17 "trading float" of FWEB to be 2.4 million shares);
18 FWEB GX 327, at 4 (Laken states that he controls a
19 "gigantic slug" of FWEB stock)).

20 (Government May 30 Sentencing Memorandum at 55-56 (emphasis added).)

21 The record offers no reason to believe Laken had sold any
22 substantial portion of that stock; indeed, the government disavowed
23 any suggestion that Laken had succeeded in inflating the price of
24 FWEB stock (see id. at 70 (the government has "never claimed, nor
25 has it sought to prove, that Laken actually inflated FWEB's stock
26 price")), and such inflation was to be the precursor to his selling
27 (see, e.g., Reifler Plea Tr. at 24 ("Lakin [sic] . . . planned to
28 sell all his stock at these inflated profits if the profits could be

1 achieved" (emphasis added)). Porricelli testified that Laken
2 wanted to sell "north of \$10," or for "'double digits,'" and that
3 the price never got that high. (Reifler Fatico Dec. 2002 Tr. at
4 24.) Thus, it seems highly unlikely that, of the \$6 million in
5 shareholder losses that the government contends were incurred when
6 the indictments were announced, only one-sixth would have been
7 suffered by Laken and his nominees, given Laken's control of four-
8 fifths of the stock.

9 Second, Laken "sought to sell FWEB stock under his secret
10 control without disclosing that he was the true party to the sales
11 transactions." (FWEB Conspiracy Indictment ¶ 10 (emphasis added);
12 see also Laken Plea Tr. at 37-38 (Laken's acknowledgement that part
13 of the conspiracy entailed promotions in which his FWEB stake would
14 not be disclosed).) Given Laken's intent to conceal his ownership
15 or control of the stock to be sold, it is highly likely that much of
16 his stock was held not in his own name but in the names of nominees.
17 Thus, the government's ability to link only \$1 million of losses out
18 of the total of \$6 million to accounts held by coconspirators
19 suggests to us that the government had simply not succeeded in
20 identifying all of Laken's nominees.

21 The government based its \$1 million quantification of
22 coconspirator losses in part on its view that the Reifler and
23 Porricelli accounts' losses totaled "nowhere near a million dollars"
24 (Reifler Fatico Dec. 2002 Tr. at 14), and in part on its apparent

1 acceptance of the representation by Laken's counsel that "there
2 wasn't a substantial amount of shareholders or shares represented on
3 [Government Exhibit 3] that represented nominees of Mr. Laken or Mr.
4 Laken himself" (id. at 17). The government had found this
5 representation to be "a surprise" (id.), and it acknowledged "the
6 possibility that there are other nominees that we didn't discover in
7 our investigation" (id. at 14). That possibility was offered to
8 explain why, despite its assertion that the losses of actual victims
9 (after the subtraction of \$1 million for coconspirator losses)
10 totaled more than \$5 million, the government thought it "safest" to
11 "estimate" the loss instead as approximately \$3 million. (Id. at
12 14-15.) However, while such an estimate sufficed for purposes of
13 Guidelines calculations, it did not serve to winnow out
14 coconspirators for purposes of an order of restitution. The record
15 before us gives no indication that the government investigated
16 further in order to determine, given its continued belief that Laken
17 controlled the vast majority of FWEB's publicly traded shares,
18 whether Government Exhibit 3 in fact included additional persons who
19 were not victims of the conspiracy but rather were Laken's
20 collaborators.

21 In sum, the Reifler Amended Judgment orders Reifler to pay
22 restitution to the persons listed in Government Exhibit 3; but
23 Exhibit 3 includes persons who were not FWEB conspiracy victims
24 within the meaning of the MVRA, either because their losses resulted

1 from purchases they made after the conspiracy had ended or because
2 they were coconspirators. And while the order of restitution
3 contains the phrase "excluding the co-conspirators," Reifler Amended
4 Judgment at 2, the coconspirators were not in fact deleted from
5 Exhibit 3. Thus, Reifler is now ordered to pay "restitution" to,
6 among other coconspirators, Laken.

7 Although the precise issue of the continued presence of
8 coconspirators on the lists of "victims" to whom restitution has
9 been ordered was not raised by any of the parties to these appeals,
10 any order entered under the MVRA that has the effect of treating
11 coconspirators as "victims," and thereby requires "restitutionary"
12 payments to the perpetrators of the offense of conviction, contains
13 an error so fundamental and so adversely reflecting on the public
14 reputation of the judicial proceedings that we may, and do, deal
15 with it sua sponte.

16 For the reasons discussed above, we conclude that the
17 order of restitution imposed on Reifler was beyond the authority
18 conferred by the MVRA. As the federal courts have no inherent power
19 to order restitution, see, e.g., United States v. Casamento, 887
20 F.2d at 1177; United States v. Elkin, 731 F.2d 1005, 1010 (2d Cir.),
21 cert. denied, 469 U.S. 822 (1984), the amended judgment entered
22 against Reifler must be vacated.

23 3. Victim Identification and the Amended Judgment Against Laken

1 Judge Pauley held Fatico hearings with respect to Laken on
2 January 28, February 19, and April 30, 2003. At the January 28
3 hearing, the government introduced Government Exhibit 3, which it
4 had introduced at Reifler's December 2002 Fatico hearing and which
5 Judge Stein would eventually, in June 2003, credit in ordering
6 restitution by Reifler. However, at the February 19, 2003 hearing
7 with respect to Laken, the government informed the court that
8 Exhibit 3 was "wrong," "incomplete," and "irrelevant," and contained
9 "bad data." (Hearing Transcript, February 19, 2003 ("Laken Fatico
10 Feb. 2003 Tr."), at 3.)

11 Thus, the government stated that it would present new
12 charts. It explained that the new charts would expand the period
13 that the government considered relevant for the identification of
14 the FWEB conspiracy victims, thereby increasing the total that the
15 government viewed as shareholders' losses; but the government
16 indicated that because it had previously contended that the losses
17 totaled the amount shown on Exhibit 3, it would not seek to have
18 Laken sentenced on the basis of the higher amounts to be shown in
19 the new charts.

20 [AUSA] ESSEKS: . . . [W]e proffer[ed] to the
21 Court Government Exhibit 3, a spreadsheet of loss
22 analysis on FWeb[t]hat, it turns out, is in fact an
23 incomplete analysis. It does not have all of the
24 data--it appears to be an incomplete date range and
25 that is simply an administrative foul-up

26 We had . . . additional information that we are
27 prepared to back up by calling a witness from the
28 SEC, but we inadvertently provided the Court with,

1 essentially, bad data without understanding exactly
2 what the problem was.

3 Government Exhibit 3, we submit to the Court,
4 is wrong and irrelevant with one exception that I
5 will explain in a moment.

6 What we have since identified, and these
7 documents are not yet before the Court but we are
8 proposing to put them before the Court supported by
9 a witness, a full loss analysis for a particular
10 period that we will put in the record that we think
11 was a relevant period of trading in FWeb that is
12 along the same lines of type of analysis that the
13 Court saw in Government Exhibit 3, and that comes to
14 much larger real loss figures for investors in FWeb.

15 On this sheet as there were in Government
16 Exhibit 3, there are categories for realized loss,
17 unrealized loss of 100 percent and then an arbitrary
18 end of data date and some different math, taking
19 people out of positions, hypothetically, at the
20 market price at the end of the data run. So it is
21 similar in structure because it includes, we think,
22 a different starting and ending date and a fuller
23 set of blue sheet information from a full set--at
24 least a much fuller set of market makers that [sic]
25 were reflected in Government Exhibit 3. We think
26 that's why the numbers are different. We have more
27 data.

28 And then, your Honor, we have a revision of
29 those numbers that, in a somewhat complicated way,
30 that we will explain in more detail at another time,
31 adjusts some of the investors' purchase prices
32 downward in order to address some issues raised by
33 the defense and somewhat by the Court the last time
34 that we were here, in an attempt to adjust the
35 numbers and clarify where the loss is coming from.
36 Those numbers are lower than the all [sic] end
37 numbers but higher than the numbers in Government
38 Exhibit 3.

39 Our proposal is as follows. We are not
40 contending that the Court should sentence the
41 defendants on losses from common stock at any number
42 higher than the highest number in Government
43 Exhibit 3.

1 It has always been our position--it is our
2 position and we think has been consistently our
3 position--that all the investor losses on FWeb stock
4 are more than \$10 million comprised of investor
5 losses on common stock, which we are willing to cap
6 at the roughly \$6 million and change that we gave
7 notice of in Government Exhibit 3, plus I think on
8 the order of another 4 or 6 million dollars of
9 private placement stock that we think is
10 appropriately attributable to the defendant as loss
11 caused by the charged scheme. That puts actual
12 loss, if my numbers are right, over \$10 million.
13 That's been our position. Our position is that
14 intended loss was over \$10 million.

15 (Laken Fatico Feb. 2003 Tr. at 3-5 (emphases added).)

16 Retreating from its characterization of Government
17 Exhibit 3 as "wrong" and supplying "bad data," the government
18 stated,

19 [w]e don't think that the entries on [Exhibit 3] are
20 inaccurate. We think that, as a picture of the
21 total losses by the investors in FWeb, it is
22 incomplete.

23 We don't want the Court to rely on it as a
24 basis to find out what the losses were, but we do
25 accept that the Court and counsel should rely on it
26 as a cap of the amount of loss that the Court, given
27 how this proceeding has evolved, ought to look for
28 when calculating loss on FWeb arising from the kinds
29 of transactions that are reflected in these sheets.

30 (Id. at 6-7 (emphases added).) The AUSA added,

31 we are going to put before the Court on a couple of
32 different scenarios, numbers bigger than the numbers
33 in Government Exhibit 3. We are going to ask the
34 Court to accept those numbers as real, as
35 appropriate, accurate descriptions of loss that
36 could be used by the Court in sentencing the
37 defendant.

38 The relevance of Exhibit 3 is that, because of
39 notice issues, we are not going to argue that the

1 Court should ultimately use a number based on the
2 kind of stock transactions that are reflected in
3 Government Exhibit 3 higher than the highest number
4 here.

5

6 We think that the truth is--let's say, that the
7 result of that, the Court accepting some of defense
8 arguments [challenging the government's
9 methodology], is that the biggest number in our
10 spreadsheet, which is roughly \$13 million, gets
11 discounted by some amount. We think, given the
12 truth that the Court then would have found--let's
13 say, that the Court finds that the losses to
14 investors caused by the scheme, of the kind of
15 transactions reflected in these spreadsheets is \$8
16 million. We are then going to say to the Court,
17 [y]ou found it 8, you should only include 6 because
18 of the fact that we told the Court and the defense
19 that the number was 6, and that we don't want to
20 change the position.

21 We do want the Court to see all the facts, and
22 that is why we don't want to simply say, [t]ake
23 Exhibit 3, and then have us defending Exhibit 3 as
24 the truth because it is just not accurate, it is not
25 complete, but it does provide a cap of how much loss
26 of this type we are going to argue that the Court
27 should look to.

28 (Laken Fatico Feb. 2003 Tr. at 8-9 (emphases added).) The
29 government concluded that, because of its erroneous presentation of
30 Government Exhibit 3,

31 we are not asking the court to sentence the
32 defendants based on the true numbers, we are asking
33 the court to look to the true numbers, find out what
34 they are and if they are higher than the numbers
35 that we put forth [in Exhibit 3], cap it at that.

36 (Id. at 17 (emphases added).)

37 At the April 30 hearing, the government introduced its two
38 new charts, Government Exhibits 102 and 103, and presented the

1 testimony of the assistant regional director in the SEC's
2 enforcement division, whose staff had prepared all of the charts.
3 Government Exhibits 102 and 103 included hundreds more entries than
4 Exhibit 3. Unlike Exhibit 3, which did not reveal the beginning of
5 the time period it covered, the government's new charts clearly
6 included persons who had purchased FWEB shares as early as January
7 7, 1999--more than a year before the February 2000 start of the
8 conspiracy as alleged in the FWEB Indictment. And unlike Exhibit 3,
9 which used a cutoff date of June 30, 2000, the new charts adopted a
10 cutoff date of August 1, 2000. (See Hearing Transcript, April 30,
11 2003 ("Laken Fatico Apr. 2003 Tr."), at 42, 47, 55.)

12 Government Exhibit 102, proceeding on the assumption that
13 FWEB stock was worthless on August 1, showed losses for FWEB
14 shareholders totaling \$13,755,133.83. However, using the actual
15 closing market price of FWEB shares on August 1, 2000--which was
16 \$0.78125 a share--Exhibit 102 showed losses for FWEB shareholders
17 totaling \$12,712,035.15.

18 Government Exhibit 103, like Exhibit 102, covered the
19 period January 7, 1999, through August 1, 2000, but bore a heading
20 "Contains Adjusted Prices for Trades Prior to 3/1/00." The
21 government had instructed the SEC that in Exhibit 103, for persons
22 who on August 1, 2000, held FWEB shares that had been bought before
23 March 1, 2000, the SEC should use \$8.25--which apparently was the
24 market price of FWEB shares on March 1, 2000--as an arbitrary cost

1 basis for any shares bought at a price higher than \$8.25. (See
2 Laken Fatico Apr. 2003 Tr. at 51-52.) Using the assumption that
3 FWEB stock was worthless on August 1, Exhibit 103 showed FWEB
4 shareholder losses totaling \$8,270,779.93. Using that assumption
5 but excluding losses on purchases made after June 13, 2000, Exhibit
6 103 showed FWEB shareholder losses totaling \$7,539,259.22.
7 Excluding those losses but using the actual \$0.78125 market price of
8 FWEB shares on August 1, Exhibit 103 showed losses for FWEB
9 shareholders totaling \$6,816,531.09.

10 At the April hearing, Laken's attorney questioned the SEC
11 witness on the government's new charts, and in particular on three
12 Exhibit 103 entries that purported to show shareholders who had held
13 their FWEB stock until it was worthless and thus lost their entire
14 investments. That cross-examination was based on the blue sheets
15 from which the exhibits had been compiled, and it elicited
16 admissions from the witness that in those three cases the blue
17 sheets revealed that the shareholder in fact had not retained his
18 stock but had sold it, and had not suffered a loss but had enjoyed
19 a profit. Laken's attorney represented that those three errors had
20 been discovered as a result of a sampling of just 21 names. (See
21 Laken Fatico Apr. 2003 Tr. at 102 ("only 21 names were looked at").)
22 The government agreed to eliminate the accounts of those three
23 individuals from Government Exhibit 103.

24 Thereafter, Laken offered evidence that Government Exhibit

1 103 contained errors in its calculation of losses for other accounts
2 as well. Based on a review of 24 accounts and the corresponding
3 blue sheets, Laken contended that the SEC in various instances had,
4 inter alia, included post-conspiracy-period purchasers, failed to
5 recognize and account properly for short sales, and included
6 duplicate transactions. (See Affidavit of Sheryl E. Reich dated
7 July 3, 2003, ¶ 9.) Laken contended that this relatively small
8 sample showed errors totaling more than \$215,000 and called into
9 question Exhibit 103's entire loss calculation. (See id. ¶ 12.) At
10 the first sentencing hearing for Laken, the court asked the
11 government for its view as to the accuracy of Government Exhibit
12 103. The government, taking "a stab in the dark," responded that it
13 did not think the total could be off by more than 10 percent.
14 (Black/Laken S.Tr. at 48.)

15 In its final written submission in support of restitution,
16 the government proffered Government Exhibit 105, a version of
17 Exhibit 103 that was described as having been redacted to eliminate
18 the erroneous entries identified by Laken at the April 30 hearing
19 and any additional errors that Laken had identified by October 3,
20 2003. The government stated that, with those deletions, it
21 "believe[d] that this loss schedule identifies, with accuracy and
22 particularity, the losses suffered by victims of Laken's criminal
23 conduct, and accordingly, the Court should order restitution to the
24 victims identified on the schedule in the amounts specified

1 thereon." (Letter from AUSA Clark to Judge Pauley dated October 7,
2 2003 ("Government's October 2003 Letter"), at 2.)

3 On December 2, 2003, Judge Pauley entered an amended
4 judgment ("Laken Amended Judgment") based on Exhibit 105's loss
5 figure of \$7,539,259.22, which was further reduced by a handwritten
6 amendment subtracting "182,953.30" for "Laken-Identified Errors" and
7 resulting in total losses of "\$7,356,305.92." Apparently adopting
8 the government's shot-in-the-dark estimate of a 10 percent margin
9 for error, and thus reducing the \$7,356,305.92 figure by 10 percent
10 to \$6,620,675.33, the court ordered restitution by Laken as follows:

11 It is ordered that the defendant make restitution in
12 the amount of \$6,620,675.33, to the Clerk, U.S.
13 District Court, for disbursement to the various
14 investors listed in the attached victim list,
15 (government exhibit 105 attached) The
16 compensable injury for each individual investor is
17 equal to the amount associated with that investor in
18 Government Exhibit 105 less 10%, for a total of
19 \$6,620,675.33.

20 Laken Amended Judgment at 7 (emphases added).

21 We have two principal difficulties with the Laken Amended
22 Judgment's adoption of Government Exhibit 105 as the FWEB conspiracy
23 victim list. First, Exhibit 105 fairly clearly includes accounts
24 belonging to at least one coconspirator. For example, although the
25 government appears to have deleted the three entries in Government
26 Exhibit 3 that show losses for Michael Porricelli and Laken, there
27 are numerous new entries for Porricelli in Exhibit 105. In the 40-
28 page Exhibit 105, page 6 alone contains 46 entries--grouped by the

1 government to indicate a single investor--showing transactions in
2 FWEB stock, beginning in April 2000, by "Core Financial LLC" for the
3 accounts of persons with the surname "Porricelli" or "Poricelli" or
4 "Parricelli," 40 of them with the first name "Mike." In those 46
5 transactions, the number of FWEB shares purchased totaled 9,460; the
6 number sold totaled 41,460. Thus, the number of shares shown sold
7 exceeded the number shown purchased by 32,000, almost exactly the
8 number of shares (32,500) that Porricelli testified Laken had given
9 him in the spring of 2000 for participating in the FWEB conspiracy.

10 Apparently disregarding the sales of the 32,000 shares,
11 page 6 of Government Exhibit 105 indicates that the remaining
12 Porricelli transactions resulted in a net loss, and it thus includes
13 Porricelli as a supposed victim of the FWEB conspiracy. In
14 addition, Exhibit 105 contains other entries for "Mike Porricelli,"
15 as well as entries for another investor with the surname
16 "Porricelli" at an address on the same street in Denver, Colorado,
17 that was shown for Michael Porricelli on Government Exhibit 3.
18 (See, e.g., Government Exhibit 105, at 24, 20; Government Exhibit 3,
19 at 7.)

20 Second, we note that despite the government's earlier
21 acknowledgement of the possibility that Exhibit 3 included entries
22 for "other nominees that we didn't discover" (Reifler Fatico Dec.
23 2002 Tr. at 14), and its "surprise" that there were supposedly so
24 few accounts belonging to nominees of Laken (id. at 17), the

1 government's bottom-line explanation of the need for the new charts
2 was that Exhibit 3 was incomplete, not that it was overinclusive
3 (see Laken Fatico Feb. 2003 Tr. at 3-4). At no point in the
4 proceedings, so far as we have been able to ascertain, did the
5 government indicate that its new charts omitted the "identifiable"
6 (but unspecified) accounts of coconspirators' nominees (which it had
7 estimated as totaling \$1 million); nor did it indicate that it had
8 investigated further to determine whether its charts still included
9 other Laken nominees. Yet, given Laken's control of some 80 percent
10 of FWEB's publicly traded common stock, it seems highly unlikely, if
11 the losses to FWEB shareholders totaled \$7,356,305.92, or even
12 \$6,620,675.33, that only \$1 million of those losses would have been
13 in accounts controlled by Laken and his cohorts.

14 In its final submission to the court as to a proper
15 restitution order for Laken, the government stated that it had
16 rectified only the errors pointed out by Laken. Laken had made no
17 objection whatever to the inclusion of coconspirators among those to
18 whom restitution would be ordered; nor is that surprising, as the
19 inclusion of coconspirators' accounts would be in Laken's interest
20 if he were to be found unable to pay the full amount of restitution
21 ordered. In that event, assuming pro rata distributions, some of
22 Laken's payments would be diverted from victims to coconspirators.

23 In sum, because Laken is ordered to pay restitution to the
24 persons listed in Government Exhibit 105, and we conclude that

1 Exhibit 105 includes persons who were not FWEB conspiracy victims
2 within the meaning of the MVRA because they were instead
3 coconspirators, the order of restitution was beyond the authority
4 conferred by the MVRA. Accordingly, the amended judgment entered
5 against Laken must be vacated.

6 4. The Government's Quantifications of Loss

7 The amended judgments entered against Laken and Reifler
8 are also flawed in that they do not comply with the MVRA's provision
9 that "[i]n each order of restitution, the court shall order
10 restitution to each victim in the full amount of each victim's
11 losses as determined by the court," 18 U.S.C. § 3664(f)(1)(A)
12 (emphasis added). We assume that the government's failure to
13 provide the district court with any victims list containing only
14 victims, notwithstanding its statement that Government Exhibit 3
15 provided "a detailed accounting and identification of each of the
16 victims as to whom restitution is appropriate" (Reifler Fatico Dec.
17 2002 Tr. at 6), may be explained in part by the government's focus
18 on the meaning of loss under the Guidelines, which provide that loss
19 need not be established "with precision[; t]he court need only make
20 a reasonable estimate of the loss," Guidelines § 2F1.1 Application
21 Note 9. For example, at Reifler's Fatico hearing, the government
22 stated that it believed the "actual loss [was] over \$5 million" but
23 that Reifler should be charged with only \$3 million (Reifler Fatico

1 Dec. 2002 Tr. at 12), explaining that this was the government's
2 "loss estimate" (id. at 15 (emphasis added)). Likewise with respect
3 to Laken, the government stated that "all that is required" is "a
4 fair estimate of loss." (Government May 30 Sentencing Memorandum at
5 74.) Focus solely on the Guidelines likely also explains why the
6 government, though arguing that the "actual," "real," "accurate,"
7 and "tru[e]" figures as to shareholder losses were \$10-\$13 million
8 (Laken Fatico Feb. 2003 Tr. at 3-5, 8-9), believed the court could
9 properly "cap it at" the \$6.092 million figure presented in Exhibit
10 3 (id. at 17). Such a cap for restitution purposes, however,
11 plainly contravenes the MVRA's requirement that any restitution
12 order compensate the victims in "full."

13 Both sentencing judges recognized that they were not
14 required to determine loss with precision in order to calculate
15 defendants' offense levels under the Guidelines. (See, e.g.,
16 Reifler S.Tr. at 33; Laken S.Tr. II at 61.) However, after making
17 their reasonable estimates of the shareholder losses resulting from
18 the FWEB conspiracy for purposes of applying the Guidelines and
19 imposing the custodial portions of the sentences on Laken and
20 Reifler, both judges asked for additional briefs on the question of
21 restitution. The government, in response, neither made any
22 presentation tailored to the issue of loss amounts for purposes of
23 restitution nor cited any authority to indicate that an artificial
24 "cap" on losses could be appropriate for purposes of a restitution

1 order under the MVRA. To the contrary, with respect to Reifler, the
2 government argued expressly that his restitutionary amount should be
3 "the lowest loss amount corresponding to the [Guidelines] offense
4 level found by the Court" (Government's April 2003 Letter at 1
5 (emphasis added)). And with respect to Laken, the government
6 advanced a "total restitution number" of \$7,356,305.92, making no
7 mention whatever of its prior arguments to the court that the actual
8 losses to FWEB shareholders totaled \$10-\$13 million. (Government's
9 October 2003 Letter at 2.)

10 Further, the government offered no amendment, refinement,
11 or limitation of Government Exhibits 3 and 105 to include only
12 victims within the meaning of the MVRA, and that failure in itself
13 impeded the court's ability to order restitution "in the full
14 amount" of the losses of the victims. For example, Reifler was
15 ordered to pay only \$2 million in restitution. This may have
16 represented a decision by Judge Stein to apportion restitution
17 liability between Reifler (who entered the conspiracy several weeks
18 after Laken initiated it) and Laken, who, though he was to be
19 sentenced by Judge Pauley, had pleaded guilty before Judge Stein.
20 See 18 U.S.C. § 3664(h) ("If the court finds that more than 1
21 defendant has contributed to the loss of a victim, the court may
22 make each defendant liable for payment of the full amount of
23 restitution or may apportion liability among the defendants to
24 reflect the level of contribution to the victim's loss and economic

1 circumstances of each defendant."). But the order that Reifler pay
2 only \$2 million to the persons listed in Government Exhibit 3, whose
3 total losses are listed at more than \$6 million, means that the
4 maximum amount of restitution to be received from Reifler by each
5 person on that list--victims and nonvictims alike--is less than one-
6 third of the specified loss. Judge Stein, however, in imposing
7 Reifler's custodial sentence, found that the "actual loss" total for
8 FWEB conspiracy victims--i.e., excluding the \$675,000 lost by post-
9 conspiracy-period investors and the estimated \$1 million "of
10 coconspirator loss"--was "closer to 4 million." (Reifler S.Tr. at
11 34.) If the losses of persons properly found to be victims within
12 the meaning of the MVRA totaled \$4 million, and the victims list
13 included only those persons, an order requiring Reifler to pay \$2
14 million in restitution would mean that a victim could instead
15 receive from Reifler as much as 50 percent of his loss. Thus, even
16 as to a defendant who is permissibly, by reason of an authorized
17 apportionment, ordered to pay a sum less than the full amount of the
18 listed losses, the presence of nonvictims on the list of persons to
19 whom restitution is to be paid has the effect of diluting the amount
20 the victims will receive.

21 We note also, as to both of the restitution orders at
22 issue here, that Exhibits 3 and 105, in stating individual
23 shareholders' total loss amounts, appear to deduct any profit the
24 shareholder had made on a sale of some of his shares. (See, e.g.,

1 Government Exhibit 3, at 1; Government Exhibit 105, at 12.)
2 Needless to say, this issue has not been raised by the parties,
3 given that it is the government's own calculation and that the
4 treatment is favorable to the defendants. But we question whether
5 that treatment is allowed by the MVRA. The government has not
6 contended that the conspiracy had any inflationary effect on the
7 market price of FWEB shares, and we do not see any explanation in
8 the record as to why the MVRA should have been interpreted to give
9 Laken and Reifler credit for a shareholder's profitable sale, in an
10 uninflated market, to offset the losses that, by the government's
11 theory, were caused by the conspiracy. Giving a defendant such
12 credit appears to deviate from § 3664(f)(1)(A)'s requirement that
13 any restitution order award the victim's loss "in . . . full."

14 Finally, as to the Laken Amended Judgment, the district
15 court clearly was skeptical of the government's quantification of
16 victims' losses--a skepticism well deserved in light of the errors
17 in Government Exhibit 103 pointed out by Laken, the lack of evidence
18 of any relevant securities transactions within the period of the
19 conspiracy to anchor the government's various explanations, and the
20 government's acknowledgements, inter alia, that the assumptions
21 underlying Exhibits 102 and 103 included factors that were
22 hypothetical and arbitrary (see, e.g., Laken Fatico Feb. 2003 Tr. at
23 4 ("an arbitrary end of data date and some different math, taking
24 people out of positions, hypothetically")). The district court

1 understandably stated, "I have a sense that the government is just
2 sort of inventing this as they go along, because everything has
3 changed continuously with respect to the government's theory of loss
4 in this case." (Laken Fatico Apr. 2003 Tr. at 17.)

5 Neither the specific errors in the government's chart nor
6 any general skepticism on the part of the court could be offset
7 properly, however, by an order that the amounts shown on Government
8 Exhibit 105 "for each individual investor," Laken Amended Judgment
9 at 7, simply be reduced by 10 percent. To the extent that
10 Exhibit 105 was accurate, the Laken Amended Judgment's 10 percent
11 reduction violated the MVRA requirement that the order of
12 restitution award restitution in the full amount of the victims'
13 losses. And if Exhibit 105 was not accurate, and even if the total
14 losses reported on that chart were in fact exactly 10 percent too
15 high, it is rather unlikely that the loss amounts shown for
16 individual shareholders were uniformly 10 percent too high. Without
17 such uniformity, some of the restitution awards cannot represent the
18 full amount of the victims' losses.

19 5. Issues Relating to Causation

20 Finally, we note that questions relating to causation are
21 particularly bedeviling here, because the MVRA defines victims as
22 persons who were "directly and proximately harmed as a result of the
23 commission of an offense for which restitution may be ordered

1 including," where the offense is conspiracy, "any person directly
2 harmed by the defendant's criminal conduct in the course of the
3 . . . conspiracy," 18 U.S.C. § 3663A(a)(2) (emphasis added), and
4 because Congress, in the interest of providing speedy resolution of
5 restitution issues, made the MVRA inapplicable where "determining
6 complex issues of fact related to the cause or amount of the
7 victim's losses would complicate or prolong the sentencing process,"
8 id. § 3663A(c)(3)(B). In light of § 3663A(c)(3)(B)'s limitation on
9 the scope of the MVRA, we view the requirement that the harm have
10 been "proximately" caused as a reflection of Congress's interest in
11 maintaining efficiency in the sentencing process, as the term
12 "'proximate cause'" is sometimes used "to label generically the
13 judicial tools used to limit a person's responsibility for the
14 consequences of that person's own acts. At bottom, the notion of
15 proximate cause reflects 'ideas of what justice demands, or of what
16 is administratively possible and convenient,'" Holmes v. Securities
17 Investor Protection Corp., 503 U.S. 258, 268 (1992) (quoting W.
18 Keeton, D. Dobbs, R. Keeton, & D. Owen, Prosser and Keeton on Law of
19 Torts § 41, at 264 (5th ed. 1984) (emphasis ours)). The requirement
20 that the harm have been "directly" caused doubtless reflects the
21 same interest in efficiency, because "the less direct an injury is,
22 the more difficult it becomes to ascertain the amount of a
23 plaintiff's damages attributable to the violation," Holmes, 503 U.S.
24 at 269. In the circumstances of the present case, we see difficult

1 questions as to both the causation requirement and the requirements
2 for determining the timing and the amounts of the losses caused.

3 As indicated above, the district court cannot properly
4 order restitution under the MVRA unless the victim's harm resulted
5 from the offense of conviction, including, with respect to a
6 conspiracy offense, the defendant's conduct in the course of the
7 conspiracy. The offense to which Laken and Reifler pleaded guilty
8 was conspiracy, in violation of 18 U.S.C. § 371, to inflate
9 artificially the price of FWEB common stock in violation of § 10(b)
10 of the Securities Exchange Act of 1934 and SEC Rule 10b-5. It is
11 not clear, however, that even the innocent persons listed in the
12 government's charts should be considered harmed as a result of
13 violations of § 10(b) and Rule 10b-5, for it is questionable whether
14 they would be entitled to recover in civil actions under those
15 provisions. Rule 10b-5 prohibits uses of fraudulent communications
16 or manipulative devices "in connection with the purchase or sale of
17 any security." 17 C.F.R. § 240.10b-5. To prevail in a civil action
18 under this Rule, a plaintiff is required to prove, inter alia, that
19 he was a buyer or a seller of the securities in question and that
20 the defendant made a material misrepresentation, or omitted a
21 material fact as to which disclosure was required, on which the
22 plaintiff relied. See, e.g., Blue Chip Stamps v. Manor Drug Stores,
23 421 U.S. 723, 749 (1975).

24 Quaere whether the persons listed in Exhibits 3 and 105

1 could meet this test. Many of them had purchased their shares as
2 early as January 7, 1999, more than a year before the conspiracy to
3 which Laken and Reifler pleaded guilty had begun. None of them were
4 shown to have made FWEB stock purchases in reliance on any
5 misrepresentation or omission of Laken or Reifler. Rather, the
6 government stated that it had "never claimed, nor ha[d] it sought to
7 prove, that Laken actually inflated FWEB's stock price, or that any
8 victim bought stock as a result of representations made by Laken or
9 his coconspirators." (Government May 30 Sentencing Memorandum at
10 70.) Thus, there has been no showing that any of the persons listed
11 in Exhibit 3 or Exhibit 105 could prove that they were purchasers
12 meeting the Rule 10b-5 criteria.

13 Moreover, most of the persons listed apparently also were
14 not sellers. Although the government contends that FWEB
15 shareholders were damaged because their unsold shares became
16 worthless, Rule 10b-5, so far as we are aware, has not been extended
17 to allow suits by persons who were neither buyers in reliance on a
18 defendant's material misrepresentation/omission nor sellers at all,
19 but rather were persons who simply held their stock until it became
20 worthless. See generally Blue Chip Stamps, 421 U.S. at 737-38 (even
21 a shareholder who claims to have relied on a false statement as a
22 basis for not selling his shares has no standing under § 10(b) or
23 Rule 10b-5, because he was not a seller); Holmes, 503 U.S. at 285
24 (O'Connor, J., concurring in part ("In Blue Chip Stamps, we adopted

1 the purchaser/seller standing limitation in § 10(b) cases as a
2 prudential means of avoiding the problems of proof when no security
3 was traded" (emphasis added)). Further, although some
4 persons listed in Exhibits 3 and 105 are shown to have sold shares
5 after the announcement of the FWEB conspiracy indictment, i.e.,
6 after the conspiracy had ended, the government has not advanced any
7 theory on which those persons could be found to have sold in
8 reliance on any statement, omission, or conduct of the defendants.
9 We thus question whether in a civil action, any of the persons
10 listed in Exhibits 3 or 105 would have purchaser/seller standing to
11 sue these defendants for violations of § 10(b) and Rule 10b-5.

12 It would, of course, be within Congress's power to require
13 the sentencing court to order a convicted defendant to pay
14 restitution to a person injured by the defendant's offense even if
15 that person lacked purchaser/seller standing to recover for injuries
16 resulting from that offense in a civil action, thus leading to the
17 problems of proof that that standing requirement is designed to
18 avoid. If Congress had intended to impose such a requirement here,
19 however, we would have expected that intent to be expressed in clear
20 terms. We see nothing in the language of the MVRA to indicate that
21 Congress had such an intention.

22 Instead, Congress plainly intended that sentencing courts
23 not become embroiled in intricate issues of proof, as it provided
24 that the MVRA is to be inapplicable if the court finds that the

1 determination of complex factual issues related to the cause or
2 amount of the victims' losses would unduly burden the sentencing
3 process. See 18 U.S.C. § 3663A(c) (3) (B). This provision reflects
4 Congress's intention that the process of determining an appropriate
5 order of restitution be "streamlined," Senate Report at 20, 21,
6 reprinted in 1996 U.S.C.C.A.N. at 933, 934, and that the restitution
7 "determination be made quickly," id. at 20, reprinted in 1996
8 U.S.C.C.A.N. at 933. Accordingly, the Senate Report stated that
9 cases "in which the victim's loss is not clearly causally linked to
10 the offense, should not be subject to mandatory restitution," id. at
11 19 (emphasis added), reprinted in 1996 U.S.C.C.A.N. at 932, and
12 expressed the

13 intent that courts order full restitution to all
14 identifiable victims of covered offenses, while
15 guaranteeing that the sentencing phase[s] of
16 criminal trials do not become fora for the
17 determination of facts and issues better suited to
18 civil proceedings,

19 id. at 18 (emphasis added), reprinted in 1996 U.S.C.C.A.N. at 931.

20 Thus, the provisions of §§ 3663A(c) (3) (B) and 3664(j) (2)
21 and the statements in the legislative history do not seem to reflect
22 any congressional intent that the persons eligible to receive
23 restitution under the MVRA would include persons who lack standing
24 to sue, based on the conduct underlying the offense of conviction,
25 in a civil action. Indeed, giving an overview of the purpose of the
26 MVRA, the Senate Report stated, "[t]his legislation is needed to
27 ensure that the loss to crime victims is recognized, and that they

1 receive the restitution that they are due." Id. at 12 (emphasis
2 added), reprinted in 1996 U.S.C.C.A.N. at 925. We interpret the
3 phrase "that they are due" to refer to the victims' entitlement to
4 recover under some law other than the MVRA. If compensation were
5 due only by reason of the MVRA, this rationale would be circular.

6 In short, we see nothing in the statute or the legislative
7 history to suggest that Congress meant in the MVRA to make
8 restitution--a traditional civil remedy--mandatory in a criminal
9 proceeding for a person who would have no right to recover in a
10 civil action. Had Congress so intended, we would not expect it to
11 have implemented that intent sub silentio.

12 In addition, assuming that FWEB nonselling shareholders
13 may properly be considered victims within the meaning of the MVRA,
14 the MVRA provision governing the calculation of loss is not easily
15 applied in this case. Section 3663A(b) provides that in ordering
16 monetary restitution to the victim of an offense that resulted in
17 injury to property, the court is to award "the value of the property
18 on the date of the damage, loss, or destruction," 18 U.S.C.
19 § 3663A(b) (1) (B) (i) (I), or "the value of the property on the date of
20 sentencing," id. § 3663A(b) (1) (B) (i) (II), whichever is greater.
21 Obviously the value of the FWEB shares on the dates Laken and
22 Reifler were sentenced was zero; thus the court would be required to
23 award the "value" of those shares "on the date of the damage, loss,
24 or destruction." It is hardly clear, however, what would be meant

1 in circumstances such as these by, for example, "the date of . . .
2 destruction."

3 The government's stated theory was that "the market value
4 of FWEB was forever destroyed" "when [Laken's] fraud was revealed."
5 (Government May 30 Sentencing Memorandum at 71 (emphasis added).)
6 Yet Laken's fraud was revealed on the date the indictments were
7 announced, June 14, 2000; and on that day, the price of FWEB shares
8 "went up" (Laken Fatico Feb. 2003 Tr. at 149). Further, Government
9 Exhibit 3 indicated that, although the price of the shares
10 thereafter fell sharply, the stock did not immediately become
11 worthless: Its market price per share was \$1.4063 on June 30, 2000.
12 And Government Exhibit 105 revealed that the FWEB shares had a
13 market price of \$0.78125 on August 1, 2000. The shares plainly were
14 worthless when the company eventually was liquidated; but their
15 market value had not in fact been "destroyed," according to the
16 government's own evidence, either on the date when the fraud was
17 revealed or for at least several weeks thereafter.

18 Moreover, the valuation premise of Exhibits 3 and 105 is
19 inconsistent with the government's stated theory that the FWEB
20 shares were destroyed "when [Laken's] fraud was revealed," because
21 those charts in fact measure shareholder losses not by any market
22 value of FWEB shares at or about the time of that revelation, but
23 rather by what each shareholder's shares cost. The use of cost to
24 measure "value" for MVRA purposes in this case has several absurd

1 consequences. The cost of the shares obviously reflected their
2 value to the purchasing shareholder on the date of their purchase.
3 But given the MVRA requirement that the restitution order award the
4 value of the shares "on the date of" their "destruction," an award
5 of the purchase-date value holds, in effect, that a shareholder's
6 shares were destroyed on the date he bought them. This, in turn,
7 would mean that there was a different date of destruction for each
8 day's purchases. And it would mean that the shares of many of the
9 shareholders listed in Exhibits 3 and 105, having been purchased as
10 early as January 7, 1999, became worthless before the FWEB
11 conspiracy even began.

12 Finally, even if a particular date were settled on as the
13 date of damage, loss, or destruction, it is not clear--in
14 circumstances where the property is a security retained by the
15 victim, the value of which has first plunged, has then been further
16 eroded over a period of weeks or months, and has finally ceased to
17 exist entirely--what Congress would have meant by the "value" of the
18 property on the date of damage, loss, or destruction. The
19 difficulty in determining the "value" to be awarded is perhaps best
20 reflected in the fact that, in order to produce the loss figures
21 shown in its exhibits, many of the factors used by the government
22 were hypothetical or arbitrary assumptions. For example, in order
23 to have Government Exhibit 105 show the losses allegedly caused by
24 this conspiracy that began in February 2000 and ended in mid-June

1 2000, the government arbitrarily

2 - chose January 7, 1999, as the earliest date
3 of purchase of shares for which losses would be
4 calculated, notwithstanding that this date (a) bore
5 no relationship to the conspiracy period, and (b)
6 may have excluded persons who had held FWEB shares
7 since before that date;

8 - decided, despite its hypothesis that loss
9 equaled cost, not to use the actual cost basis for
10 any shareholder who, on August 1, 2000, held shares
11 that he had purchased prior to March 1, 2000, at a
12 price higher than \$8.25 per share;

13 - chose \$8.25 as the hypothetical cost basis
14 for such a shareholder because \$8.25 was the share
15 price on March 1, 2000, a date that has no apparent
16 relationship to the start or the end of the
17 conspiracy, and whose choice was unexplained;

18 - chose August 1, 2000, as the date on which to
19 calculate FWEB shareholders' losses, notwithstanding
20 the fact that Exhibit 105 was prepared 2½ years
21 later and presumably could have provided data for
22 transactions occurring after that date; and

23 - chose August 1, 2000, as the date on which it
24 sought to have FWEB shares assumed to be entirely
25 worthless, notwithstanding the fact that on that
26 date FWEB's market price per share was \$0.78125, and
27 presumably some shareholders could have sold their
28 shares for approximately that price after August 1,
29 2000, thereby lowering their losses to amounts less
30 than those shown in Exhibit 105.

31 Perhaps it was unduly difficult, in this criminal
32 prosecution--in which the government apparently could not show
33 any artificial inflation of the price of the stock or any purchases
34 or sales in reliance on any statement or conduct of the defendants--
35 to attempt to determine a victim's actual loss on the basis of dates
36 and prices that were not hypothetical, assumed, or arbitrary. But

1 that difficulty clearly implicates § 3663A(c) (3) (B) 's exclusion from
2 the reach of the MVRA those cases in which causation and loss
3 determinations will unduly prolong the sentencing process.

4 Accordingly, we leave these questions as to causation and
5 valuation for another day, given that the restitution orders must in
6 any event be vacated because they awarded restitution to persons
7 who, for the reasons discussed in Parts IV.B.2. and 3. above, are
8 clearly beyond the MVRA's definition of victims. We remand to the
9 district court for consideration of what further proceedings may be
10 appropriate with respect to restitution, bearing in mind both (a)
11 the inapplicability of the MVRA if the court finds, in accordance
12 with § 3663A(c) (3) (B), that the factual issues as to causation and
13 loss quantification will unduly burden the sentencing process, and
14 (b) the seemingly inordinate length of time already
15 consumed--intervals between guilty plea and restitution order
16 stretching to 15 months for Reifler and 22 months for Laken, in each
17 case including no less than the MVRA-permitted 90 days after
18 sentencing--in the production of victims lists that remained
19 arbitrary and inappropriate.

20
21 CONCLUSION

22 We have considered all of defendants' contentions on these

1 appeals and have found in them no basis for reversing the
2 convictions. In light of the Supreme Court's decision in Booker and
3 this Court's decision in Crosby, we remand to the district court for
4 consideration by the sentencing judges, in conformity with Crosby,
5 of whether any of these defendants would have received custodial or
6 supervisory sentences that are nontrivially different from those
7 that were imposed if the Guidelines had been advisory, and if so,
8 for the resentencing of that defendant.

9 Insofar as the amended judgments against Laken and Reifler
10 ordered restitution, the amended judgments are vacated, and the
11 cases against Laken and Reifler are remanded for further proceedings
12 on restitution not inconsistent with this opinion.